Title:
PCA Case No. 2011-17, Guaracachi America & Rurelec vs. Bolivia

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Bolivia failed to comply with the requirements of due process.
The Tribunal should have upheld its jurisdiction over the “New Claims”
The Tribunal should have ordered Bolivia to pay costs, at least partially

Content:
C. THE UNITED NATIONS COMMISSION ON INTERNATIONAL TRADE LAW ARBITRATION RULES (2010)

- between -

1. GUARACACHI AMERICA, INC.

2. RURELEC PLC

(the “Claimants”)

- v. -

THE PLURINATIONAL STATE OF BOLIVIA

(the “Respondent” or “Bolivia”, and together with the Claimants, the “Parties”)

AWARD

31 January 2014

Tribunal:

Dr José Miguel Júdice, Presiding Arbitrator

Mr Manuel Conthe

Dr Raúl Emilio Vinuesa

Secretary to the Tribunal: Martin Doe

CLAIMANTS

Mr Nigel Blackaby
Mr Noah D. Rubins
Mr Lluís Paradell
Ms Caroline Richard
Mr Jeffery Commission
Mr Francisco Abriani
Ms Belinda McRae

Freshfields Bruckhaus Deringer US LLP

RESPONDENT

Dr Hugo Raúl Montero Lara, Attorney General
Ms Elizabeth Arismendi Chumacero, Deputy Defense Attorney and Legal Counsel to the State
Office of the Attorney General

Mr Eduardo Silva Romero
Mr José-Manuel García Represa
Mr Álvaro Galindo Cardona
Mr Juan Felipe Merizalde
Ms Ana Carolina Silva

Dechert LLP
CHAPTER I – INTRODUCTION

A. THE PARTIES

1. The Claimants in the present arbitration are Guaracachi America, Inc., a company incorporated in the United States of America, with principal place of business at Loookerman Square 32, Suite L-100, Dover, Delaware, United States of America (hereinafter, “GAI”), and Rurelec Plc., a company constituted under the laws in force in the United Kingdom, with principal place of business at Prince Consort House, 5th Floor, 27-29 Albert Embankment, London SE1 7TJ, United Kingdom (hereinafter, “Rurelec”, and together with GAI, the “Claimants”). The Claimants are represented in these proceedings by:

Nigel Blackaby, Freshfields Bruckhaus Deringer US LLP
Noah D. Rubins, Freshfields Bruckhaus Deringer US LLP
Lluis Paradell, Freshfields Bruckhaus Deringer US LLP
Caroline Richard, Freshfields Bruckhaus Deringer US LLP
Jeffery Commission, Freshfields Bruckhaus Deringer US LLP
Francisco Abriani, Freshfields Bruckhaus Deringer US LLP
Belinda McRae, Freshfields Bruckhaus Deringer US LLP

2. The Respondent in the present arbitration is the Plurinational State of Bolivia (hereinafter, “Bolivia” or the “Respondent”). The Respondent is represented in these proceedings by:

Hugo Raúl Montero Lara, Attorney General
Elizabeth Arismendi Chumacero, Deputy Defense Attorney and Legal Counsel to the State
Eduardo Silva Romero, Dechert (Paris) LLP
José-Manuel García Represa, Dechert (Paris) LLP
Álvaro Galindo Cardona, Dechert LLP
Juan Felipe Merizalde, Dechert LLP
Ana Carolina Silva, Dechert (Paris) LLP

B. BACKGROUND TO THE ARBITRATION

3. The Claimants commenced these proceedings by a Notice of Arbitration dated 24 November 2010 pursuant to Article 3 of the United Nations Commission on International Trade Law Arbitration Rules, as revised in 2010 (hereinafter, the “UNCITRAL Rules”), Article IX of the Treaty between the Government of the United States of America and the Government of

the Republic of Bolivia Concerning the Encouragement and Reciprocal Protection of Investment (hereinafter, the “US-Bolivia BIT”), and Article VIII of the Agreement between the Government of the United Kingdom and Northern Ireland and the Government of the Republic of Bolivia for the Promotion and Protection of Investments (hereinafter, the “UK-Bolivia BIT”, and together with the US-Bolivia BIT, the “Treaties” or “BITs”).

4. The Claimants alleged that the nationalisation carried out by the Bolivian State of GAI’s and Rurelec’s 50.001% shareholding in Empresa Eléctrica Guaracachi S.A. (hereinafter, “EGSA”), a company incorporated under the laws of Bolivia, as well as the failure to obtain justice through the Bolivian court system, caused injury to the Claimants quantified at USD 142.3 million. Moreover, they argued that Bolivia seized further assets owned by Rurelec’s subsidiary, Energía para Sistemas Aislados Energais S.A. (hereinafter, “Energais”), resulting in a further loss of USD 661,535. Therefore, they commenced these proceedings so as to obtain adequate and effective compensation from the Tribunal.1
CHAPTER II – PROCEDURAL HISTORY

5. By letter dated 24 November 2010, pursuant to Article IX of the US-Bolivia BIT and Article VIII of the UK-Bolivia BIT, the Claimants served the Respondent with a Notice of Arbitration, which was received by the latter on 30 November 2010.

6. By letter dated 12 January 2011, the Claimants appointed Mr Manuel Conthe as the first arbitrator.

7. On 28 March 2011, given that a 30-day term as from the appointment of the first arbitrator had elapsed without Respondent appointing an arbitrator, the Claimants requested that the Secretary-General of the Permanent Court of Arbitration (hereinafter, the “PCA”) designate an appointing authority to appoint the second arbitrator.

8. On 27 April 2011, the Secretary-General of the PCA designated H.E. Judge Gilbert Guillaume as appointing authority in this arbitration for all purposes under the UNCITRAL Rules.

9. On 3 May 2011, the Respondent sent a letter appointing Dr Raúl Emilio Vinuesa as the second arbitrator. Such appointment was accepted by the Claimants on 10 May 2011.

10. On 20 June 2011, in light of the Parties’ inability to agree on the appointment of the presiding arbitrator, the appointing authority was requested to proceed to such appointment. As requested, by letter dated 8 August 2011, H.E. Judge Gilbert Guillaume appointed Dr José Miguel Júdice as the presiding arbitrator.

11. On 9 December 2011, taking into account the agreements reached between the Parties, they submitted the Terms of Appointment and Procedural Order No. 1 (hereinafter, the “Procedural Order No. 1”) to the PCA, stating, *inter alia*, that the languages of the arbitration would be English and Spanish, that the PCA would act as registry and administering authority for the proceedings, and that the place and legal seat of the proceedings would be The Hague. In addition, Procedural Order No. 1 set forth the following procedural calendar:

“12. **Pleadings: Number, Sequence, Time Limits**


12.2. The Respondent shall file its Statement of Defense, pursuant to the UNCITRAL Rules, on 1 August 2012.

12.3. The Claimants shall file its Reply, in accordance with Article 24 of the UNCITRAL Rules, on 1 November 2012.

12.4. The Respondent shall file its Rejoinder, in accordance with Article 24 of the UNCITRAL Rules, on 1 February 2013.

[...]

12.7. An oral hearing will be held from 1 to 10 April 2013 (exclusive of the weekend) at which the Parties will present their experts and witnesses, and make oral submissions.”

12. On 1 March 2012, the Claimants submitted, in accordance with Procedural Order No. 1, their Statement of Claim in English, accompanied by witness statements, the expert report of Dr Manuel Abdala, all other evidence relied upon in support of their Statement of Claim.

13. On 23 March 2012, the Claimants submitted, in accordance with Procedural Order No. 1, a Spanish translation of the documents mentioned in the previous paragraph.

14. By letter dated 26 June 2012, the Respondent informed both the Tribunal and the Claimants that, on 13 June 2012,
the Office of the Attorney General had determined that the public tender to retain the services of external counsel had been unsuccessful, since none of the tendering firms had met the required conditions. As a consequence, the Respondent requested a two (2) month extension for the submission of its Statement of Defence.

15. On 2 July 2012, after considering the Claimants’ allegations against the granting of such extension, the Tribunal issued Procedural Order No. 2. The Tribunal decided to grant a 45-day extension. In addition, it urged the Parties to try to agree within a deadline of 30 days on a calendar for further submissions that would not require postponing the scheduled hearing.

16. On 9 August 2012, following the Parties' failure to reach an agreement and the expiry of the aforementioned extension, the Tribunal issued Procedural Order No. 3, wherein it was decided that the procedural calendar would be as follows:

   “(a) The Respondent shall file its Statement of Defense, pursuant to the UNCITRAL Rules, on 14 September 2012;
   
   (b) The Claimants shall file their Reply, in accordance with Article 24 of the UNCITRAL Rules, on 5 December 2012;
   
   (c) The Respondent shall file its Rejoinder, in accordance with Article 24 of the UNCITRAL Rules, on 22 February 2013; and
   
   (d) An oral hearing will be held on 1-10 April 2013 (exclusive of the weekend) at which the Parties will be able to examine experts and witnesses, and make oral submissions.”

17. By letter dated 9 August 2012, the Respondent informed the Tribunal that it had retained Dechert (Paris) LLP as external counsel. Moreover, it requested that the Tribunal bifurcate the proceedings (hereinafter, the “Request for Bifurcation”) pursuant to Article 23(3) of the UNCITRAL Rules, on the following grounds: (i) the merely contractual nature of the Claimants’ claims; (ii) the Claimants, by resorting to the Bolivian courts, have made exercise a choice under the fork-in-the-road clause provided for in the US-Bolivia BIT, such that the arbitration should proceed only in respect of the nationalisation claim; and (iii) the premature nature of the claims raised by the Claimants.

18. On 13 August 2012, the Tribunal issued Procedural Order No. 4 wherein the Claimants were granted until 23 August 2012 to submit any comments they might have on the Request for Bifurcation filed by the Respondent. The procedural calendar set forth in Procedural Order No. 3 was maintained.

19. By e-mail dated 23 August 2012, the Claimants requested that the Tribunal grant an extension of the deadline set forth in Procedural Order No. 4, until 27 August 2012, in order to “have an opportunity to consult with the Claimants’ representatives with respect to the Respondent’s request.”

20. By e-mail dated 23 August 2012, the presiding arbitrator granted the extension requested by the Claimants.

21. On 24 August 2012, the Tribunal issued Procedural Order No. 5, wherein it confirmed the extension granted by the presiding arbitrator by e-mail, while maintaining the procedural calendar set forth in Procedural Order No. 3.

22. By letter dated 27 August 2012, the Claimants submitted their Response to Respondent’s Request for Bifurcation and submitted new evidence in support thereof. The Claimants requested that the Tribunal reject such Request on the following grounds: (i) the Request for Bifurcation was a dilatory tactic contrary to the procedural agreement reached by the Parties set forth in Procedural Order No. 1, (ii) bifurcation would not achieve any greater efficiency or economy, and (iii) bifurcation was also inappropriate as the jurisdictional objections could not be separated from the merits of the dispute.

23. By letter dated 29 August 2012, the Respondent acknowledged receipt of the Claimants’ Response to the Request
for Bifurcation and made a series of clarifications and corrections to the Tribunal on the matter, alleging that the Claimants had raised new claims (hereinafter, the “New Claims”).

24. On 30 August 2012, the Tribunal issued Procedural Order No. 6, disregarding the last letter sent by Respondent given its untimely nature. In such Order, the Tribunal acknowledged the difficulty of deciding on the Request for Bifurcation due to the lack of complete information on the position of the Parties and concluded as follows:

“(a) The calendar of submissions, defined through common agreement by Procedural Order No. 1 as amended by Procedural Orders Nos. 2 and 3, is maintained and therefore Respondent shall file its Statement of Defense on 14 September 2012, and the other Submissions will follow as and in accordance with the defined calendar;

(b) On 14 September 2012, either as part of its Statement of Defense or in a separate Memorial on Jurisdiction, the Respondent shall set forth in full its objections to the jurisdiction of the Arbitral Tribunal;

(c) On 15 October 2012, the Claimants shall file a Counter-Memorial on Jurisdiction;

(d) On 31 October 2012, the Respondent may file a Reply on Jurisdiction;

(e) If a Reply has been filed, the Claimants may file a Rejoinder on Jurisdiction on 15 November 2012;

(f) Once the Parties have fully pleaded the jurisdictional issues, as set forth in the above calendar, the Tribunal will decide whether (i) to bifurcate the proceedings and hold specific hearings on the jurisdictional issues, (ii) to refuse the requested bifurcation and therefore to decide on its own jurisdiction following the scheduled hearings on the merits, or (iii) to decide on its jurisdiction without the need for any hearing;

(g) To allow the possibility referred under f) (iii) above, and in accordance with Article 17(3) of the UNCITRAL Rule 2010, Parties are requested to state on their Memorial and Counter-Memorial whether they would request an oral hearing on jurisdiction, even if the Arbitral Tribunal considers it unnecessary.”

25. By e-mail dated 30 August 2012, the Respondent requested that the Tribunal reconsider the decision adopted in Procedural Order No. 6 “taking into account the arguments submitted in good faith” in its letter dated 29 August 2012. Furthermore, the Respondent requested a further 45-day extension, until 29 October 2012, to file its Statement of Defence “taking into account (i) the inclusion of New Claims by the Claimants in the Statement of Claim, (ii) the recent hiring of the legal team of Dechert and (iii) that the Respondent has only received the electronic damages model of Dr Manuel Abdala, Claimants’ expert, last Wednesday, 29 August 2012” [Tribunal’s translation].

26. By letter dated 3 September 2012, the Claimants objected to the Respondent’s request on two grounds: (i) the Respondent had been in possession of the Statement of Claim since 1 March 2012, which was enough time to have submitted its Statement of Defence, and (ii) the delay and the request for an additional extension to submit its Statement of Defence were both unjustifiable and unfair. They also requested that the Respondent adhere to the calendar established in Procedural Order No. 6.

27. On 3 September 2012, the Tribunal issued Procedural Order No. 7, whereby, in order to ensure that all the conditions necessary for the Respondent to submit its Statement of Defence were met, the Tribunal decided to modify the schedule of submissions on the merits, absent any change to the schedule of submissions on jurisdiction. Hence, the Tribunal set a new calendar:
“a) On 5 October 2012, the Respondent shall file a Response;

b) On 4 January 2013, the Claimants shall file Reply;

c) On 13 February 2013, the Respondent shall file a Rejoinder;

d) On 14 March 2013, each Party shall provide, with a copy to the Tribunal and the PCA: (a) the names of the witnesses whose statement or report has been submitted by the other Party with the request that they be available for cross-examination at the hearing; and (b) as the case may be, a request for the Tribunal to permit the appearance at the hearing of witnesses whose statement or report has been submitted by the Party.”

28. By subsequent e-mails between the Parties and the Tribunal dated 14 September 2012, it was agreed that the Respondent would file its Memorial on Jurisdiction on 17 September 2012.

29. On 17 September 2012, the Respondent filed its Memorial on Jurisdiction, together with witness statements and relevant supporting evidence. Once again, the Respondent reiterated its request that the Tribunal bifurcate the proceedings on the following grounds: “(a) Claimants have commenced an arbitration that entails an undue joinder of Treaties and claims into a single proceeding before a single tribunal; (b) Rurelec is neither an ‘investor’ nor holds an ‘investment’ in Bolivia in the terms of the United Kingdom Treaty; and (c) Bolivia is entitled to deny the benefits of the United States Treaty to Guaracachi America pursuant to Article XII thereof” [Tribunal’s Translation].

30. By the PCA’s letter dated 22 September 2012, the Respondent was informed that the abovementioned documents had been received and the Tribunal had decided to continue the proceedings pursuant to the timetables set forth in Procedural Orders Nos. 6 and 7.

31. By e-mail dated 23 September 2012, the Respondent informed the PCA that “it has made a formal request that a true bifurcation be ordered and that the scheduled deadlines regarding the merits of the case, including that of October 5, 2012 for the submission of the Respondent’s Statement of Defense, be set aside”.

32. By the PCA’s letter dated 24 September 2012, the Respondent was informed that, the Tribunal, “considering that there are no new facts that would justify amending the calendars set forth in its prior orders”, maintained the deadlines established in Procedural Orders Nos. 6 and 7.

33. By letter dated 4 October 2012, the Respondent requested an extension of 10 days, until Monday, 15 October, to the deadline to file its Response on the merits on the following grounds: (i) the New Claims raised by the Claimants were sufficiently complex from a technical standpoint that their expert had been unable to complete his work; (ii) the expert appointed by the Respondent had only had one month and one week to prepare an answer to such report, whereas the Claimants’ expert had had at least 15 months between the submission of the Notice of Arbitration and the Statement of Claim to prepare his report; and (iii) were such extension to be granted, it would not affect the procedural calendar set forth in Procedural Order No. 6. Additionally, the Respondent proposed a new procedural calendar whereby, if the extension requested be granted, it would give up 10 days for the purpose of preparing its Rejoinder, thus ensuring that the Claimants’ right to file their Reply was not curtailed.

34. By subsequent e-mails of the same date, the Tribunal decided to grant the extension requested by the Respondent. Furthermore, it took note of the consequences suggested by the Respondent with respect to the reduction of the period for filing its Rejoinder.

35. By subsequent e-mail, the Claimants regretted not having had the opportunity to comment on the extension requested by the Respondent before the Tribunal decided thereon. On the other hand, they requested that the Tribunal grant a 10-day extension as from the date of receipt of the Statement of Defence, until 26 October 2012, to submit their Counter-Memorial on
Jurisdiction, as otherwise they would have only 10 days as from the reception of the Statement of Defence to file their Counter-Memorial on Jurisdiction.

36. In response to this request, by e-mail dated 4 October 2012, Respondent informed the Tribunal that such an extension would affect the subsequent dates set forth in the procedural calendar, as Bolivia was to file its Reply on Jurisdiction on 31 October 2012, i.e., five days following receipt of Claimants’ Counter-Memorial on Jurisdiction. Accordingly, it argued that it should be able to file its Reply on Jurisdiction no earlier than 9 November 2012. However, in view of other commitments that posed a conflict with such date, it requested that, were the Claimants’ extension to be granted, it be allowed to submit its Reply on Jurisdiction by 23 November 2012.

37. By e-mail dated 5 October 2012, the Claimants consented to Bolivia’s proposal, provided that they were allowed to file their Rejoinder on Jurisdiction by 17 December 2012.

38. On 9 October 2012, the Tribunal issued Procedural Order No. 8. The Tribunal accepted, “as a strict and final exception”, the Respondent’s request that the deadline for the filing of its Statement of Defence be extended until 15 October 2012, together with the consequences suggested by the Respondent with respect to the reduction of the period for the filing its Rejoinder. Finally, the Tribunal accepted the agreement reached by the Parties with respect to the extensions for the filing of their submissions on jurisdiction. Therefore, a new schedule was established, for submissions on the merits as well as on jurisdiction. The calendar was as follows:

“a) On 15 October 2012, the Respondent shall file their Statement of Defence;

b) On 26 October 2012, the Claimants shall file their Counter-Memorial on Jurisdiction;

c) On 23 November 2012, the Respondent may file a Reply on Jurisdiction;

d) If a Reply has been filed, the Claimants may file a Rejoinder on Jurisdiction on 17 December 2012;

e) Once the Parties have fully pleaded the jurisdictional issues, as set forth in the above calendar, the Tribunal will decide whether (i) to bifurcate the proceedings and hold specific hearings on the jurisdictional issues, (ii) to refuse the requested bifurcation and therefore to decide on its own jurisdiction following the scheduled hearings on the merits, or (iii) to decide on its jurisdiction without the need for any hearing;

f) On 13 January 2013, the Claimants shall file Reply on the merits;

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g) On 13 February 2013, the Respondent shall file a Rejoinder on the merits; and

h) On 14 March 2013, each Party shall provide, with a copy to the Tribunal and the PCA: (a) the names of the witnesses whose statement or report has been submitted by the other Party with the request that they be available for cross-examination at the hearing; and (b) as the case may be, a request for the Tribunal to permit the appearance at the hearing of witnesses whose statement or report has been submitted by the Party.”

39. On 15 October 2012, the Respondent filed its Statement of Defence, as well as the relevant supporting documents, as stated in Procedural Order No. 8.

40. By letter dated 19 October 2012, the Claimants acknowledged receipt of the foregoing documents and requested the valuation model prepared by the Respondent’s expert in electronic format.

41. On 22 October 2012, the Respondent made the valuation report available to the Claimants in electronic format as requested.
42. On 26 October 2012, the Claimants submitted their Counter-Memorial on Jurisdiction in accordance with the schedule set forth in Procedural Order No. 8.

43. On 23 November 2012, the Tribunal issued Procedural Order No. 9. The Tribunal accepted the possibility of holding a hearing on jurisdiction within the period between 21 January and 8 February 2013 and lasting a maximum of three days. However, it would not alter the dates scheduled for the hearing on the merits, if any was held. At the same time, it invited the Parties to make any comments on this proposal by 27 November 2012.

44. By e-mail dated 23 November 2012, the Respondent requested that the Tribunal grant a three-day extension, until 26 November 2012, for the submission of its Reply on Jurisdiction, as agreed upon with the Claimants, provided that they were granted an equivalent term to file their Rejoinder.

45. By subsequent e-mails of the same date, the Claimants confirmed and the Tribunal accepted the agreement to which the Respondent had made reference.

46. On 26 November 2012, in accordance with the abovementioned agreement, the Respondent filed its Reply on Jurisdiction.

47. By letter dated 27 November 2012, the Claimants submitted their comments as requested by the Tribunal under Procedural Order No. 9. In such regard, they informed the Tribunal that they would be unavailable on the dates proposed for the holding of a hearing on jurisdiction, due to other professional commitments, and they restated their position that a single hearing should be held on both jurisdictional objections and the merits of the case.

48. By letter of the same date, the Respondent also submitted its comments regarding a possible hearing on jurisdiction. In such respect, (i) it expressed its disagreement with the failure to suspend the hearing on the merits; (ii) it proposed that the hearing on jurisdiction be held on the dates scheduled for the hearing on the merits; and, finally, (iii) it informed the Tribunal that its representatives would be available for a hearing on jurisdiction on 4-5 February 2013, and suggested that it be held in Paris.

49. On 30 November 2012, the Respondent filed its Reply on Jurisdiction, together with all relevant supporting documents.

50. By letter dated 12 December 2012, the Claimants informed the Tribunal that Mercados Energéticos Consultores (hereinafter, “MEC”) no longer provided technical services to Compass Lexecon, given the alleged actions performed by Bolivia.

51. On 17 December 2012, the Tribunal issued Procedural Order No. 10, whereby it decided that no hearing on jurisdiction would be held and confirmed the extensions previously agreed upon by the Parties.

52. On 20 December 2012, the Claimants filed their Rejoinder on Jurisdiction, together with all relevant supporting documents.

53. By e-mail dated 2 January 2013, the Claimants informed the Tribunal that the Parties had reached an agreement on the submission of the Reply on the Merits. Thus, the Claimants would file their Reply on 21 January 2013, whereas the Respondent would file its Rejoinder on 20 February 2013. By subsequent e-mails of the same date, the Respondent confirmed and the Tribunal accepted such agreement.

54. By letter dated 2 January 2013, the Claimants informed the Tribunal of the Decision on Jurisdiction adopted in Teinver S.A. v. Argentine Republic dated 21 December 2012, as they deemed it relevant to certain key aspects of this arbitration.

55. By letter dated 14 January 2013, the Respondent provided its comments with respect to the Teinver S.A. v. Argentine Republic case.
56. On 21 January 2013, the Claimants filed their Reply on the Merits, together with all relevant supporting documents.

57. On 25 January 2013, the Tribunal issued Procedural Order No. 11. The Tribunal accepted the extensions previously agreed upon by the Parties and admitted the Parties’ allegations on the *Teinver S.A. v. Argentine Republic* case, which became an integral part of the their written submissions.

58. By subsequent letter from the PCA of the same date, the Parties were required to make an additional deposit so as to cover future arbitration expenses.

59. By letter dated 25 January 2013, the Respondent answered the Claimants’ letter dated 12 December 2012 regarding MEC. Bolivia denied the Claimants’ allegations concerning intimidation tactics or that it had caused MEC to resign from their role in this arbitration.

60. By e-mail dated 6 February 2013, the Respondent informed the Tribunal that the Parties had reached an agreement on an extension of the deadlines for the submission of the Rejoinder on the Merits.

61. By e-mail dated 7 February 2013, the Claimants confirmed the abovementioned agreement.

62. By letter dated 12 February 2013, the Respondent submitted a Request for a Document Production Order and a Request for *Cautio Judicatum Solvi*.

63. On 14 February 2013, the Tribunal issued Procedural Order No. 12, whereby it accepted the extension previously agreed upon by the Parties and urged the Claimants to comment on both Requests submitted by the Respondent.

64. By letter dated 15 February 2013, and within the term set forth in Procedural Order No. 12, the Claimants filed their Response to the Request for a Document Production Order.

65. By letter dated 20 February 2013, and within the term set forth in Procedural Order No. 12, the Claimants filed their Response to the Request for *Cautio Judicatum Solvi*.

66. On 21 February 2013, the Tribunal issued Procedural Order No. 13, whereby it accepted the abovementioned agreement reached by the Parties and decided not to order the Claimants’ production of the “agreement” and the “further documentation” requested by the Respondent. Moreover, it confirmed that there was no conflict of interest whatsoever between the Tribunal and Salvia Investments (the funder).

67. By the PCA’s letter dated 1 March 2013, the Tribunal accepted that the hearing be moved to Paris and held on 2-6 April, with 8 April held in reserve.

68. By subsequent e-mails, the Parties agreed that the hearing be held in Paris on 2-5 and 8 April, with 9 April held in reserve. Furthermore, the Respondent informed the Tribunal that the Parties had reached an agreement on a brief extension of the deadline for the submission of the Rejoinder on the Merits.

69. As previously agreed upon, on 3 March 2013, the Respondent filed its Rejoinder on the Merits.

70. By letter dated 3 March 2013, the Respondent requested that the Tribunal declare inadmissible the excerpts of the reports of Mr Abdala from Compass Lexecon that had been prepared first by MEC and later by *Estudios de Infraestructura* (hereinafter, “EdI”), since the individuals who had prepared these had not been identified.

71. On 11 March 2013, the Tribunal issued Procedural Order No. 14, wherein it dismissed the Request for *Cautio Judicatum Solvi*, due to insufficient evidence of the Claimants’ alleged insolvency.

72. On 11 March 2013, the Tribunal issued Procedural Order No. 15. The Tribunal confirmed the prior agreement and accepted that the hearing be held in Paris on the dates agreed upon by the Parties. In addition, it requested that, by 14 March 2013, the Parties submit the lists of their respective witnesses and experts who would appear during the hearing.
and proposed that a telephone conference call be held among the Tribunal, the PCA and the Parties on 26 March 2013.

73. By letter dated 14 March 2013, the Claimants responded to the request that the excerpts of the Compass Lexecon Report that had been prepared by both MEC and EdI be declared inadmissible. They opposed Bolivia’s request and argued that the Respondent itself had also failed to identify the individuals who had prepared the relevant excerpts of reports attributed to the Comité Nacional de Despacho de Carga (hereinafter, the “CNDC”).

74. By letters dated 14 March 2013, both Parties provided the Tribunal with their respective lists of witnesses and experts.

75. On 21 March 2013, the Tribunal issued Procedural Order No. 16, whereby it decided that it would be useful to have representatives of MEC, EdI, and CNDC appearing at the hearing. For such purpose, it requested that the Parties contact the relevant representatives and provide the Tribunal with their contact details by 25 March 2013. The PCA contacted MEC’s representative.

76. On 26 March 2013, in accordance with Procedural Order No. 15, the aforementioned telephone conference call was held among the Tribunal, the Parties, and the PCA.

77. On 27 March 2013, the Tribunal issued Procedural Order No. 17, wherein it settled the matters on which agreement could not be reached between the Parties during the telephone conference call, including, inter alia, the duration of opening statements, the scope and allocation of time for the examination of witnesses and experts, and the submission of new documents by the Claimants. With respect to the latter, the Tribunal decided to allow the Claimants to submit the new documents and that the Respondent should be granted an opportunity to comment on these.

78. As stated in Procedural Order No. 17, the Claimants submitted their new documents on 27 March 2013, whereas the Respondent provided its comments on these on 28 March 2013.

79. By letter dated 29 March 2013, the Claimants requested that the Tribunal allow them to respond to the submissions made by the Respondent with its comments of 28 March 2013. Moreover, considering the length of these submissions, the Claimants requested that the Respondent identify the excerpts of Professor Damodaran’s work on which it intended to rely during the hearing.

80. By subsequent e-mail of the same date, the Tribunal concluded that there was no need for additional comments by the Claimants and decided to admit the documents submitted by them, with the exception of Exhibits C-363 to C-367. The Tribunal also decided to admit the documents submitted by the Respondent, with the exception of Exhibit R-169.

81. On 1 April 2013, the Tribunal issued Procedural Order No. 18, whereby it confirmed the foregoing decision and requested that the Respondent identify the excerpts of Exhibits R-170 and R-171 on which it intended to rely during the hearing.

82. On 2-5, 8 and 9 April 2013, the hearing on jurisdiction and the merits was held in Paris.

83. On 12 April 2013, the Tribunal issued Procedural Order No. 19, whereby it confirmed the agreement reached by the Parties for the submission of their post-hearing briefs.

84. By e-mails dated 17 May 2013, both Parties sent their agreed corrections to the transcripts to the Tribunal.

85. By e-mails dated 24 May 2013, the Parties informed the Tribunal that they had agreed to submit their post-hearing briefs one week later than the date established in Procedural Order No. 19. The Tribunal accepted this agreement by subsequent e-mail.

86. On 31 May 2013, both Parties submitted their post-hearing briefs and costs submissions, together with all supporting
87. By letter dated 24 June 2013, the Claimants submitted a copy of the award in Liman Caspian Oil v. Kazakhstan.

88. By the PCA’s letter dated 26 June 2013, the Respondent was invited to comment on the Claimants’ letter, noting that following receipt of the Respondent’s comments, the proceedings would be deemed closed.

89. By letter dated 30 June 2013, the Respondent commented on the Claimants’ letter and the Claimants’ costs submission.

90. By letter dated 8 July 2013, the Claimants objected to the content of the Respondent’s letter.

91. By e-mail of 9 July 2013, the Presiding Arbitrator noted the Claimants’ letter and the proceedings were thus closed.

92. By letter dated 20 December 2013, the Respondent requested that the Tribunal re-open the proceedings and allow the submission of certain materials relating to Mr Abdala’s participation in the Pan American Energy v. Bolivia proceedings.

93. By letter dated 27 December 2013, the Claimants’ opposed the Respondent’s request to re-open the proceedings.

94. On 2 January 2014, the Tribunal issued Procedural Order No. 20, wherein it declined to re-open the proceedings.

CHAPTER III – FACTUAL BACKGROUND

A. INTRODUCTION

95. GAI, a company incorporated in the United States of America, and Rurelec, a company constituted under the laws of the United Kingdom, acting in their capacity as Claimants in these arbitration proceedings, submit claims for economic compensation against the Plurinational State of Bolivia, by virtue of their status as investors from the United States and the United Kingdom in accordance with the Treaties between these two States and Bolivia.

96. The Claimants have brought these arbitration proceedings in order to obtain compensation from Bolivia for the damages allegedly caused by modifications made to the regulatory framework of the electricity sector, the failure of the Bolivian judiciary to provide justice and, ultimately, the nationalisation of both investors’ 50.001% interest in EGSA.

B. FACTUAL CONTEXT PRIOR TO THE PRIVATIZATION OF EGSA

97. According to the Claimants, during the 1980s, Bolivia faced an economic crisis marked by a drop in investments, savings, exports, consumption, and a decreasing GDP, as well as by periods of hyperinflation, a large foreign debt, etc. This situation also threatened to produce an imbalance in the balance of payments, which would render any attempt at the future growth of the country impossible.³

98. Therefore, the Claimants state that, in 1985, the Bolivian Government, with the support of several multilateral organisations and agencies, decided to implement a structural adjustment program consisting in the elimination of local price controls, the reduction of tariffs, the encouragement of currency floating, the promotion of the private sector, the privatization of State-owned companies, and the reduction of the degree of economic regulation.⁴

99. Starting in 1991, the effects of the adjustment program could be clearly observed. As of that year, according to the Claimants, the Bolivian economy experienced considerable growth. This development also coincided with funding from international institutions to boost the Bolivian economy, in turn benefiting the electricity sector, to which part of such funding was allocated.

100. Nonetheless, from the Claimants’ viewpoint, the funds allocated were not enough. Bolivia’s electricity sector
accounted for 50% of the country’s exports, and took up 40% of public investment. This meant that, without a continuous injection of funds from international institutions, the sector was at constant risk.\textsuperscript{5}

101. While the Respondent asserts that Bolivia electricity sector at the time was sustainable,\textsuperscript{6} the Claimants allege that the electricity sector faced various problems, such as a worldwide lack of funding (which entailed the reduction of multilateral funding for the electricity sector), the freezing of new investments (due to the suspension during the economic crisis of the

application of the 9\% rate of return on investment established in the National Electricity Code), and the limited technical abilities of the National Electricity Management Agency, the entity responsible for the regulation of electricity services.\textsuperscript{7}

102. The Claimants contend that these difficulties forced the Bolivian electricity sector and the National Electricity Company (\textit{Empresa Nacional de Electricidad}, hereinafter, “\textit{ENDE}”), the State electricity producer into a difficult financial position and made it necessary to restructure the sector with the benefit of financial aid and technical capacity from foreign investors.\textsuperscript{8}

103. However, the Respondent asserts that \textit{ENDE} was the largest electricity generator in the country and also had highly qualified personnel\textsuperscript{9} and modern electrical units. Moreover, \textit{ENDE} had reported positive financial results until 1995 (the year of the capitalization) and had a generation capacity of 498 MW.\textsuperscript{10}

104. The Claimants deny that \textit{ENDE} enjoyed such a good position and argue that its financial results do not entirely reflect the reality of the situation. Thus, between 1986 and 1993, the Government had to absorb part of \textit{ENDE}’s debt, covering its liabilities by using USD 102 million of \textit{YPFB} and treasury funds. Furthermore, contrary to Bolivia’s assertions,\textsuperscript{11} the joint report of the United Nations Development Program (hereinafter, “\textit{UNDP}”) and the World Bank described \textit{ENDE}’s financial position as “strained”.\textsuperscript{12} Therefore, a considerable injection of funds was necessary to ensure the preservation of the electricity sector in Bolivia.

105. The Respondent for its part denies the foregoing assertions and reaffirms that \textit{ENDE} yielded positive financial results as set forth in its annual reports. In addition, the Respondent asserts that the Bolivian electricity sector was able to finance itself, except for the period used by the Claimants (1983-1985). In fact, the \textit{UNDP} and World Bank deemed \textit{ENDE} to be one of the most efficient electricity generation and transmission companies.\textsuperscript{13}

C. THE NEW REGULATORY FRAMEWORK FOR THE BOLIVIAN ELECTRICITY SECTOR

1. Legal Framework

106. At the beginning of the 1990s, Bolivia implemented broad reforms aimed at attracting foreign investors and establishing a new regulatory framework that would foster the involvement of the private sector and competition in the energy sector and, in particular, in the electricity industry.\textsuperscript{14}

107. In this vein, in September 1990, Bolivia enacted Law No. 1182 (hereinafter, the “\textit{Investment Law}”) for the purposes of “stimulating” and “ensuring” national and foreign investments in Bolivia, as reinforced by treaties.\textsuperscript{15}

108. Subsequently, in 1992, Bolivia passed Law No. 1330 (hereinafter, the “\textit{Privatization Law}”), chiefly targeted at the privatization of small State-owned enterprises.

109. In 1994, the Bolivian Government enacted a new law, Law No. 1544 (hereinafter, the “\textit{Capitalization Law}”), through which the private sector was allowed through international public tenders to bid for equity offerings and thus acquire shares in the main State-controlled entities,\textsuperscript{16} including \textit{ENTEL} (telecommunications), \textit{YPFB} (hydrocarbons), \textit{ENDE} (generation and transmission of electricity), \textit{ENAF} (mineral-ore processing), \textit{LAB} (airlines), and \textit{ENFE} (railways).\textsuperscript{17}
110. The statutory privatization scheme allowed private investors to acquire a 50% interest in the abovementioned entities, as well as to obtain control over the management of the relevant State-owned companies in exchange for a certain amount of capital. The remaining 50% (which investors were not allowed to acquire) was allocated to a public fund, created to guarantee Bolivian pensions.

111. The cornerstone of the regulatory framework was Law No. 1604 of 1994, (hereinafter, the “Electricity Law”), which established the basic framework for the supply of electricity. In addition, an independent entity was created, the Electricity Superintendency (Superintendencia de Electricidad, hereinafter, the “SSDE”), charged with the enforcement of the Electricity Law and the management of the electricity sector, and the National Power Dispatch Committee (Comité Nacional de Despacho de Cargal, hereinafter, the “CNDC”), subject to the oversight of the SSDE.

112. Afterwards, as further development of the objectives of the Electricity Law, the Wholesale Electricity Market Operation Regulations (Reglamento de Operación del Mercado Eléctrico Mayorista, hereinafter, “ROME 1995”) and the Prices and Tariffs Regulations (Reglamento de Precios y Tarifas, hereinafter “RPT 1995”) were jointly issued in 1995. Finally, in 2001, Supreme Decrees No. 26093 and No. 26094 published a new ROME and RPT (hereinafter, “ROME 2001” and “RPT 2001”), which replaced the prior ones.

2. Guarantees Afforded by the Regulatory Framework

113. The new regulatory framework included a series of guarantees based on the principles of efficiency, transparency, quality, continuity, adaptability and neutrality, enshrined in Section 3 of the Electricity Law.

114. These guarantees were in line with the guidelines laid down by the UNDP and the World Bank, which may be summed up as follows: “(a) ensure that the interconnected system would be operated at the minimum level of cost following appropriate reliability and environmental standards; (b) promote—through competition and private sector participation—an efficient and reliable electricity supply and the efficient use of electricity; (c) open the sector to private initiative and strengthen market competition, open access to networks, improve efficiency, and attract fresh capital for its development; (d) set tariffs that reflect operational and financial costs, while adopting an explicit and direct system of subsidies for basic supplies of electricity to target low income households, and for the expansion of the service; (e) establish a regulatory, institutional and legal environment to enable the utilities to compete on equal basis; and (f) ensure that these policy directives would be followed through the creation of an effective, transparent and independent regulatory framework that clearly states the rights and responsibilities of the different sector players.”

D. CREATION OF EGSA FOLLOWING THE CAPITALIZATION OF ENDE

115. The Capitalization Law provided for the transfer of the assets of State-owned enterprises, including ENDE, to new companies that would receive an inflow of private capital through an international public tender process.

116. Additionally, the Electricity Law set forth that the Interconnected Electricity System (Sistema Interconectado de Electricidad; hereinafter, “SIN”), which had been until then composed of vertically-integrated companies, would now be split into generation companies, transmission companies, and distribution companies. Thus, the assets of ENDE were separated and three new generation companies were created: Corani, Valle Hermoso, and EGSA. Three power plants belonging to ENDE were transferred to the latter company: Guaracachi in Santa Cruz, Aranjuez in Sucre, and Karachipampa in Potosí.

117. In 1994, the international public tender process, in which 50% of the capital of EGSA was tendered, was commenced.

E. INVESTMENTS PURPORTEDLY MADE BY THE CLAIMANTS
118. On 29 June 1995, Energy Initiatives, Inc., a US subsidiary of General Public Utilities Power Inc. (hereinafter, “GPU”), was declared the successful bidder in the abovementioned international public tender, with a bid of USD 47.13 million in exchange for a 50% shareholding in EGSA, which at that time held the three aforementioned gas plants.26

119. Pursuant to the Terms and Conditions of the tender, the successful bidder could be—or, in the Claimants’ opinion, had to be—a company whose sole purpose was to hold the shares of the company which was the subject of the tender.27 Accordingly, Energy Initiatives set up a subsidiary, GAI, one of the Claimants in these proceedings.28

120. Later, on 28 July 1995, after EGSA was granted an electricity generation license for a period of 30 years for each of the plants (renewed for 10 additional years) as well as license agreements, Bolivia, GAI, and EGSA entered into a Capitalization Agreement. This Agreement provided that payment had in fact been made and determined the allocation of the new capital: 90% was to be allocated, within seven years, to capital investments that would increase generation capacity.29

121. In 1998, in order to increase electricity generation capacity, EGSA’s shareholders and Board of Directors30 approved the purchase of two General Electric 6FA industrial gas turbines, known as GCH-9 and GCH-10. These were installed in the Santa Cruz plant and started operating in 1999. According to the Claimants, this constituted a new investment of USD 65 million and produced a capacity increase of 149.9 MW.31

122. This meant that, by 1999, EGSA had an aggregate capacity of 397.6 MW and had made, according to the Claimants, investments of USD 72.2 million in Bolivia (representing 154.3% of the USD 47.1 million in new capital which EGSA had received).32 Given that these investment exceeded those required by the 90% investment obligation established in the Capitalization Agreement, GAI was allowed to acquire in 1999 an additional 0.001% of EGSA’s capital, thus gaining control over the company33 and over the appointment five out of seven members of the Board.


124. On 8 October 2004, by means of a sale agreement between Rurelec and EGSA, Rurelec acquired Energía para Sistemas Aislados ESA S.A. (hereinafter, “ESA”), a subsidiary of EGSA which was subsequently converted by Rurelec into Energais.35

125. According to the Claimants, a few months later, in 2005, Rurelec, through its wholly owned British Virgin Islands subsidiary Birdsong Overseas Limited (hereinafter “Birdsong”), entered into an agreement with IEL for the acquisition of 100% of the shares of BIE for USD 35 million, thereby indirectly acquiring 100% of GAI.36 According to the Claimants, this sale closed on 6 January 2006, after which Rurelec had acquired indirect ownership, through Birdsong and BIE, of 100% of GAI.37 Nonetheless, the Respondent argues, based on the documents submitted by the Claimants, that the sale—if there really was any—was not completed before 29 June 2009. Accordingly, the alleged investments by EGSA prior to that date cannot be attributed to Rurelec in any way.38

126. The Claimants state that, with Rurelec as the new major shareholder, EGSA increased its electricity generation capacity to 185MW, investing another USD110 million. In particular, between 2006 and 2008, new technology was incorporated (seven Jenbacher natural gas engines for the Aranjuez plant and a new GE 6FA gas turbine for the Guaracachi plant).39 In addition, in 2009, EGSA completed the construction of its fourth electricity generation plant—the second in the city of Santa Cruz—known as the Santa Cruz co-generation plant. The new plant had two turbines, GHC-7 and 8, which had to be moved out the Guaracachi...
plant to make space for the Combined Cycle Gas Turbine project (hereinafter, “CCGT”). These works involved an additional investment of USD 3.5 million.\textsuperscript{40}

127. It bears noting that, following the installation of new Jenbacher engines in the Aranjuez plant, EGSA removed and sold four Worthington engines (which were older and ran on diesel, thereby consuming a larger amount of fuel). Rurelec purchased two of them through the acquisition of EGSA’s subsidiary, Energais,\textsuperscript{41} for USD 550,000. Once decommissioned, the engines were dismantled and stored in the EGSA’s facilities in Sucre. The other two engines were sold to European Power Systems AG (hereinafter, “EPS”).\textsuperscript{42}

128. The last technological project undertaken by EGSA was the CCGT. This project began in 2007 and was scheduled to start operations in May 2010. However, it was then postponed to November, which deadline was not met either. The purpose of the project—apart from obtaining better economic and financial results—to enhance the sustainable development of Bolivia through the development of state-of-the-art combined cycle technology, in accordance with the United Nations Framework Convention on Climate Change.\textsuperscript{43} This project resulted in a series of financial benefits for EGSA, which, according to the Claimants, would be shared with the State (through the Vice-Ministry of Environment and Territorial Planning) in 2007, in accordance with the applicable rules.\textsuperscript{44}

129. Furthermore, EGSA participated in certain projects to provide electricity to certain portions of the Bolivian population who were not receiving adequate supply (the so-called Rural Electrification Projects\textsuperscript{45}). Since 2006, EGSA also subsidized low-income residential consumers by approximately USD 2.7 million through the so-called “Dignity Tariff”, which was renewed in 2010 through the Dignity Tariff Agreement.\textsuperscript{46}

130. The Respondent alleges that, with the exception of the USD 47 million paid by GAI in 1995 for the capitalization of EGSA, the Claimants have made no capital contribution of their own. Rather, all of the abovementioned investments in new electricity generation capacity were funded either with the resources of EGSA itself or with banking debt incurred by it.

Additionally, the Respondent contends that several developments led to the depletion by 2007 of the operating capital of EGSA, leading EGSA to see its value progressively reduced until the date of the nationalisation.\textsuperscript{47}

131. In addition, the Respondent maintains that the CCGT project was considerably delayed, over budget, and totally unfinished at the time of the nationalisation.\textsuperscript{48} On the other side, the Claimants argue that the amounts invested in this project were in line with the budget approved by the shareholders and directors of EGSA (which was increased in 2008 and approved again) and included a further increase in power with respect to what was initially forecasted. Moreover, the project was 95.1% completed by the time of the nationalisation.\textsuperscript{49}

132. The Respondent nevertheless considers that there is witness and documentary evidence which has not been challenged by the Claimants that proves their assertions.\textsuperscript{50}

**F. REGULATORY AMENDMENTS DURING THE 2007-2008 PERIOD**

133. The Claimants assert that GAI invested in EGSA on the basis of the regulatory framework developed since 1990 and the guarantees provided thereby. Later, Rurelec decided to invest (as further detailed below) in EGSA on the basis of the existing regulatory framework and the guarantees, as well as Bolivia’s purported commitment (in the 2006 Dignity Tariff Agreement, renewed in 2010) to maintain the regulatory framework described above.\textsuperscript{51}

134. Nonetheless, despite this purported commitment, Bolivia proceeded to modify the regulatory framework as of 2007 in respect of the method of compensation and ultimately proceeded with an unexpected total nationalisation of the sector.\textsuperscript{52}

135. The Respondent disagrees with the Claimants’ view. To start, it denies that there was any creeping expropriation commencing with the amendment to the regulatory framework and completed with the nationalisation of EGSA.\textsuperscript{53}
creeping expropriation is characterized by “a set of measures that, in isolation, do not have the effect of expropriating the investment, but do have that effect when taken together” [Tribunal’s Translation]. There is no such thing in the present case: the Nationalisation Decree did not constitute the final step of a creeping expropriation. 54

136. According to the Respondent, the Dignity Tariff Agreement did not contain a stabilization clause 55 and the first owners of GAI had already envisaged the possibility of a nationalisation, given that Power Inc., a company belonging to the GPU Group, contracted a policy against expropriations with the Overseas Private Investment Corporation (hereinafter, “OPIC”) on 27 December 1995. 56 In addition, the nationalisation was included in the 2006-2010 Government Program (in line with the nationalisation policy developed by Evo Morales), was openly discussed by the press, and was addressed in negotiations between EGSA and the Ministry of Hydrocarbons and Energy in early 2009 (and not in 2008, nor lasting until April 2010, as the Claimants alleged) in which, among other matters, the possibility that the State obtain a majority interest in EGSA was discussed. 57

137. Lastly, the Respondent maintains that Bolivia made no guarantee that it would not nationalise the electricity sector 58 and, in any event, the Claimants have not submitted any evidence of such. 59

1. Modification of the Capacity Price Calculation

138. The first modification of the regulatory framework which allegedly affected the Claimants’ investment is that related to the capacity price (hereinafter, “PBP”). 60

139. Initially, the calculation method was established by both ROME 1995 and RPT 1995. The starting point for the calculation of the capacity price was the FOB price of a new generation unit, a turbine. Certain additional costs related to its installation, connection, and entry into operation were added to the FOB price. These additional costs could not exceed 50% of the equipment’s catalogue value. A “discount rate” (“tasa de actualización”) established by the Electricity Law was then used to convert this total investment cost for new equipment into a monthly sum equivalent to one kilowatt of installed capacity. 61

140. Subsequently, ROME 2001 and RPT 2001 introduced a number of modifications regarding the PBP calculation. 62 Such modifications were developed in Operating Norm No. 19/2001, issued by the CNDC (Resolution approved by the SSDE No. 121/2001). Nevertheless, the most relevant aspect to bear in mind in these proceedings is the introduction by means of this Operating Norm of a new “complementary equipment” category to be considered in the calculation of the Total Cost of the Investment (neither of ROME 2001 nor in RPT 2001 having made any provision therefor). This new category entailed a 20% increase of the FOB price, 63 added prior to the application of the 50% factor mentioned above. 64 This implied that the investment cost could reach up to 180% of a certain turbine’s FOB price. 65

141. Following subsequent modifications to Operating Norm No. 19/2001, 66 on 8 February 2007, the CNDC issued Operating Norm No. 19/2007 (Resolution approved by the SSDE No. 040) by which the 20% “complementary equipment” head was eliminated from the PBP calculation. 67

142. According to the Claimants, this measure resulted in a 17% decrease in capacity prices and had a considerable impact on EGSA’s cash flows. The Claimants also allege that the Resolution failed to comply with procedural requirements set forth in the law. 68 However, according to the Respondent, the creation of the “complementary equipment” head was due to certain specific circumstances. 69 The Respondent thus proceeded with its elimination, once these specific circumstances had ceased to exist and in accordance with a study performed by the consulting firm Bates White, since there was no longer any economic justification to add a further 20% “complementary equipment” amount to the turbine’s FOB price prior to adding the 50% for additional costs. 70

143. On 22 March 2007, EGSA commenced an administrative proceeding before the Superintendency of Electricity against the abovementioned measure. On 10 May 2007, the motion was denied in Resolution SSDE No. 54/2007. On 31 May 2007, EGSA filed an appeal of this decision before the Sistema de Regulación Sectorial (hereinafter, the “SIRESE”). This motion was again denied in Resolution No. 1612. Consequently, on 3 April 2008, EGSA filed an action before the
Supreme Court of Bolivia. In parallel, EGSA also commenced a proceeding regarding the alleged procedural faults of Resolution SSDE No. 040, which had been implemented by Resolution CNDC 209/2007. Both proceedings are still pending.\textsuperscript{71}

2. Modification of the Spot Price Calculation

144. The second modification having allegedly affected the Claimants’ investment is that relating to spot prices. Initially, ROME 1995 and RPT 1995 established the price to be paid to generators for power dispatched in the spot market.\textsuperscript{72} The CNDC determined the spot price by calculating the total remuneration for each plant\textsuperscript{73} using the integral of the power injected into the Main Interconnection System over an hour’s time, multiplied by the Short Term Marginal Cost of Power.\textsuperscript{74} The Marginal Cost was in turn established by the Last Marginal Generation Unit.\textsuperscript{75}

145. Following the signature in 1999 of the licenses authorizing EGSA to carry out power generation activities for a 30-year term, the CNDC adopted Operating Norm No. 3/1999 (Resolution approved by SSDE No. 266/1999), which established that all Thermal Units required to cover power demand during peak hours could be deemed the Marginal Generation Unit.\textsuperscript{76} Afterwards, with the enactment of ROME 2001 and RPT 2001, the spot price calculation method was adjusted, setting forth a new definition of Marginal Cost which excluded Forced Generation Units, i.e. those which, for technical reasons, were required to dispatch in a specific geographic area despite other lower-cost sources of power supply within the SIN.\textsuperscript{77}

146. Following an additional modification made in 2003 in Operating Norm No. 3/1999,\textsuperscript{78} in June 2008, the Bolivian Government amended Operating Norm No. 3 again in Supreme Decree No. 29599, which was subsequently adopted by Resolution approved by the SSDE No. 283/2008. This new amendment excluded liquid fuel units (such as diesel) as potential Marginal Generating Unit.\textsuperscript{79}

147. According to the Claimants, this change caused a reduction in the profit margin of the most efficient companies (such as EGSA).\textsuperscript{80} However, from the Respondent’s point of view, the main objective of the change (adopted in consultation and with the agreement of electricity sector companies themselves\textsuperscript{81}) was to optimize the pricing system in accordance with the principle of supply efficiency (Article 3 of the Electricity Law) and to further environmental policy goals.\textsuperscript{82}

148. According to the Respondent, such a change was necessary (as stated by the regulators of the electricity market) in order to put an end to the perverse effect produced by the least efficient units, which distorted the spot price of electricity and produced a windfall profit for all electricity producers, to the detriment of consumers. The above change thus created an incentive for generation companies to replace obsolete diesel generators and install new units.\textsuperscript{83}

149. As stated by the Claimants, the inefficient units to which Bolivia refers\textsuperscript{84} were inherited by EGSA and subsequently put on sale in 2004 through ESA, but EGSA was prevented from concluding such sale at the last minute. In any case, the Claimants assert that, given the creation in 2003 of the stabilization fund for electricity prices, consumers were not prejudiced by the regulatory framework that was in place prior to the introduction of Resolution No. 283.\textsuperscript{85} Moreover, it is also not true that the pre-existing regulatory framework created incentives for the use of inefficient generation units, but quite the contrary.\textsuperscript{86}

150. Nevertheless, the Respondent insists that the Claimants are wrong. Even if the stabilization fund was aimed at preventing excessive variations in electricity prices for consumers, the purpose of the spot price modification was very different. It sought to prevent price distortion by excluding certain motors from the calculation of marginal costs because they were excessively inefficient. In addition, many other countries have adopted a similar measures, which shows that this measure is reasonable.\textsuperscript{87}
3. Nationalisation of EGSA by Bolivia

151. According to the Claimants’ version of events, on 1 May 2010, at about 6:00am, Bolivian military personnel appeared suddenly and without warning and forced their way into EGSA’s offices. A banner was put up with the message “NACIONALIZADO” (“NATIONALISED”) and another one with the acronym of ENDE. In addition, on that same day, President Evo Morales issued Supreme Decree No. 0493 (hereinafter, the “Nationalisation Decree”), ordering the nationalisation of the 100% of GAI’s shareholding in EGSA and transferring these shares to ENDE.

152. Nevertheless, the Respondent maintains that the nationalisation was foreseeable and “it was performed in a peaceful and orderly manner” and military personnel was only used in order to “guarantee the peaceful transfer of the company’s control and avoid thefts during the transition of materials or information that would prevent EGSA from continuing operations” [Tribunal’s Translation]. In short, it was a normal procedure.

153. Following the facts described above, EGSA’s senior staff was called to a meeting, and ENDE proceeded, in accordance with Article 3 of the Nationalisation Decree, to the appointment of a new financial manager and legal advisor, which office was entrusted to Mr Jerges Mercado.

154. Pursuant to the provisions set forth in Article 2(III) of the Nationalisation Decree, ENDE was to pay for the expropriation of GAI. Such compensation was to be determined through a valuation process (carried out by an entity selected by the Government) with a maximum duration of 120 days, at which time payment was to be made. Additionally, Articles 2(V) and 5 provided that liabilities incurred by EGSA (including financial, tax, environmental liabilities, etc.) would be deducted from the amount of compensation to be established.

155. Between July 2010 and March 2011, the Claimants assert that four meetings were held between Rurelec and certain Government representatives—including the Minister of Hydrocarbons and Energy, the Vice Minister of Electricity, the Attorney General, and ENDE’s General Manager, amongst others—in order to try to reach an agreement and have the Bolivian authorities make an offer of compensation for the expropriation. Nevertheless, according to the Claimants, in only one of the meetings (held on 8 November 2010) the Claimants were informed of EGSA’s purported negative value (an assertion which was not repeated in subsequent meetings). In the end, no offer of compensation was made.

156. In response to the Claimants’ assertions, the Respondent insists that Bolivia followed the procedure legally set forth for the fixing of fair compensation due to the Claimants. In this vein, it retained an independent consulting firm in July 2010 to perform the statutory audit (which was eventually prepared by PROFIN Consultores S.A. within the 120-day deadline) and held five (and not four) meetings for the determination of fair compensation. The problem was that EGSA had a negative value and Bolivia therefore had no obligation whatsoever to provide compensation.

157. The Claimants assert that EGSA’s profits amounted to USD 5.8 million in 2010, as stated in the financial statements which were approved by the Board of Directors in March 2011 following a positive assessment by PriceWaterhouseCoopers. Despite such approval, on 20 April 2011, Nelson Caballero, head of ENDE, requested a new audit of EGSA’s Financial Statements for 2010. According to the Claimants, this new audit sought to reduce EGSA’s profits and thereby indirectly reduce the amount of compensation that the Claimants would receive for the expropriation. The second audit reflected a loss of USD 2.3 million. The Respondent does not deny that this second audit took place, but it insists that it was totally unrelated to the nationalisation, and that it did not have the objective that the Claimants allege it had.

158. Following EGSA’s nationalisation, Energais requested the release of the Worthington engines so that they could be shipped to its facilities located in Argentina. However, according to the Claimants, such request was denied, since
EGSA’s Board of Director and its

General Manager considered, pursuant to Decree No. 0493, that those assets had also been nationalised and, thus, belonged to the Bolivian State.  

159. Given the above, Energais and Rurelec’s lawyers sent various letters to the Government requesting the return of the engines, since they considered that they could not have been included within the Nationalisation Decree given that title thereto had been transferred to Energais in 2004.

160. The Respondent acknowledged during the arbitral proceedings that Bolivia had never expropriated the engines and offered to return them to the Claimants. This offer was subsequently accepted by the Claimants during the hearing. This claim was therefore withdrawn by the Claimants from the present arbitration, as has also been confirmed by the Respondent.

CHAPTER IV – APPLICABLE PROVISIONS

161. The dispute concerning this arbitration is grounded on the alleged violation by Bolivia of certain provisions of the US-Bolivia BIT and the UK-Bolivia BIT.

A. US-BOLIVIA BIT

162. The relevant provisions of the BIT are shown below in both authentic versions thereof:

B. UK-BOLIVIA BIT

163. The relevant provisions of the BIT are shown below in both authentic versions thereof:

CHAPTER V – THE PARTIES’ ARGUMENTS ON JURISDICTION

A. ALLEGED JOINDER AND/OR CONSOLIDATION OF CLAIMS WITHOUT THE RESPONDENT’S CONSENT

The Respondent’s Arguments

164. The Respondent claims it has not provided its consent for investors from the United States and investors from the United Kingdom to join or consolidate claims arising under different BITs into a single arbitration proceeding before a single tribunal. Likewise, it considers that it is for the Claimants to prove such consent on the part of the Respondent.

165. Nevertheless, the Respondent asserts that neither Article IX of the US-Bolivia BIT nor Article 8 of the UK-Bolivia BIT (invoked by the Claimants as governing consent in the context of these proceedings) contain Bolivia’s consent to jointly settle disputes between foreign investors and Bolivia on the basis of a treaty other than the one applicable to such
foreign investors.  

166. In addition, Bolivia deems the dispute settlement provisions in the Treaties to be incompatible, as under the US-Bolivia BIT only the national or company who is a party to a dispute against the State may commence arbitration, while the UK-Bolivia BIT allows either Party to do so. This means that Bolivia may file counterclaims against investors under the UK-Bolivia BIT, but lacks such power under the US-Bolivia BIT.  

167. Consequently, the Respondent believes that the Tribunal lacks “rationae voluntatis” jurisdiction over the present dispute, given the Claimants’ failure to provide sufficient evidence of the Respondent’s consent thereto. As explained by international case law and legal scholars, and in accordance with the treaty interpretation provisions set forth in Articles 31 and 32 of the Vienna Convention on the Law of Treaties (hereinafter, the “VCLT”), no two claims may be joined or consolidated into a single proceeding without the express consent of the State.  

168. In the Respondent’s view, the Claimants draw a distinction between “consolidation” and “joinder” [Tribunal’s translation] of claims, according to which only consolidation requires the express consent of the State. However, the Claimants fail to explain why such consent is not necessary in the case of a joinder of claims.  

169. Thus, the Respondent considers that the scope of State consent under a treaty may not be unilaterally modified by an investor, but rather, that such consent is determined by the scope of the offer to arbitrate made by the State (Bolivia) under the relevant treaty. Therefore, the investor may only accept what has been offered by the State, and Bolivia has made no offer in these proceedings that would allow the Claimants to choose whether to commence one or two arbitration proceedings.  

170. Furthermore, the Claimants state that Bolivia has quoted no legal authority whatsoever in support of its objection on lack of consent to consolidation. Nonetheless, the Respondent believes that such an assertion entails a “false debate” [Tribunal’s translation], as it is “absurd” [Tribunal’s translation] to require that consent to a tribunal’s jurisdiction be supported by a legal authority.  

171. On the other hand, the Respondent considers that the cases on which the Claimants rely are fundamentally different from these proceedings: in such cases, States did not object to the tribunal’s jurisdiction on the basis of a lack of consent to the joinder of disputes. Therefore, the “implied” [Tribunal’s translation] State consent in such cases cannot be applied to these proceedings, modifying the scope of Bolivia’s consent. Likewise, the Respondent submits that in Duke Energy the relevant treaties were binding upon the same parties, whereas in these proceedings each Claimant invokes a different consent pursuant to a different Treaty.  

172. Similarly, the Respondent contends that Bolivia’s consent cannot not be presumed, since, as other investment tribunals have held, State consent must be “certain and unambiguous” [Tribunal’s translation]. To hold otherwise would suggest that a State party to a treaty consents to everything that is not expressly prohibited therein, which the Respondent describes as “absurd” [Tribunal’s translation].  

173. Lastly, Bolivia submits that its consent cannot be overlooked because of procedural efficiency considerations. According to the Respondent, the Claimants confuse procedural matters under Article 17(1) of the UNCITRAL Rules with other jurisdictional matters (the inexistence and scope of Bolivia’s consent). Accordingly, the UNCITRAL Rules do not allow a tribunal to dismiss State consent, but rather confirm that such consent is necessary under Article 17(5) thereof. Finally, Bolivia believes that should a Party be excluded from the proceedings, such Party should be Rurelec.  

The Claimants’ Arguments  

174. The Claimants allege that that there has been no consolidation of claims in these proceedings. According to the legal authorities and case law submitted by the Claimants, “consolidation” is defined as “a procedural device combining two or more proceedings into one proceeding with the result that the other tribunals cease to function, and therefore express consent is required to consolidate proceedings.” From the Claimants’ standpoint, however, these proceedings
present a different situation involving two investors who have decided to jointly submit several claims in the context of a single proceeding. As a result, the case law on which Bolivia relies cannot be applied to the present case, as it deals with the consolidation of two separate arbitrations into a single proceeding.\textsuperscript{128}

175. Similarly, the Claimants contest Bolivia’s argument that the Tribunal lacks jurisdiction over the dispute given the lack of express consent by the State to a joinder of claims in a single proceeding when such claims have been brought by different claimants under different treaties. They allege that the Respondent has failed to invoke any case law or legal authorities in support of its position because there is no precedent in which claims brought by different claimants have been dismissed on the grounds of their joint submission.\textsuperscript{129}

176. Instead, the Claimants submit that in multi-party arbitrations claims are often submitted jointly, even under different legal instruments, provided these are compatible (as the Claimants believe is the case in these proceedings with the US-Bolivia and UK-Bolivia BITs).\textsuperscript{130} The Claimants further oppose the possibility that a counterclaim be filed under the UK-Bolivia BIT. In fact, the only incompatibility alleged by Bolivia\textsuperscript{131} does not exist, as the Claimants have submitted the dispute under the relevant dispute settlement provisions set forth in each Treaty.\textsuperscript{132}

177. Finally, the Claimants consider that, in the interest of justice and efficiency, the Tribunal should settle the dispute in a single proceeding, since a separate filing of claims would require the Claimants to invest much more money and effort and would lead to double proceedings and to a possible inconsistency between future awards. Therefore, the Tribunal must allow the Claimants to submit their claims jointly, especially considering that Bolivia has failed to explain how a joint submission of claims would adversely affect the proceedings or to otherwise indicate which of the Claimants should be excluded.\textsuperscript{133}

178. The Claimants consider that there is no reason to believe that, upon signing the Treaties, Bolivia did not account for the fact that multiple claims could be heard in a single proceeding. It is undisputed that multiple investors may jointly file claims in the context of a single proceeding without being specifically authorized to do so under the relevant investment treaty, and even if the State opposes such joinder of claims. Likewise, an investor may file arbitration proceedings under different legal instruments, on the basis of the consent which has been provided for each of such legal instruments, and even if such instruments do not expressly provide for this possibility.\textsuperscript{134}

179. Additionally, whether the Claimants may be jointly heard in the same proceedings is a procedural rather than a jurisdictional question. In this regard, the Tribunal has broad discretion to rule upon this issue under the UNCITRAL Rules and Procedural Order No. 1. The advantages of a unified proceeding in terms of efficiency and consistency are undisputed and, in any event, Bolivia has not provided a single reason to proceed otherwise.

180. The Claimants consider that Bolivia has failed to pursue its claim on the alleged incompatibility of the BITs\textsuperscript{135} as well as its argument that a “consolidation” is under discussion in these proceedings. By opposing these proceedings Bolivia only seeks to delay a final award, as it has not even contested the fairness and efficiency of jointly settling claims that have been jointly submitted, nor has it explained how such joinder of claims would adversely affect it.\textsuperscript{136}

181. In any event, the Claimants believe that their claims may be analyzed from the standpoint of either of them, as there is a single damage. Should the Tribunal consider these claims from GAI’s standpoint, it would find that GAI would have directly lost the market value arising out of the spot price and effective remedy claims, without having to consider any question pertaining to Rurelec, as Rurelec’s loss would be entirely compensated by way of a full damages award in favour of GAI. On the other hand, should the Tribunal decline jurisdiction over GAI’s claims, then it might consider analyzing Rurelec’s stake in EGSA, which is the same as GAI’s. As regards regulatory measures, the losses incurred by both of the Claimants would also be the same. If the Tribunal considers Rurelec’s claims, then Rurelec’s loss would be the market value of its shareholding in EGSA as of the valuation date, as well as the related loss arising from the effective remedy and spot price claims. In this context, it
would not be necessary to consider any other matter pertaining to GAI, as GAI’s loss would have been entirely redressed by way of a full damages award in favour of Rurelec. If the Tribunal were to decline jurisdiction over Rurelec’s claims, it should have to consider GAI’s claims. The valuation of GAI’s shareholding in EGSA is the same as Rurelec’s; hence, the damages calculation for both Claimants would be the same.  

B. ALLEGED LACK OF RURELEC’S CAPACITY AS AN INVESTOR, AS WELL AS OF A PROTECTED INVESTMENT

The Respondent’s Arguments

182. Bolivia considers that there is no legitimate conflict between Bolivia and Rurelec in this arbitration, as Rurelec cannot be regarded an “investor” and has not made any “investment” pursuant to the UK-Bolivia BIT. Therefore, Bolivia’s alleged consent could not have been provided.

183. Firstly, and relying on international case law and the VCLT, the Respondent claims that Rurelec has the burden of proof with respect to both the alleged existence of an “investment” and its capacity as an “investor”. Rurelec must prove that it acquired a direct ownership interest or, if allowed for under the UK-Bolivia BIT, an indirect ownership interest in EGSA prior to the dispute. However, neither of these points has been proven and thus, the Tribunal should decline jurisdiction over the dispute.

184. Secondly, in the Respondent’s view, the documentation submitted by the Claimants does not prove an investment by Rurelec in GAI in January 2006. Assuming arguendo that such documentation is sufficient, which the Respondent claims is not, it would merely prove a possible acquisition of an indirect ownership interest in EGSA on 29 June 2009, on which date the controlling interest chain between EGSA and Rurelec would have been established. Based on such date, the major capital investments in new productive capacity undertaken by EGSA between 2006 and 2008, and repeatedly referred to by the Claimants, would have taken place without Rurelec holding any ownership interest in EGSA. In any event, the date on which such possible acquisition of an indirect ownership stake took place would be irrelevant, as there is no document evidencing actual payment of the investment, which consequently does not exist.

185. Thirdly, if Rurelec had invested in EGSA, such an investment would be an indirect investment as it would have been made through Birdsong, BIE, and GAI. Moreover, BIE and Birdsong Overseas Limited are incorporated under the laws of the British Virgin Islands, a territory to which the provisions of the UK-Bolivia BIT are not applicable. In addition, as an indirect investment, it would not be protected under the UK-Bolivia BIT, unlike under the US-Bolivia BIT. In this regard, Respondent claims that the US-Bolivia BIT contains a broad definition of investment which includes “every kind of investment owned or controlled directly or indirectly by that national or company” [Tribunal’s translation], whereas the UK-Bolivia BIT makes no reference to a direct or indirect investment holding.

186. On the other hand, according to the Respondent’s interpretation of Articles II to V of the US- Bolivia BIT, protected investments must be “of” nationals or companies “of” each Contracting Party, thus requiring a direct ownership relationship between the investment and the national of a Contracting Party for the latter to be considered an investor. This interpretation is supported by the terms “own” and “owner” included in Article V(2) of the US-Bolivia BIT which, according to the Respondent’s interpretation, imply ownership or legal right to hold the shares.

187. Since the UK-Bolivia BIT makes no reference to “direct or indirect” ownership, based on the case law cited by the Respondent, the protected investment must be deemed direct. Moreover, the Respondent stresses that 13 out of the 22 BITs signed by Bolivia contain said phrase, whereas 8 do not. Thus, if the parties to the UK-Bolivia BIT had intended to protect indirect —and not just direct— investments, they would have made a specific reference thereto, as was the case in other treaties.

188. Hence, Respondent submits that an indirect investment in EGSA is not protected under the UK-Bolivia BIT. It also considers that the courts and tribunals in the cases cited by the Claimants did not rule on the existence of terms confirming the inclusion of indirect investments in the relevant treaties (as is the case, in the Respondent’s opinion, under
UK-Bolivia BIT), neither did such courts or tribunals consider the State’s position upon signing different treaties or the difference between direct and indirect investments.144

189. The Respondent further argues that the provisions of the UK-Bolivia BIT only protect “capital” investments.145 This argument has been upheld by international courts and tribunals as well as by legal authorities in light of the inherent meaning of the term “investment”.146 Consequently, a contribution in cash or any other economic value is required for an investment to be protected under the UK-Bolivia BIT. As stated by the Respondent, Rurelec made no capital investment in Bolivia pursuant to the UK-Bolivia BIT.

190. Even assuming that Rurelec is an investor and that the UK-Bolivia BIT protects indirect investments, the Respondent submits that Rurelec has made no contribution “within” Bolivian territory. It further states that the distinction drawn by the Claimants between “capital investment” and “investment” in the different versions of the UK-Bolivia BIT147 is irrelevant, as Bolivia’s objection was not based on such distinction.

191. Bolivia’s objection is based on the objective notion of the term “investment”, which implies a monetary contribution or input in the host State. Thus, the Respondent challenges the White Industries148 case cited by the Claimants, where the tribunal disregarded the relevance of a monetary contribution or input, but at the same time deemed it important to confirm that the foreign investor had indeed made such contribution or input in the case at hand.149 Likewise, in Romak and Alps Finance150 (which, according to Bolivia, have been misinterpreted by Claimants as dealing with special circumstances), the tribunal separated

the facts from the inherent meaning of the term “investment”, criticizing the Claimants’ position.151

192. In addition, Rurelec would have to prove that it made a monetary or other contribution in the territory of Bolivia.152 The Respondent argues that the Claimants have failed to demonstrate the foregoing.152 Bolivia has only proven a possible acquisition of an indirect ownership interest in EGSA in 2009 (ten years following the capital contributions in Bolivian territory relating to the capitalization of EGSA). No evidence has been submitted to prove that such an investment was made through a monetary or other economic contribution, or that it was made in Bolivian territory. The Respondent submits that EGSA’s shareholders have made no capital contributions since 1999, and that the alleged “investments” made by the Claimants in 2006 and 2007 cannot be attributed to the Claimants, as Rurelec did not have an indirect shareholding in EGSA at the time.

193. Lastly, since EGSA’s capitalization in 1999 (10 years prior to Rurelec’s alleged acquisition of an indirect ownership interest), there has been no capital contribution by EGSA’s shareholders. Neither the purchase of the two engines owned by Energais in Bolivia (decommissioned, disassembled, and stored at EGSA) nor Rurelec’s interest in Energais can be deemed as investments under the UK-Bolivia BIT.154

194. For the foregoing considerations, Rurelec does not qualify as an investor and its alleged investment cannot be considered a “protected investment” under the UK-Bolivia BIT. Therefore, the Tribunal lacks jurisdiction “rationae personae” over this dispute.

195. The Respondent states that the Claimants’ arguments in support of Rurelec’s alleged acquisition in EGSA154 are insufficient. Bolivia denies Rurelec’s acquisition of an indirect shareholding in EGSA during 2006 or 2009156 for the following reasons:

(a) The Claimants have provided no evidence of payment for said acquisition. They merely transcribe the price included in a stock purchase agreement dated 12 December 2005, a share transfer dated 5 January 2006, and a press release issued by Rurelec on 5 January 2006.157 The conditions under which such payment took place are likewise not proven.158

(b) Documents submitted by the Claimants do not prove the shareholding chain that would link Rurelec and EGSA since 2006, but rather an alleged indirect investment made by Rurelec since 2009. Only a letter from Nerine Fiduciaries to its
Freshfields attorneys dated 26 October 2012 (same date on which Claimants submitted their Counter-Memorial on Jurisdiction) would relate Birdsong to EGSA before 2009. No other document from any of the other intervening entities has been submitted to confirm that the BIE shares were actually owned by Birdsong. Likewise, no explanation has been provided as to why Birdsong (if it really acquired the shares in 2006) waited until 2009 to register them under its name, neither is there evidence that Birdsong was wholly owned by Rurelec. In any event, such documents are not official documents.

(c) Mr Peter Earl’s position as President of EGSA’s Board of Directors does not prove that EGSA’s shares have been owned, even indirectly, by Rurelec. Moreover, his attendance as President of the Board of Directors at the official opening of EGSA’s new facilities is not “exceptional” [Tribunal’s translation].

196. In light of the above, Bolivia states that the Claimants have failed to provide evidence of Rurelec’s payment for the allegedly acquired shares, or of an economic contribution in Bolivian territory. Accordingly, the Respondent claims that there has been no protected investment under the Treaty, which results in the Tribunal’s lack of jurisdiction rationae personae.

The Claimants’ Arguments

197. Firstly, the Claimants submit that Rurelec acquired its indirect majority stake in EGSA on 6 January 2006, and that Rurelec was already EGSA’s majority shareholder during the period of EGSA’s investments to improve its electricity generation capacity between 2006 and 2007. The Claimants deny that such stake was acquired at a later date—in June 2009—, as they assert that: (i) Bolivia requested specific documents from the Claimants on this matter on 7 September 2012 and Rurelec submitted said documentation; (ii) as evidenced by such documents, the execution and delivery of the stock transfer dated 5 January 2005 shows that the transaction was completed on 6 January 2006 with the payment of USD 35 million; (iii) other ancillary documents likewise confirm that Rurelec made its investment in 2006; and (iv) the Respondent became aware of Rurelec’s investment in EGSA prior to 2009, as proven by the fact that in March 2007, Bolivian authorities, along with Mr Earl and the United Kingdom’s Ambassador to Bolivia, attended the inauguration ceremony for EGSA’s new GCH-11 unit.

198. The Claimants claim to have provided sufficient evidence that Rurelec acquired an indirect majority stake in EGSA and claim that Bolivia has not disproven the foregoing, which is why its objection thereto should be dismissed. The Claimants allege that the price of USD 35 million for the purchase of EGSA was fully paid, as evidenced by the 2006 and 2007 annual reports and the audits performed. Following the acquisition and until June 2009, BIE’s shares were held in escrow by entities designated for the benefit of Birdsong, as per corporate practice.

199. Secondly, the Claimants consider that the UK-Bolivia BIT does protect indirect investments, as it covers “every kind of asset” as well as “any form of participation in a company”, and the list of protected investments included therein is non-exhaustive. Indirect shareholdings are an asset and therefore, a form of participation in a company, which makes them protected investments under the UK-Bolivia BIT. This conclusion is supported by extensive arbitral practice, and the cases submitted by Bolivia are inappropriate for these proceedings.
200. The Claimants insist that Rurelec’s indirect shareholding in EGSA must be deemed an “investment” under the illustrative list of the Treaty, as such list refers to “shares in […] a company and any other form of participation in a company.” The latter is a broad definition and the absence of more specific language (“directly or indirectly”) cannot narrow its scope, as intended by the Respondent. Bolivia has failed to prove that the UK-Bolivia BIT deliberately excluded indirect investments. For the Claimants, tribunal practice provides a consistent interpretation of provisions similar to the ones set forth in the UK-Bolivia BIT, which protect indirect investments.

201. Bolivia’s argument that investments should be made directly by nationals or companies for them to be protected by a BIT is rejected by international case law. In turn, case law and legal scholars cited by the Claimants rebut the theory that the presence of third-party companies as intermediaries in order to obtain a stake in EGSA prevents Rurelec from being considered an investor under the UK-Bolivia BIT.

202. Thirdly, the Claimants object to the concept of “investment” suggested by Bolivia, which requires a capital contribution in Bolivian territory (“capital investment”), and further reject the statement that Rurelec has made no capital investment and consequently cannot be protected under the UK-Bolivia BIT. Said statement applies a rule which has been created exclusively by ICSID case law based on the ICSID Convention, and which cannot be applied to the present dispute.

203. Conversely, the Claimants consider they have made major investments in Bolivia. In addition, Rurelec and the Government of Bolivia conducted a project aimed at providing electricity to unserved rural areas, and agreed that Rurelec would finance a subsidy to low-income consumers known as the “dignity tariff”. This was financed by Rurelec through its returns on the investments made, deferred dividends, commercial loans, and other financing sources for EGSA.

204. According to the Claimants, Bolivia’s interpretation of the concept of “protected investment” is incorrect and distorts the true meaning that the UK-Bolivia BIT intended for such term, depriving it of its effet utile. The Respondent relies on the Spanish version of the UK-Bolivia BIT and refers to the concept of “returns” (rentas) in Article 1(b) thereof. In such version, the concept of “capital investment” (inversión de capital) is defined within the concept of “returns”. However, the English version of the Treaty only uses the term “investment”, which, in the Claimants’ opinion, is the concept actually defined by the UK-Bolivia BIT. Under the VCLT, in case of any inconsistency between different versions of the same treaty, the meaning that best reconciles both texts shall prevail, which in this case is of the one set forth in the English version, as the latter includes a broad concept of investment which accurately reflects both the drafters’ intention and the object and purpose of the UK-Bolivia BIT.

205. Likewise, the Claimants insist that the case law submitted by the Respondent to determine the concept of “investment” is inappropriate. On the one hand, Bolivia cites cases where a narrow concept of investment is used in connection with Article 25 of the ICSID Convention, which cannot be applied in this case. On the other hand, the cases cited by Bolivia relating to the UNCITRAL Rules account for a minority position and are based on facts different from the ones underlying these proceedings.

206. In any event, the Claimants assert that, if Respondent’s definition of “investment” were to be applied, Rurelec’s investment would also fall within the scope thereof on account of its contributions to the Bolivian economy, as mentioned above. Based on the report from its witness Marta Bejarano, Bolivia states that Rurelec made no contribution in EGSA using its own funds, but rather decapitalized EGSA and increased its indebtedness. This latter statement, however, has been rebutted by the Claimants’ witness Marcelo Blanco.
207. On the other hand, the Claimants reject the requirement that the investment be made in Bolivian territory. From the Claimants’ viewpoint, references to territory concern the host State Party which would benefit from the investment, not the place where the contribution must take place.\(^\text{181}\) If the relevant criterion were the place where the contribution is made, any investor acquiring an interest in a company (as is the case of Rurelec) would be deprived of the protection under the Treaties only because it made no direct capital contribution, but rather paid to the initial investor (in this case, GAI). Nevertheless, case law cited by the Claimants states otherwise, as it protects foreign investors who have acquired a previously existing investment: the investment remains even if the investor changes.\(^\text{182}\)

208. In any event, the Claimants consider that Bolivia’s additional criterion of a “contribution” in Bolivian territory has been complied with, given that Rurelec paid for the acquisition of its shares in EGSA and thus, such contribution must be deemed an investment in Bolivia.\(^\text{183}\) This interpretation would be consistent with the *Quiborax* decision\(^\text{184}\) cited by the Respondent. If we apply the facts of *Quiborax* to these proceedings, the payment of USD 35 million made by Rurelec for the acquisition of a controlling interest in EGSA would amount to a “contribution” pursuant to the definition provided in *Quiborax*.\(^\text{185}\) As a result, Bolivia’s objection should be rejected.

209. Likewise, the Claimants allege that Rurelec has made other important contributions in Bolivia, such as the obligations incurred in connection with the USD 20 million loan granted to EGSA by the Corporación Andina de Fomento (hereinafter, the “CAF”), or the expertise and know-how provided to EGSA’s personnel and operations. This important contribution has even been acknowledged by independent third parties, such as the credit rating agency, Fitch.\(^\text{186}\)

210. Lastly, the Claimants consider that both Rurelec’s shareholding in Energais and the Worthington engines constitute protected investments under the UK-Bolivia BIT. In accordance with Article 5(2) thereof, measures taken by the Respondent in respect of the Bolivian subsidiary of a UK investor (such as its expropriation in this case) require just and effective compensation. Moreover, the Worthington engines constitute movable property under Article 1(a)(i) of the UK-Bolivia BIT, and therefore Rurelec’s indirect interest in such movable property is protected.\(^\text{187}\)

### C. ALLEGED DENIAL OF BENEFITS TO GAI

#### The Respondent’s Arguments

211. According to the Respondent, Article XII of the US-Bolivia BIT allows any of the Contracting Parties (in this case, Bolivia) to deny the benefits therein to a company of the other Contracting Party. For that purpose, two conditions must be complied with, both of which are met by GAI: (i) ownership by nationals of a third State (GAI’s shareholder, BIE— entity created by IEL and later acquired by Birdsong- has always been domiciled in the British Virgin Islands); and (ii) not carrying out any business activities, even substantial business activities, in the territory of the United States. GAI is a “special purpose vehicle” created to acquire and hold the new shares EGSA would issue as a result of its capitalization plan.\(^\text{188}\) Since both requirements are met, the Respondent denies the benefits under the US-Bolivia BIT, which precludes its consent to arbitration under such Treaty from being invoked in these proceedings. Consequently, the Tribunal lacks jurisdiction over GAI’s claims.

212. The Respondent explains that it has properly exercised its right to deny the benefits under the US-Bolivia BIT to GAI in accordance with Article XII thereof,\(^\text{189}\) as it timely invoked such provision pursuant to the UNCITRAL Rules and International Law in response to the Claimants’ Statement of Claim. The Claimants reject such statement and submit that Bolivia intends to apply Article XII of the Treaty retroactively.\(^\text{190}\) In turn, Bolivia points out that the Claimants’ reasoning is contrary to Article 23(2) of the UNCITRAL Rules and to the case law cited by the Claimants, since in the absence of any special provision in the Treaty limiting the application of the denial of benefits clause, general provisions —such as Article 23(2) mentioned above— shall apply which govern the time limits for the submission of jurisdictional objections and allow these to be raised up until the filing of the Statement of Defence.\(^\text{191}\)

213. On the other hand, the Claimants consider that denial of benefits cannot operate *ex tunc*, as this would breach
investors' legitimate expectations. However, the Respondent asserts that such expectations were not violated in GAI's case, since its investment was made in the mid-90s and the US-Bolivia BIT entered into force in 2001. Additionally, Bolivia argues that a legitimate expectation cannot be based on a State's failure to exercise a power to which it is entitled. The future possibility to deny benefits was part of the legal framework of the US-Bolivia BIT. Thus, the Claimants were aware of the possibility that Bolivia exercised such power following the Treaty's entry into force.

214. As regards the absence of substantial activities in the US, the Claimants allege that the application of the denial of benefits clause on that basis leads to an unfair result, as Respondent required GAI's establishment as part of EGSA's capitalization process. According to the Respondent, such statement is false, since neither the Bidding Rules nor the Capitalization Agreement required that the “subscribing company” for the purpose of acquiring shares in EGSA be a “special purpose vehicle”, neither they did impose nationality requirements or restrict the commercial activities to be undertaken by such subscribing company.

215. Therefore, GPU was free to choose the company that would participate in the bidding process as the subscribing company to acquire EGSA’s shares. However, it decided to create a “vehicle” in the State of Delaware (GAI) without any commercial activity in the United States. This latter point is contested by the Claimants, but confirmed by the Respondent, who insists that as GAI (i) declared zero US dollars in taxes in 2011; (ii) cannot be considered a “traditional holding company,” and (iii) its commercial activities mentioned by the Claimants are either insufficient or inexistent, as they merely met the minimum legal requirements of the State of Delaware. Therefore, in the Respondent’s words, “GAI is no more than a mailbox company,” and there are no documents that prove otherwise. Consequently, it meets the two conditions set forth in Article XII of the US-Bolivia BIT for the Treaty benefits to be denied to it.

The Claimants’ Arguments

216. According to the Claimants, the application of Article XII of the US-Bolivia BIT would violate the international principle of pacta sunt servanda and would contravene the object and purpose of investment treaties (the promotion of investments based on rationality and predictability). According to the case law submitted in these proceedings, the denial of benefits cannot apply retroactively, as sought by the Respondent, that is, once the investment has been made, since the purpose of such provision is to give a State the opportunity to alert investors in advance that they are no longer afforded protection under the relevant treaty, thereby protecting the legitimate expectations such investors may have. Consequently, it meets the two conditions set forth in Article XII of the US-Bolivia BIT for the Treaty benefits to be denied to it.

Denial of benefits

217. In addition, the Claimants consider that Bolivia cannot deny the benefits of Article XII of the US-Bolivia BIT because the conditions set forth therein have not been met, especially the absence of “substantial business activities” in the United States. The Claimants stress that the US-Bolivia BIT does not provide a definition of “substantial business activities”. If the VCLT were applied, the term “substantial” would not be a synonym of “large", as the decisive question would be the materiality and not the magnitude of the business activity. This is the interpretation provided by arbitral case law. Therefore, GAI has indeed conducted substantial commercial activities in the United States, since it maintains offices in said territory, holds shareholders’ meetings in Ohio as well as Board of Directors' meetings, prepares the minutes of said meetings, etc., thereby fulfilling the conditions described in arbitral case law.
218. In addition to the allegations on the prospective application of the denial of benefits, the Claimants consider that such provision cannot be understood as “[a] plea that the arbitral tribunal does not have jurisdiction shall be raised no later than in the statement of defense,” as pointed out by the Respondent pursuant to Article 23(2) of the UNCITRAL Rules. Instead, it is an act that forms the basis for such a plea. The UNCITRAL Rules set out the procedural deadline beyond which an existing jurisdictional obstacle will be waived, but the deadline for creating such an obstacle is a matter of substance, governed by international law. In this regard, it is a well-established principle that “jurisdiction is to be determined in light of the situation as it exists on the date the judicial proceedings are instituted.”

Moreover, “once established, jurisdiction cannot be defeated. It simply is not affected by subsequent events.”

219. In the Claimants’ opinion, the denial-of-benefits clause may affect an investor’s claims in two different ways, neither of which can operate retroactively:

(a) The State deprives the claimant of all substantive protections of the treaty, and that measure is in line with the treaty. All claims would thus be inadmissible. But if the State has not denied benefits at the moment it takes measures on the grounds that the treaty has been violated, then all protections are at that moment in place, and a breach of the treaty can occur. By later denying the benefits of the treaty, the State cannot undo the legal reality of a treaty breach —it can only prevent its subsequent actions from violating the treaty.

(b) The State deprives the claimant of the benefit of its consent to arbitration as set forth in the treaty, preventing claims from being adjudicated by an arbitral tribunal. But if the State has not denied benefits at the moment when the claimant initiates arbitration, then the State’s consent is still in place, and the offer to arbitrate is accepted by the investor and transformed into an irrevocable agreement. By later denying the benefits of the treaty, the State cannot withdraw a consent that has already been accepted —it can only prevent the investor from initiating arbitrations with respect to future disputes.

220. In this case, the disputed events took place in May 2010. At that time, the Respondent had not invoked the denial-of-benefits clause. Therefore, the full range of substantive protections of the US-Bolivia BIT applied to the Claimants and their investment. Moreover, to the extent that Bolivia’s conduct was contrary to the terms of the Treaty, GAI immediately acquired a right to compensation. Similarly, the Claimants initiated this arbitration in November 2010, two years before Bolivia sought to withdraw its treaty benefits. However, Bolivia accepted the offer to arbitrate and, in turn, GAI had long since availed itself of the benefit of the arbitration clause of the US-Bolivia BIT. Additionally, the Respondent was at all times aware of the Claimants’ investment in Bolivia.

221. In any case, unlike the Respondent’s arguments, the Claimants state that it is the Respondent who must prove the fulfillment of all necessary conditions to deny the benefits of

the Treaty in accordance with Article 27(1) of the UNCITRAL Rules. Since Bolivia has failed to show that GAI is not engaged in any substantial economic activities, the denial-of-benefits clause cannot apply.

D. ALLEGED PRESENTATION OF NEW CLAIMS NOT PROTECTED BY THE TREATIES

The Respondent’s Arguments

222. According to the Respondent, the Claimants have filed New Claims in the Statement of Claim, which had not been included in the Notice of Dispute or in the Notice of Arbitration. The New Claims refer to violations of the Treaties on the part of Bolivia in connection with: (i) electricity spot prices; (ii) capacity payments; and (iii) the two Worthington engines. The Respondent alleges that, by way of this submission it describes as “untimely”, the Treaties were violated in two respects (Article IX of the US-Bolivia BIT and Article 8 of the UK- Bolivia BIT):
(a) The conditions necessary for the notice of New Claims have not been fulfilled. The term “dispute” in the Notice of Arbitration and the term “dispute” in the Statement of Claim are used differently, and the New Claims are included in the latter, despite not being included in the former (neither in the Notices dated 13 May 2010 nor in those invoked in the same document).  

(b) The cooling-off period established in the Treaties for the possible amicable settlement of the dispute was not fulfilled. This breach would have occurred even if the New Claims had been included in the Notice of Arbitration, since the Respondent had no opportunity to use the period of amicable consultations in any case. Furthermore, during the meetings held between July 2010 and March 2011, the compensation that had to be granted to the Claimants after nationalisation was discussed, but not the New Claims.

223. According to the Respondent, the Claimants intend the Tribunal to hear new claims, forcing Bolivia to respond to them in a short period of time, considering the associated costs and complexity. Pursuant to recent case law, these New Claims should be rejected by the Tribunal, which lacks jurisdiction to hear them because the conditions established by the Treaties for such purposes have not been met.

224. In its Reply on Jurisdiction, the Respondent states that the Claimants have failed to prove two points in connection with the New Claims: (i) prior notification of such claims to Bolivia, and (ii) that such claims were mentioned during negotiations between the Parties. Therefore, the Tribunal shall decide whether Bolivia gave its consent to arbitrate these New Claims and whether the conditions on disputes and cooling off were met.

225. Against the statements made by the Claimants concerning Article IX of the US-Bolivia BIT, the Respondent holds that, in addition to its prior arguments and based on Murphy, a dispute arises at the time in which an investor alleges a treaty violation. Thus, the period of three months required under the US-Bolivia BIT starts running on the date of such allegation, which the investor shall prove. Hence, GAI has the burden of proving that Bolivia became aware of a dispute under the Treaty concerning the New Claims at least three months before the commencement of this proceeding. Nonetheless, this evidence has not been submitted.

226. Furthermore, the Respondent argues that the Claimants contradict themselves concerning the condition on prior notification under the US-Bolivia BIT. Although they initially espoused its mandatory condition when giving written notice to Bolivia of the dispute for purported expropriation, they now deny the application of such condition concerning the New Claims, alleging that notice and cooling off conditions are not imperative or jurisdictional in nature. Based on the VCLT and in the Burlington and Murphy cases, as well as on recent precedents that in its criterion outweigh the precedents invoked by the Claimants, the

Respondent affirms that the statement above takes issue with Articles 8 of the UK-Bolivia BIT and IX of the US-Bolivia BIT.

227. Now therefore, should the Tribunal find that the notification and cooling off conditions are of a procedural nature, it shall construe them so that they make full effect, since otherwise, the text of the Treaties would lose its effet utile, and the good faith interpretation rule would be thus breached.

228. On the basis of ICS Inspection and Control Services, the Respondent considers that the Tribunal does not have the power to set aside the notification and cooling off conditions, even if they were futile. In any case, this has not been demonstrated by the Claimants either; therefore, there is no evidence that: (i) Bolivia would not have amicably resolved the disputes concerning the New Claims with no notification thereof before the Statement of Claim; or that (ii) negotiations on the New Claims would not have succeeded because negotiations on nationalisation did not succeed.

229. Lastly, the Respondent affirms that against the backdrop of limitations to Bolivia’s consent in the Treaties, the considerations of cost and “dilatory nature” are inappropriate.

230. Third, Bolivia affirms that the Claimants have made allegations in an “opportunistic” manner and “for the first time in
this arbitration” that the measures giving rise to the New Claims resulted in the expropriation, as preliminary steps that were capped with the nationalisation, and thus related to the notified nationalisation.\textsuperscript{228} The Respondent considers that such allegations are false on the following grounds:

(a) Both the Notice of Dispute and the definition of “dispute” in the Notice of Arbitration evidence the limited nature of the single dispute notified to the Respondent.\textsuperscript{229}

(b) The Claimants acknowledge that the notifications of May 2012 referred to “[t]he dispute [that] arises out of the Bolivian Government’s nationalisation of Rurelec’s indirect shareholding in [EGSA] by means of Supreme Decree No. 0493 dated 1 May 2010.”\textsuperscript{230} Nonetheless, the New Claims concerning the PBP and spot prices cannot “arise out of” the 2010 Supreme Decree, since they stem from measures adopted in 2007 and 2008, respectively.\textsuperscript{231}

(c) The Claimants have not submitted any evidence that the measures that gave rise to the New Claims were preliminary steps for the nationalisation of their investment.\textsuperscript{232} In any case, this argument takes issue with the terms of their claims, since they have never mentioned an indirect expropriation.\textsuperscript{233}

(d) The thesis according to which the Claimants reserved the right to add facts and arguments to support their claim is “absurd”, especially if the cases that define the notion of “dispute” or “controversy”\textsuperscript{234} are considered, so that the New Claims would not be considered as pertaining to the dispute on nationalisation.\textsuperscript{235} In any case, no relationship between the facts, applicable law and the chronology underlying the New Claims and nationalisation has been established.\textsuperscript{236}

(e) The Claimants’ have also included in their New Claims the claim for the Worthington engines, and both Parties agree that these engines were not within the scope of application of the Nationalisation Decree.\textsuperscript{237}

231. According to the Respondent, the Claimants suggest that negotiations on compensation for the nationalisation were “amicable” and could have served to negotiate on the New Claims.

However, the New Claims were never discussed in the consultations and meetings held on the assessment of EGSA’s equity for the calculation of the compensation owed for the nationalisation.\textsuperscript{238} This is confirmed by the Claimants themselves in their Statement of Claim\textsuperscript{239} and Counter-Memorial on Jurisdiction.\textsuperscript{240} Moreover, the Respondent adds that it became aware of the New Claims after the submission of the Statement of Claim, months before the amicable consultations finished. The Claimants themselves acknowledged that they have “raised these specific issues for the first time during the legal and quantification exercise that the filing of a Statement of Claim entails,”\textsuperscript{241} so that it is impossible for these to have been negotiated beforehand.\textsuperscript{242}

232. In light of the foregoing, the Respondent reaffirms that the Tribunal has no jurisdiction to hear the New Claims raised by the Claimants.

\textit{The Claimants’ Arguments}

233. In the Claimants’ view, the “New Claims” have been properly submitted within this arbitration and, thus, no Treaty provisions have been breached, since such claims are encompassed within the same dispute \textit{(i.e., nationalisation)}.\textsuperscript{243}

234. Concerning the amicable consultations period mentioned by the Respondent, the Claimants conclude that (i) the US-Bolivia BIT does not require prior notification of the dispute, so that the argument related to GAI would not withstand scrutiny;\textsuperscript{244} (ii) the amicable consultation period is a procedural and not a jurisdictional matter (as found in the case law invoked), so that non-observance of this requirement does not alter the Tribunal’s jurisdiction;\textsuperscript{245} and (iii)

in any event, the Claimants have actually fulfilled such obligation, since all “New Claims” refer to the notified nationalisation. In addition, in the notification letter and in the Notice of Arbitration itself, the Claimants reserved the right
to add facts and legal issues on the basis of the claim made.  

235. The precedents invoked support the Claimants’ conclusion that it is not compulsory to send a separate notice or apply the period of amicable consultations when claims refer to the same dispute.  

236. Ultimately, the Claimants consider that they have complied with the amicable consultation period, since they have attempted to reach an agreement with Bolivia in order to obtain fair compensation for the nationalisation of their investments. Nonetheless, after four meetings held to that effect, no compensation was offered. It makes no sense for Bolivia to require the Claimants to undergo an amicable consultation period after having qualified the purported “New Claims” as “frivolous” and “not even claims under the Treaties or international law”. This would force the Claimants to start new negotiations in which Bolivia would not participate, making it necessary to start a new arbitration, convene a new tribunal and debate the same issues again.  

237. Therefore, it would be unreasonable to deprive the Tribunal of its jurisdiction to hear three claims based on a purportedly defective notification, especially given that they are part of a wider claim, with respect to which negotiations were not successful and Bolivia has shown no intention to settle. In any event, and as previously explained by the Claimants, there would be no use in requiring negotiations concerning claims connected to the spot prices, PBP and Worthington engines, considering the attitude and the statements made by Bolivia in the course of the proceedings.  

238. Hence, the Claimants’ efforts to settle their dispute with the Respondent have been both lengthy and unsuccessful. Under these circumstances, the Treaties do not impose additional requirements, and the Tribunal shall accept its jurisdiction on the claims at issue. In any event, the Claimants consider that they have complied with the notification and amicable consultation requirements. Thus, based on the Respondent’s own arguments, since the measures related to the spot prices, PBP and Worthington engines were implemented in the context of the nationalisation of the electricity sector, there would be no need for a separate notification of such claims, since these would be included within the nationalisation itself.  

E. PURPORTED DOMESTIC NATURE OF THE NEW CLAIMS

The Respondent’s Arguments

239. According to the Respondent, the New Claims fall within the exclusive scope of Bolivian law, and cannot be considered international disputes under the Treaties. Thus, the Tribunal should find that, as per the VCLT rules of interpretation and Articles IX(1) and 8(1) of the US-Bolivia BIT and the UK-Bolivia BIT, respectively, the Respondent has not given its consent so that such domestic claims be subject to dispute in the context of these proceedings.  

240. On the basis of Iberdrola v. Guatemala, Bolivia states that it has only given its consent to arbitrate disputes “concerning an obligation [of Bolivia] pursuant to this Agreement” [Tribunal's translation] in accordance with Article 8(1) of the UK-Bolivia BIT, but not for any investment-related dispute. Furthermore, it interprets Article IX(1) of the US-Bolivia BIT accordingly, including disputes “arising out of a […] purported breach of any conferred right, generated or acknowledged by this Treaty” [Tribunal’s Translation], as well as those arising out of an “investment authorization” or an “investment agreement”
(none of which exist in the present case). Once more, the consent granted by Bolivia is limited to disputes regarding obligations set forth in the Treaties.

241. In any case, Bolivia considers that the Tribunal shall make its own classification of the legal nature of the New Claims in accordance with the international case law invoked and considering that an actual “treaty claim” requires investors to demonstrate, through a clear and accurate reasoning, which acts and conducts are attributable to the State and would constitute violations of the relevant treaty or customary international law.

242. As regards the New Claim concerning the spot price, the Respondent alleges that the Claimants intend to obtain a determination from the Tribunal on whether the price to be applied to electricity generators should be (i) the one set forth in Supreme Decree No. 26099 of 2 March 2001 or (ii) the one set forth in Supreme Decree No. 29599. Ultimately, the Respondent considers that the Tribunal is being requested to determine whether such modification is compatible with the existing previously regulatory framework.

243. After outlining the evolution of regulations applicable to the electricity sector, the Respondent alleges that the reform made by Supreme Decree No. 29599 was targeted at mitigating the effect of the calculation method envisaged by the prior rules and regulations: in peak hours, the most inefficient generation units (in terms of costs and environmental damage), which contributed very little power to the system, turned into the Marginal Generation Unit, indicating the price that all generators would collect for each kW/h contributed to the system. Thus, the price of electricity would increase proportionally with the system’s production, but would not be in line with the true cost of electricity produced by the other generation units. This was detrimental to consumers and resulted in a “windfall profit” for generators. Besides, the previous system did not encourage companies to acquire more efficient equipment, as in the case of EGSA, which had the most inefficient equipment in Bolivia.

244. Supreme Decree No. 29599 removed from the spot price calculation formula all generation units that distorted such calculation, provided that they met two requirements: (1) using liquid fuel and (2) having a power below 1% of the maximum power registered in 2007. Bolivia explains that this variation did not mean that companies owning such generation units would stop charging for the electricity that they were contributing to the system, but rather, that they would receive the monetary value of their unitary variable costs, as per Operative Rule No. 3/2008.

245. The Claimants also allege that the modification is contrary to their legitimate expectations. However, this allegation does not turn a matter of Bolivian law into an international matter, especially when the purported legitimate expectations stem from Bolivian regulations on spot prices. Ultimately, the Claimants seek that the Tribunal determine whether Bolivia has breached Bolivian law instruments.

246. This New Claim is, thus, of a domestic nature, pertaining to Bolivian law. Therefore, Bolivia considers that it has not breached its obligations under the Treaties (fair and equitable treatment, full protection and security, and undermining the investment through the adoption of unreasonable measures). Moreover, it adds that the Claimants intend that the Tribunal act as an administrative authority or last instance regulator of the electricity sector, superseding Operative Rule No. 3/2008 and deciding on the correct procedure for the determination of the spot price, powers which exceed the scope of arbitration tribunals’ powers, as stated by relevant case law.

247. Concerning the New Claim on the PBP, the Respondent alleges that Claimants intend that the Tribunal rule what the PBP should be: whether (i) that featured on Operative Rule No. 19 of 2001, adopted through Resolution SSDE No. 121/2001, or (ii) that established in new Operative Rule No. 19 of February 2007, adopted through Resolution SSDE No. 040/2007.

248. After outlining the most important provisions on the PBP calculation method, Bolivia holds that the modification made through Operative Rule No. 19/2007 was a consequence of the results yielded by the independent technical study.
conducted by Bates White on the values that form part of the PBP calculation. Such study concluded that there was no economic reason to add to the FOB price of the turbine an additional 20% for “ancillary equipment” before adding the 50% accounting for additional costs; thus, such 20% was eliminated.

249. Against such backdrop, the Claimants challenged the validity of Operative Rule No. 19/2007 both before both administrative authorities and courts. Now, in this arbitration, they request access to effective remedies, other than those available in the Bolivian court system, so that these claims may be enforced. Nonetheless, from the Respondent’s standpoint, the intention of the Claimants is for the Tribunal to decide whether there was a valid justification to make the modification by way of Operative Rule No. 19/2001, thus substituting any future ruling on this matter by Bolivian courts. Once more, this is a domestic law conflict which falls beyond the scope of the Tribunal’s jurisdiction.

250. Finally, concerning the New Claim on the Worthington engines, the Respondent considers that the Claimants’ request seeks that the Tribunal decide a matter which is exclusively commercial in nature between Energais and EGSA. Moreover, these New Claims were not included in the Nationalisation Decree and, thus, no measure related to them can be attributed to the Respondent. In fact, Bolivia considers that the Claimants have not submitted sufficient evidence of the acts that could be tantamount to expropriation under International Law; and that, in any event, the statements made by the ENDE Manager (that the Claimants take as a basis to argue on the existence of a claim under the Treaties) do not compromise Bolivia’s international responsibility, since the latter is not a State officer empowered to proceed to expropriation.

251. Therefore, the New Claims do not refer to Treaty violations, but rather, they pertain to the scope of Bolivian domestic law and thus, the Tribunal lacks jurisdiction over this matter. Otherwise, it would be exercising powers that belong to Bolivian administrative and judicial authorities.

The Claimants’ Arguments

251. According to the Claimants, the claims the Respondent characterizes as “New Claims” are based on the Treaties and are not of a merely contractual or commercial nature, nor do they pertain to Bolivian law, as the Respondent alleges. The Claimants hold that if the facts presented could, prima facie, give rise to a violation of the Treaties, these would fall within the Tribunal’s jurisdiction. Thus, for each of their three claims, the Claimants present a situation in which prima facie Bolivia breached the Treaties.

252. First, as regards the claim relating to the spot price, the Tribunal is not expected to determine the price that should be applied to the generators, but rather to determine whether the regulatory framework in relation to spot prices was altered by Bolivia, frustrating the Claimants’ legitimate expectations, in breach of the fair and equitable treatment standard, the full protection and security standard, and the obligation not to impair investments by arbitrary and unreasonable measures.

254. Even if the Claimants’ legitimate expectations had been formed by reference to Bolivian law, that does not turn them into purely domestic ones. Arbitral Tribunals have considered that frustration of the legitimate expectations based on the legal framework of a State gives rise to treaty violations. The same happens with the calculation of damages resulting from the spot price manipulation, since this is a matter of fact, assessed in accordance with principles of international law on compensation for breaches of international obligations.

255. Second, the Claimants are not requesting the Tribunal to determine the PBP, but to determine whether, following the
Bolivian judicial system’s ineffectiveness and the four and a half year delay to resolve EGSA’s claim, Claimants have not had access to effective means to obtain compensation for their claims, all of which would lead to a breach of the Treaties. Therefore, this is a question of international law. In addition, given that the effective means standard applies both to judicial as well as administrative claims, it becomes difficult for the Claimants to understand Respondent’s argument. Likewise, quantification of damages in this case is a question of international law.

256. Ultimately, the Claimants consider that should the Tribunal decide to acknowledge these questions and admit they may imply a breach of the Treaties, the Tribunal would also have jurisdiction to decide on the merits of the case in accordance with the case law and legal authorities cited. Bolivia’s argument should be rejected as the case law on which it relies cannot be applied to these proceedings since the Claimants do not request the Tribunal to render an opinion on Bolivian law but rather to decide whether Bolivia fulfilled its obligations under the Treaties.

257. According to the Claimants, Bolivia has not challenged the existence of facts supporting such claims. On the contrary, Bolivia submits arguments on the merits alleging that its conduct does not amount to a breach of the Treaties, disguising such arguments as jurisdictional objections. Finally, the Iberdrola v. Guatemala case invoked by Bolivia is not applicable to this arbitration, since the Claimants are not requesting the Tribunal to fix spot and PBP prices, but to find that their modification gave rise to a breach of international obligations.

F. ALLEGED EXERCISE OF THE FORK-IN-THE-ROAD CLAUSE

The Respondent’s Arguments

258. According to the Respondent, in the event the Tribunal considers it has to exercise its jurisdiction on the New Claims, it shall take into account that the Claimants first resorted to the court system to obtain a decision on the PBP. In accordance with Articles IX(2) and IX(3)(a) of the US-Bolivia BIT, selection of one of the possible channels of dispute resolution by the Claimants (in this case, resort to the court system) discards the possibility to resort to other channel (such as the arbitration) to seek a decision with respect to the same claim. Likewise, the Respondent considers that the Claimants make an excessive use of “Treaty Shopping” and “cherry picking” when holding that such an objection would only affect GAI. Therefore, they consider Rurelec may import the effective means of protection in the US-Bolivia BIT not being affected by the fork-in-the-road clause. All that, from the Respondent’s point of view, shows an abusive nature of the accumulation of Treaties and the Claimants without the State’s consent that should be rejected by the Tribunal.

259. From the Respondent’s point of view, Article IX(3)(a) is a “fork-in-the-road” clause, thus, once the investor chooses one of the possible channels, his/her election is irrevocable and exclusive of others. Pursuant to the doctrine provided, the purpose of this kind of clauses is to prevent investors from submitting one same dispute before different forums simultaneously (as it would occur in the case at issue) so as to obtain greater chances of success.

260. In any event, the Respondent holds that if the Tribunal is to decide whether the claim relating to the PBP that Claimants have submitted is like the one previously submitted before the Bolivian courts. By means of a table contrasting the Claimants’ allegations and pretensions before the Supreme Court with those submitted before this Tribunal, Bolivia explains how in both fora the Claimants disclose one same claim: to obtain compensation for the alleged losses incurred (as well as for the revenue they did not receive) as a result of the modifications introduced with respect to the PBP. Therefore, should the Tribunal be seized of this New Claim, it would be “prejudging” a decision that will be subsequently rendered by the Bolivian Supreme Court, even acting as a “supervision agency” or an “appellate stage” of the Bolivian judicial system. The foregoing considerations reinforce the Respondent’s thesis which asserts that such claim is of domestic nature.

261. Facing the Claimants’ argument pursuant to which claims shall meet a triple identity (of parties, action and claim) to be considered as one same dispute under the articles quoted hereinabove (identity which, according to the Claimants, is not met), the Respondent holds that this thesis is not well received among case-law and legal scholars for suffering from an excess of formalism vacating the fork-in-the-road clause from its content. According to the Respondent, the
triple identity excessive formalism is evidenced in its third requirement, since should the Claimants’ position be adopted, it would be impossible to find a criterion of the same legal basis giving rise to the exercise of the fork-in-the-road clause. Therefore, the Tribunal shall disregard such an argument and decline its jurisdiction with respect to this New Claim.

262. Finally, a thorough analysis of the “identity of the parties” requirement would imply studying the companies’ corporate reality instead of making a nominal test. The Claimants seek to demonstrate it was not the same legal entity the one submitting both claims, a situation which, according to the Respondent, makes this requirement impossible to meet. Besides, in accordance with the case law provided, it is possible to study the “holding” for the purpose of determining if there is “identity of parties”. Lastly, the Claimants’ assertion according to which Bolivia’s objection would deprive the effective means provision clause from its effet utile when it prevents the investor from pursuing domestic proceedings is false.

According to the Respondent, the dispute unit as a pre-condition for application of the fork-in-the-road clause would be omitted.

263. Therefore, the Respondent concludes the Tribunal shall reject the claim relating to the PBP, since in accordance with Article IX(2) of the US-Bolivia BIT, it is one same claim submitted before two different fora.

The Claimants’ Arguments

264. The Claimants assert that the objection above should be rejected. For the fork-in-the-road to be invoked it is necessary that the dispute be the same and, therefore, the triple identity test: parties, subject matter and legal basis should be passed. The Claimants consider that (i) there is no identity of parties, since the domestic proceedings were not pursued by EGSA and Bolivia was not a party thereto; (ii) in the arbitration at issue GAI claims for economic damage, whereas in the domestic proceedings a number of administrative resolutions are sought to be revoked; and lastly, (iii) the cause is different. Although EGSA based its remedy on Bolivian law, GAI commenced this arbitration alleging a violation of the effective means standard under the US-Bolivia BIT.

265. In short, GAI needs to prove the ineffectiveness of the means available in the Bolivian court system. In the Pantechniki case provided by the Respondent, the arbitrator compared the legal basis of the claims and applied the triple identity test to determine whether the fork-in-the-road clause should operate or not, concluding that the test was actually met, since the parties, the subject matter and the legal basis were the same. Nevertheless, the arbitrator considered that the claimant’s claim relating to denial of justice should be heard, since this claim had not been addressed in the domestic sphere. Therefore, the Claimants consider that the Tribunal should afford the same treatment to its claim on effective means (i.e., consider that it could not be submitted before the domestic courts) and hear it. Should the arguments stated by Bolivia in that respect be accepted, Article II.4 and other BIT provisions would lose their meaning, since any lack of effective means or denial of justice claims before Bolivian courts would be automatically excluded by the mere fact of having resorted to such courts.

266. In face of the Respondent’s arguments to apply the fork-in-the-road clause to the claim under the UK-Bolivia BIT, the Claimants hold that, in application of the MFN clause, it is possible to apply a third treaty substantive standard with no need to comply with the provisions on dispute resolution of that third treaty. In any event, such clause can only be triggered if the triple identity test is passed, something that does not occur in this arbitration, since contrary to Respondent’s assertions, there is no identity of parties, since the judicial actions were brought by EGSA and not by GAI or Rurelec. Additionally, the wording of the US-Bolivia BIT refers to a single company (not to a holding), and GAI did not take part in the Bolivian proceedings.

267. According to the Claimants, it is not the same dispute either, nor do the parties pursue the same interest in both proceedings. The interest existing in a dispute does not determine the nature thereof: EGSA requested the Bolivian Supreme Court to revoke the administrative regulations that introduced a regulatory change under Bolivian law, whereas
GAI requested the Tribunal a compensation for Bolivia’s violation of the US-Bolivia BIT arising from the Supreme Court’s inaction. Thus, both the subject matter as well as the legal basis of each proceeding is different.\textsuperscript{305}

268. Lastly, the Claimants explain that the coexistence of a domestic proceeding and the present arbitration does not result in double recovery, as Bolivia proposes.\textsuperscript{306} Should the Supreme Court find for EGSA, such decision would only benefit the currently nationalised EGSA and not the Claimants. Finally, the Claimants do not accept that the triple identity test application transforms the fork-in-the-road clause into dead letter, since the purpose thereof is to prevent a same investor from submitting the same dispute before both the domestic courts as well as an arbitral tribunal.\textsuperscript{307}

G. ALLEGED PREMATURE NATURE OF THE CLAIMS RELATING TO THE SPOT PRICE AND WORTHINGTON ENGINES

The Respondent’s Arguments

269. In the Respondent’s view, should the Tribunal decide to hear the New Claims relating to the spot price and the Worthington engines, these should be declared inadmissible due to the prematurity thereof, since Bolivia has had no chance to review its conduct and, that being the case, to correct it. In similar situations, arbitral case law has considered the claims are premature,\textsuperscript{308} since the investor has not made reasonable efforts to achieve the revocation of the act he/she deems illegal before the domestic instances, that being different from the requirement of exhaustion of local remedies alleged by the Claimants.\textsuperscript{309} Thus, the investment host State cannot be held liable for an international wrongful act, absent the opportunity to remedy its conduct.

270. The Respondent submits, on the basis of the elaboration provided by Dr Carlos Quispe, that the Claimants have failed to exhaust the different administrative and judicial channels to challenge the decisions relating to the spot price modification.\textsuperscript{310}

271. In its Reply, the Respondent holds that the Claimants made “no effort whatsoever” to oppose the measure invoked on spot prices, and that the efforts made in order to obtain the restitution of the engines have not been reasonable.\textsuperscript{311} Additionally, the Respondent considers that the Claimants mistake this objection with the exhaustion of local remedies requirement. In any event, the premature nature of the claims is not a procedural requirement, but an element affecting the international wrongful act.\textsuperscript{312}

272. In turn, the Claimants have not denied not having made use of the administrative and judicial remedies available to challenge the measures relating to the spot price and the Worthington engines. In Bolivia’s view, this opportunity is of substantive nature and, therefore, it shall not be mistaken with the exhaustion of local remedies.\textsuperscript{313}

273. In addition, the Respondent considers that the Claimants’ interpretation of the \textit{Jan de Nul and Loewen} cases is erroneous.\textsuperscript{314} First, the \textit{Loewen} Tribunal,\textsuperscript{315} in spite of hearing a denial of justice claim, set forth the rule that “the State should be afforded the opportunity of redressing, through its legal system, the inchoate breach of international law”. Such rule, according to the Respondent, should not only be applied to denial of justice cases, but also to national treatment, minimum level of treatment and expropriation claims. Second, the \textit{Jan de Nul} Tribunal,\textsuperscript{316} making no distinction whatsoever regarding the disputed measure, determined that there is a “clear trend of cases requiring an attempt to seek redress in domestic courts before bringing a claim for violation of BIT standards, irrespective of any obligation to exhaust local remedies.”

274. Lastly, the Respondent deems the Claimants’ critics to the Generation Ukraine case unwise when making reference to the \textit{Helnan} annulment,\textsuperscript{317} since although the \textit{Helnan} committee\textsuperscript{318} asserted that the tribunal’s decision in any event\textsuperscript{319} stands “somewhat outside the jurisprudence constante”, it also explained that “on its facts, the decision of the
Generation Ukraine Tribunal is understandable”.  

275. In Bolivia’s view, it cannot be ignored that both in the *Generation Ukraine* case as well as in this arbitration, the alleged wrongful acts were decisions of first instance authorities, thus, the Tribunal cannot omit this detail, as neither the *Helnan* committee nor the *Helnan* Tribunal did omit it in the *Generation Ukraine* case.  

**The Claimants’ Arguments**  

276. According to the Claimants, the claims are neither premature nor inadmissible. In any event, the Treaties do not require that a dispute be heard by domestic or administrative courts before a party may resort to an arbitration tribunal. In addition, exhaustion of local remedies is unnecessary in the investment treaty context, except in connection with denial of justice. 

This view is consistent with the case law submitted by the Claimants, unlike that contributed by Bolivia, which cannot apply to this case, as it refers to: (i) denial of justice claims (which do require exhaustion of local remedies), and (ii) the *Generation Ukraine* case, which was later criticized by the *Helnan* arbitration tribunal.  

277. In their Rejoinder on Jurisdiction, the Claimants state that the argument put forward by Bolivia is contrary to the previous jurisdiction objection concerning the fork-in-the-road clause, since, in the present case, the Respondent believes that claims concerning the spot price and the Worthington engines should have first been submitted to Bolivian courts. In other words, such claims would be premature, given that the Claimants did not invoke or exhaust the local remedies available to them in accordance with the case law submitted by the Respondent. Nonetheless, the Respondent has failed to quote certain aspects of such cases in which domestic remedies need not be exhausted. Therefore, the objection raised is groundless and should be dismissed.  

**CHAPTER VI – THE PARTIES’ RELIEF SOUGHT ON JURISDICTION**  

**A. THE RESPONDENT’S RELIEF SOUGHT**  

278. Bolivia requests that the Tribunal declare that: 

(a) in accordance with the US-Bolivia BIT and the UK-Bolivia BIT, Bolivia did not consent to the submission of the claims filed jointly by the Claimants under both Treaties to a single international arbitration proceeding, and that, hence, the Tribunal lacks jurisdiction over the claims brought by the Claimants; 

(b) alternatively, it has no *rationae personae* jurisdiction over the claims filed by Rurelec under the UK-Bolivia BIT; 

(c) it has no jurisdiction over GAI, as Bolivia has denied it the benefits of the US-Bolivia BIT; 

(d) alternatively, it has no jurisdiction over the New Claims, since they fail to meet the conditions set forth in the Treaties; 

(e) alternatively, it has no *rationae materiae* jurisdiction over the New Claims, due to the fact that they fall within the ambit of Bolivian law and are not admissible under the Treaties; 

(f) alternatively, it has no jurisdiction over the PBP claim pursuant to the fork-in-the-road clause contained in the US-Bolivia BIT; and 

(g) alternatively, the Claimants’ claims concerning the spot price are premature and inadmissible.
279. Bolivia requests that the Tribunal order:

(a) that the Claimants grant a bank guarantee to cover the relevant costs of the arbitration;\textsuperscript{328}

(b) That the Claimants reimburse the State in full for the costs incurred in order to defend its interests in the context of this arbitration, plus interest accrued at a commercial rate deemed reasonable by the Tribunal, from the date on which the State incurred such costs until the date of actual payment thereof; and

(c) Any other remedy to the State which the Tribunal deems fit.\textsuperscript{329}

B. THE CLAIMANTS’ RELIEF SOUGHT

280. The Claimants request that the Tribunal:

(a) Declare that it has jurisdiction to decide this dispute in its entirety;

(b) Award the Claimants attorneys’ fees and costs for this phase of the arbitration, plus interest;

(c) Award such other relief as the Tribunal may consider appropriate.\textsuperscript{330}

CHAPTER VII – ARGUMENTS OF THE PARTIES ON THE MERITS

A. CLAIM FOR EGSA’S ALLEGED UNLAWFUL EXPROPIATION

1. The Claimants’ Arguments

(i) Bolivia Made An Unlawful Expropriation

281. The Claimants argue that, pursuant to Article III of the US-Bolivia BIT and Article 5(1) of the UK-Bolivia BIT, for an expropriation to be lawful, a series of conditions must be met, namely:\textsuperscript{331}

(a) Promptness of Compensation. The Claimants assert that this is a principle internationally recognized by many international tribunals. Therefore, based on various scholarly pieces, they consider that payment of the compensation must be contemporaneous to the expropriation, and shall be made as soon as practicable without undue delay.\textsuperscript{332}

(b) Adequacy and/or Fairness of Compensation. The Claimants consider that compensation must be equivalent to the aggregate value of the expropriated asset, which equals to the fair market value (hereinafter, “\textit{FMV}\textsuperscript{333}”) of the expropriated investment. Therefore, based on ample case law, Claimants consider that nationalisation shall always be unlawful if the compensation offered by the government is below the \textit{FMV} of the investment.\textsuperscript{334}

(c) Due Process. The Claimants argue, based on ample case law, that due process requires that nationalisation is carried out in a manner that the investor is in the position to exercise its rights, in particular with respect to the calculation of the proper compensation. The Claimants consider that due process should be applied to the
expropriation process as a whole, including the calculation of compensation. Therefore, they believe that violation takes place whenever the government exercises its powers to deny proper compensation or to unduly delay the process.\textsuperscript{335}

282. Despite the foregoing requirements, the Claimants assert that Bolivia offered them no compensation following the nationalisation. To the contrary, the Claimants argue that Bolivia took a series of “fundamentally unfair measures to ensure that the Claimants would receive no compensation for their assets.”\textsuperscript{336} They assert the lack of due process for the following reasons:

(a) The Nationalisation Decree provided for a non-transparent valuation process, unilaterally performed by the Government, without the Claimants' participation. The result of the valuation, in the Claimants' view, was clearly predetermined if the good financial situation of EGSA at the moment of the nationalisation is taken into consideration;

(b) The Claimants were merely informed that some companies had been requested to perform the analysis, without any further explanation;

(c) The audits ordered by the Government \textit{a posteriori} reflect the use of unconventional accounting criteria with the sole purpose of reducing EGSA's apparent value;

(d) The Respondent did not submit to the Claimants any report on the valuation process performed, or a formal conclusion on the amount of the compensation;

(e) Finally, no compensation whatsoever was offered.\textsuperscript{337}

\textit{(ii) Claimants are Entitled to Compensation for the Nationalisation}

283. The Claimants affirm that the Respondent committed an internationally wrongful act, and therefore, must redress the damage caused to the Claimants' investment in Bolivia. The Claimants argue that they are entitled to receive adequate compensation so as to restore them to the situation, in economic terms, before the expropriation, as described in the two Compass Lexecon Valuation Reports prepared by Dr Abdala (hereinafter, the \textit{“Compass Lexecon”}).

284. The Claimants affirm that both Treaties embody a special legal regime on compensation in case of expropriation, which follow the main elements of customary international law and the “Hull Formula” of prompt, adequate and effective compensation for expropriation that reflects the FMV of the expropriated asset. Therefore, given that no compensation has been paid and the expropriation was unlawful, the applicable standard is now that under customary international law, which imposes a broader compensation standard, including full compensation and lost profits, to the extent they are verified in accordance with the case law.\textsuperscript{338} Moreover, a standard of proof to be applied to all claimed damages is that of “balance of probabilities”. Thus, a respondent State cannot “invoke the burden of the proof as to the amount of compensation for such loss to the extent that it would compound the respondent's wrongs and unfairly defeat the claimant's claim for compensation.”\textsuperscript{339}

285. In addition, the Claimants consider that compensation must be assessed using the FMV as of the date of the deprivation of rights (1 May 2010), taking into account future profitability given that it was a company with income generating assets (a “going concern”) and, ultimately, this is the formula used by market players to calculate the value of companies.\textsuperscript{340} The Claimants further consider that the most appropriate form to calculate FMV is by using Discounted Cash Flow (hereinafter, “DCF”), pursuant to international law and case law. Claimants note that they have used the Weighted Average Cost of Capital (hereinafter, “WACC”) as the discount rate.\textsuperscript{341}

286. The Claimants clarify that Compass Lexecon, in determining this FMV, failed to address the losses sustained upon modification of the regulatory framework as regards spot prices and PBP. According to the Claimants, this means that its estimate of EGSA’s FMV as of 1 May 2010 does not reflect the losses caused to the Claimants by the aforementioned measures and, consequently, the losses sustained in connection with those measures must be calculated separately.\textsuperscript{342} For that purpose, a DCF model was

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Compass Lexecon Valuation Reports prepared by Dr Abdala (hereinafter, the “Compass Lexecon”).

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2010 does not reflect the losses caused to the Claimants by the aforementioned measures and, consequently, the losses sustained in connection with those measures must be calculated separately.\textsuperscript{342} For that purpose, a DCF model was
created for EGSA as of May 2010, based on the assumption that the measures before nationalisation would remain effective until the completion of the valuation period.\(^{343}\)

287. Below, the Claimants list and explain the key assumptions made by Compass Lexecon to calculate the compensation owed:\(^{344}\)

(a) **Timeframe:** The DCF projection is based on the fact that EGSA’s Generation Licenses are effective until 2038. Thus, cash flows are projected (on an annual basis) from May 2010 through December 2038.\(^{345}\)

(b) **Revenue Forecasts:**

(i) **Revenues for Sale of Electricity:** Using the information available to a potential buyer on the day of the nationalisation, with support of the independent firm specialized in engineering, *Mercados Energéticos Consultores* (hereinafter, “MEC”), Compass Lexecon developed a simulation of the amount of electricity dispatched by EGSA and the electricity spot prices based on the evolution of the supply and demand of electric energy in Bolivia over time. Thus, by means of the same software used by CNDC, known as Stochastic Dual Dynamic Programming (hereinafter, “SDDP”), two different periods are projected: one between May 2010 and December 2018 (using the dispatch simulation created by MEC), and a second period from 2019 through 2038, using the spot prices projected by MEC for 2018 and, from that date, remaining constant in real terms and adjusting in nominal terms by the U.S. Producer Price Index (hereinafter, “PPI”).\(^{346}\)

(ii) **Revenues for capacity:** Compass Lexecon utilized MEC’s electricity dispatch calculations and corroborated that all of EGSA’s units could have continued to perceive PBP given the great increase foreseen in the electricity demand. With respect to the evolution of the PBP, Compass Lexecon adjusted it annually by the “Turbine US PPI” (a special index more appropriate than the general one).\(^{347}\)

(iii) **Revenues for Sale of Carbon Credits:** The Claimants incorporate in EGSA’s revenues forecast those resulting from the sale of EGSA’s certificates of reduction of greenhouse gas emission through the installation of the CCGT.

(c) **Operating Expenses** (hereinafter, “OPEX”): Energy costs are, according to the Claimants, the main variable costs that must be taken into account. Thus, Compass Lexecon uses the maximum regulated price of natural gas as of May 2010, considering that it remains constant in real terms, and adjusted by the PPI.

(d) **Capital Expenditures** (hereinafter, “CAPEX”): The Claimants include the expenses foreseen to complete the CCGT, based on EGSA’s financial statements for 2009.

(e) **Net Cash Flows:** Compass Lexecon uses the aforementioned variables to calculate EGSA’s free cash flows between 2010 and 2018.

(f) **WACC (Discount Rate):** As explained by Claimants, the estimated WACC is designed to reflect all the risks a prospective buyer would have to face when acquiring the Claimants’ equity interest in EGSA. In addition, the Claimants consider that even if the WACC might not be able to provide for the assets’ total risks where there is a likely cash flow shortage, there was no risk of bankruptcy for EGSA in this case. The average used by Compass Lexecon is 10.63%, resulting from assessing EGSA’s debt and equity and the relative weight between them.\(^{348}\) This average is consistent with investment law practice as courts and tribunals typically apply the WACC without adjusting it upwards on account of the existence of “ghost” risks.\(^{349}\) There are two different opinions on this issue among the experts of both Parties, which cause *Econ One Valuation Reports* (hereinafter, “*Econ One*”) to apply an incorrect discount rate, in the Claimants’ view, of about 20%: (a) it introduces a “size premium” of 6.28% to the value of EGSA shares, despite such amount being unreasonable in the valuation of generation companies in Latin American countries. EGSA’s market share and its low risk lead the Claimants to deem inappropriate the “size premium” advocated for by *Econ One*;\(^{350}\) (b) *Econ One* multiplies the country risk premium by 1.5, leading to a country risk premium of 10.53%, which reflects the ratio between price volatility of Bolivian stock and bonds. This multiplication takes issue with the recommendations of Professor Damodaran (who *Econ One* relies upon). Also, this multiplication is practically unknown
under investment arbitration treaties.\textsuperscript{351}

(g) **Interest**: The Claimants submit that interest constitutes a component of full reparation of the damage caused by the unlawful expropriation, and therefore is not deemed a penalty separate from reparation.\textsuperscript{352} The Claimants affirm that the determination of the applicable type of interest shall be based in the Claimants' opportunity cost of the losses suffered and assert that the proper measure for such loss of opportunity is EGSA's WACC, this is, 10.63%, rather than risk-free rate. This type of interest shall be applied from the date of the expropriation to the date of the award, as well as from that date until that of the full payment by Bolivia of the compensation determined in the award.\textsuperscript{353}

(h) **Taxes**: As regards taxes, the Claimants request that the Tribunal declare that: (i) the award establishes a net amount, free of any Bolivian taxes; (ii) the Respondent may not levy or attempt to levy its taxes on the amount of the award. Otherwise, the Claimants would be taxed twice on the same income. Moreover, the Claimants request compensation from Bolivia for any adverse effect resulting from the imposition of taxes by UK or US authorities, in the event that the declaration considered in the Tribunal's award is not accepted as evidence equivalent to payment.\textsuperscript{354}

288. In their Statement of Claim, the Claimants determined the FMV of its participation in EGSA as of 1 May 2010 at USD 80.9 million, which amount they reduced to USD 77.5 million in their Reply on the Merits. In said Reply, the Claimants added to this amount USD 15.8 million in interest from the date of nationalisation to 29 February 2012, date of the filing of the Claim, resulting in a compensation of USD 93.3 million for damages and losses from the nationalisation.\textsuperscript{355}

289. In sum, for the Claimants, unless the Tribunal considers that a potential buyer would have paid nothing for EGSA prior to the nationalisation, the expropriation made by Bolivia should be considered unlawful and in violation of the Treaties, given that it did not respect due process and offered no compensation.\textsuperscript{356}

2. The Respondent’s Arguments

(i) **Bolivia Did Not Effect An Unlawful Expropriation**

290. The Respondent states that the alleged illegality of the nationalisation is merely a matter of quantum.\textsuperscript{357} With an equity interest of zero dollars held by the Claimants in EGSA as of the nationalisation date, Bolivia has no duty to compensate given that the Treaties do not provide for payment of compensation in the event of nationalisation of assets with no value.\textsuperscript{358} The Respondent has never denied (nor denies) that compensation should be paid following nationalisation, but only in an amount equivalent to the FMV of the investment and nothing else.\textsuperscript{359}

291. As regards the requirements considered by the Claimants, the Respondent submits as follows:

(a) With respect to the “promptness”, the Respondent asserts having met such condition, as the valuation process of the equity interest was conducted within the 120 business days specified under the Nationalisation Decree. Moreover, Bolivia took the necessary measures towards computing the FMV without any delay, while informing the Claimants of the negative value of their investment.\textsuperscript{360}

(b) Determining what amounts to “fair” and “adequate” compensation under the Treaties depends on the economic and financial calculation set by the FMV of the investment, that is, what PROFIN did —according to the Respondent— pursuant
to the Nationalisation Decree and later through the Econ One Valuation Reports in this arbitration. Therefore, upon calculation of such amount, payment must be made without delay. However, if the FMV is negative, the State has no obligation to pay such compensation, and the nationalisation is not thereby rendered unlawful.  

(c) Bolivia did comply with due process given that: (i) the condition of due process refers to the expropriation measure but not to the subsequent investment valuation process; (ii) the Claimants themselves failed to allege that the Nationalisation Decree had violated due process; (iii) there is no provision in the Treaties requiring the Claimants’ participation in the valuation process for the expropriation to be lawful, and thus Bolivia is being held liable for an obligation that does not exist; and (iv) the Claimants fail to specify which provisions of the Treaties have been allegedly violated.

In any event, (i) the call for the consulting services was published by ENDE in June 2010, clearly defining the process to be followed; (ii) there were clear rules on how to perform the valuation pursuant to such call; (iii) indeed, said rules were consistent with the methodology specified by the Treaties and followed by both valuation experts, this is, by means of the DCF; (iv) Claimants were informed of the publication of the call, with the retention of PROFIN also having been published in the media; and (v) the Respondent did inform the Claimants that EGSA’s FMV was negative, and thus there was no obligation to compensate.

In addition, the result of the calculation of EGSA’s value was clearly not pre-arranged. To the contrary, PROFIN also calculated the FMV for the shares of Corani and Valle Hermoso, which did have a positive value and for which Bolivia paid the relevant compensation. If the Claimants did not have PROFIN’s report, it was because they never requested it to Bolivia, perhaps to be able to claim the alleged inexistence of a “proper valuation process”. In any case, for the avoidance of doubt, Bolivia distributed PROFIN’s report during this arbitral proceeding. The new audit performed in March 2011 of EGSA’s accounting statements has no relevance in determining the FMV, as the respective experts have not based it on the theoretical accounting value of EGSA. The Claimants fail to explain how such audit could have also been ordered to reduce a valuation already performed by PROFIN. Instead, it was justified by technical reasons, as declared by Lic. Bejarano.

(ii) The Claimants are not Entitled to Receive any Compensation

292. The Respondent agrees that the FMV must be calculated after the nationalisation, and the valuation date used by the parties is 1 May 2010. Similarly, the Parties agree that the FMV can be calculated applying the DCF and that, as of the valuation date, EGSA had a financial debt of USD 92.7 million and a considerable amount of bills to be paid. The Respondent describes EGSA’s situation as an economic crisis.

However, Respondent does not agree with the Claimants on the following three key issues.

293. First, the standard applicable to the compensation. The Respondent affirms that, as a precondition to obtain compensation, the Claimants must prove beyond doubts that they suffered a damage resulting from the expropriation. The Respondent denies any practical distinction between the full reparation standard under customary international law and the

standard under the Treaties. Also, the Respondent does not believe that the standard of “balance of probabilities” is appropriate, as it applies only to damages that cannot be established with absolute certainty, that is, future damages. The nationalisation is lawful under both Bolivian and international law, since the failure to pay compensation for assets with no value does not amount to an international offence. Finally, the Respondent explains that the Claimants have used two alternative methods to calculate the FMV — book value and market multiple benchmarks/ comparables — which cannot be justified in this case.

294. Second, EGSA’s cash flow forecast. The Respondent underscores that Compass Lexecon made a fundamental
mistake, since instead of using the latest available information as of the nationalisation date, it used information that was not available as of 1 May 2010. The Respondent describes how it calculated the FMV to conclude that such value is nil, so the Respondent was under no obligation to pay any compensation. Econ One shows that, even though both parties have used the same method (DCF) and the same valuation date, they both started from different premises and therefore obtained different results. Based on Econ One’s report, Respondent lists the most serious mistakes made by Compass Lexecon as follows:

(a) **EGSA’s Revenue Forecast.** Econ One considers that the calculation made by Compass Lexecon in relation to the three main sources of income —the sale of energy at the spot market, the PBP, and the carbon credits resulting from the combined cycle project— is erroneous.

(i) Sale of energy at the spot market. Compass Lexecon’s calculation is erroneous because it has used information that was not available at the valuation date, has inflated the spot price by applying an excessive inflation factor, and has not allowed for price stabilization.

Econ One looks at two fundamental mistakes. The first relates to the supply and demand projections, for which Compass Lexecon has used the studies conducted by MEC and later by Estudios de Infraestructura (hereinafter, “EdI”), and information that was either outdated or unavailable at the valuation date. By way of example, Bolivia cites the following mistakes:

a. MEC and EdI rely upon a CNDC’s study on mid-term programming (hereinafter, “MTP”), published in 2009, despite the existence of a study on the same topic of March 2010;

b. MEC and EdI use a study published in July 2011, that is, more than one year after the nationalisation date, to forecast the electric energy demand since 2011; and

c. MEC and EdI use the Plan O?ptimo de Expansio?n del Sistema Interconectado 2011-2012 (hereinafter, “POES”), published in December 2010 (that is, after the nationalisation), despite the availability of the 2010-2011 POES, published in November 2009, to project the electric energy generation supply.

The second mistake is the calculation of natural gas and diesel prices. Claimants assumed that such prices would rise based on the general inflation rate since 2010. Accordingly, they applied an inflation factor to the energy price, which is incorrect, because Bolivia has specific policy on the regulation of gas and diesel prices. In any case, they would not rise since they have remained unchanged for nice and five years, respectively. Therefore, it would be most reasonable to assume that they would remain unaltered until 2018 and that they would start to rise from then onwards. Moreover, Compass Lexecon has not allowed for stabilization of the electricity tariff in force in Bolivia since 2003, and consequently the price forecast has not been adjusted to the potential effect of stabilization.

(ii) Calculation of PBP. Econ One considers that it is erroneous for the following reasons:

The Claimants do not use an actual forecast of power generation supply, unlike Econ One, as they include units that would not receive any remuneration in the future as EGSA’s available capacity. This mistake is caused by using incorrect data provided by MEC and EdI, which have not performed any projection of power generation supply to calculate EGSA’s available capacity. They only consider that the generation units existing in 2010 would be fully available in the future, without taking into account any other ongoing projects of new power generation;

The Claimants inflate the future PBP by applying an extremely high inflation rate based on the annual compound growth rate of the U.S. PPI-Turbines and Power Generation Tools, from 2000 to 2010. That period was characterized by an increase in the price of turbines higher that the general cost inflation. Consequently, Econ One considers that it is preferable to index income by PBP based on the general PPI;

(iii) Carbon Credits Revenues Forecast. In its first report, Compass Lexecon failed to take into account that EGSA was required to share part of those revenues with the State. This mistake was corrected in its second report.
(b) **EGSA’s Future Operating Costs.** In its first report, Compass Lexecon did not calculate correctly the payment of Corporate Income Tax. This mistake had to be rectified in its second report.\textsuperscript{386}

(c) **Depreciation Expenses.** Compass Lexecon has erroneously applied hourly rates of depreciation of the combined cycle (which was expected to start in November 2010), including the first ten months of the year, which causes the FMV to be higher as of 1 May 2010.\textsuperscript{387}

(d) **Working Capital.** Compass Lexecon did not take into account EGSA’s need to reduce its high commercial debts, which artificially increased its cash flow.\textsuperscript{388}

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(e) **Capital Expenditure (CAPEX).** Econ One complains Compass Lexecon considered only USD 12.4 million of capital expenditure in 2010 for the combined cycle, until 2038, without including any capital expenditure for other generation units or projects of EGSA. Therefore, the result obtained is higher than its real FMV. Coupled with the foregoing, the age of EGSA’s power generation infrastructure should be taken into account, given that in May 2010, six out of the 21 units had been in operation for over 28 and 30 years. So, it is unrealistic to expect that such old units would operate normally for another 28 years (until 2038). Consequently, Compass Lexecon should have included an estimated sum of USD 2.5 million per unit as necessary work to extend the service life of each of those units, which would amount to a total of USD 17.5 million.\textsuperscript{389}

295. Third, the discount rate. Compass Lexecon calculates WACC at 10.63% as at the valuation date, and uses this value as the discount rate. In Respondent’s opinion, this rate is insufficient, and any valuation expert economist or jurist would agree on that.\textsuperscript{390}

296. Econ One concludes that the rate that should be used is equal to 19.85%, \textit{inter alia}, on the following grounds: (a) it is similar to the rate used by Claimants and EGSA when they presented the combined cycle project before the United Nations to obtain funding;\textsuperscript{392} (b) the rate calculated by Econ One is consistent with the rate used by other companies in Bolivia, including the one managed by Mr Earl for power generation projects;\textsuperscript{393} (c) Econ One’s discount rate has been calculated in accordance with internationally accepted methodology, and the Claimants’ criticism to the inclusion of a multiplier of the sovereign risk premium and the size premium is unfounded;\textsuperscript{394} and finally (d) Econ One’s discount rate is reasonable pursuant to arbitral case law and with the instructions of Professor Damodaran,\textsuperscript{395} and the Claimants allegations in that respect are not true.\textsuperscript{396}

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297. Lastly, the interest rate. The Respondent considers that the use of WACC as the rate of interest accrued by the compensation owed by virtue of the expropriation is not in conformity with the standard provided for in the Treaties.\textsuperscript{397} First, WACC is not a “commercial interest rate”, which is the criterion followed by the Treaties to determine the type of interest. Moreover, it incorporates various risk premiums that compensate the risk inherent to the future cash flows of EGSA, until 2038, which discount determines its market value. Now, to the extent in which the expropriation of its participation in EGSA eliminated for the Claimants such risks, they should not be compensated for a risk that they are no longer facing since May 2010. The Respondent considers that a commercial interest rate should be, at the most, equal to LIBOR + 2%, and that the Tribunal should apply a simple interest rate, rather than a compound rate, pursuant to the case law invoked and to Bolivian law.\textsuperscript{398} In any case, the fact that there are arbitral precedents that support the application of compound rates does not mean that such solution should always be applied. A compound interest rate may not be applied if inappropriate, as in the instant case.\textsuperscript{399}

298. By virtue of the foregoing considerations, the Respondent considers that, once the mistakes made by Compass Lexecon in its report are corrected, the VJM of the shareholding claimed by the Claimants in this arbitration is nil.\textsuperscript{400} Therefore, Bolivia is not obligated to compensate the Claimants.
B. CLAIM FOR BREACH OF THE STANDARDS PROVIDED FOR IN THE TREATIES

299. The Claimants consider that the two following measures prior to 1 May 2010 have led to the reduction of their investment: (i) the amendment to the regulatory framework in terms of the spot price; and (ii) the amendment concerning the PBP. Both measures have breached the Treaties and, thus, compensation should be paid.\textsuperscript{401}

1. Fair and Equitable Treatment Standard

The Claimants’ Arguments

300. According to the Claimants, the fair and equitable treatment standard is recognized as a flexible concept, affording protection when State action is considered unfair.\textsuperscript{402} The investor is entitled to require justice in its relations with the host State. Furthermore, according to the case law invoked by the Claimants, both bad faith and malicious intent are a precondition to determine the breach of the fair and equitable treatment standard, which coincides with the goals of the Treaties: to promote and protect the investments, the Tribunal being responsible for having regard to all relevant circumstances.\textsuperscript{403}

301. Thus, the Claimants hold that such standard requires that investors be accorded a stable and foreseeable investment environment, in accordance with the case law the Claimants invoke.\textsuperscript{404} In this regard, the tribunal in \textit{CME v. Czech Republic}\textsuperscript{405} found that regulatory and legislative amendments adopted by respondent had wrongfully damaged CME’s investment; the tribunal in \textit{Azurix v. Argentina}\textsuperscript{406} as well as the tribunal in \textit{Siemens v. Argentina}\textsuperscript{407} affirmed that a chief element of the breach of the fair and equitable treatment standard is the frustration of the legitimate expectations of the investor at the time the investment is made. This standard is breached when fundamental conditions considered by investors at the time of making an investment are altered.\textsuperscript{408}

302. The Claimants invested in Bolivia taking as a reference a series of fundamental principles that were paramount for the economic feasibility of the investment, and which were envisaged in the regulatory framework governing the spot price in effect at that time. Nonetheless, these fundamental principles were modified in 2008, undermining the stability and foreseeability of the legal framework, and thus frustrating the legitimate expectations of the Claimants. The Claimants explain that, before 2008, all thermal units could be selected as marginal units. However, Resolution SSDE No. 283 excluded liquid fuel units as potential marginal units. This change meant that spot prices were artificially reduced when these turbines were dispatched, and the most efficient companies (such as EGSA) lost a considerable part of their margin.\textsuperscript{409}

303. Moreover, although the existence of a stabilization commitment is not necessary to consider that there has been a breach of this standard, the Claimants allege that Article 5 of the Dignity Tariff Agreement is a clear indication of the commitment of Bolivia to alter the spot price regime only after consultation with the shareholders, and subject to maintaining sustainable income levels. In any case, investors are entitled to fair and equitable treatment throughout the life of the investment, from the year 2006 onwards. Hence, the Claimants could in fact have a legitimate expectation based on such provision. Furthermore, Claimants did not show acceptance when signing the 2010 Dignity Tariff Agreement; on the contrary, EGSA refused to execute the Agreement despite the threats of Governmental officials. Finally, EGSA gave in and executed the agreement in an attempt to avoid nationalisation.\textsuperscript{410}

304. On the other hand, it is irrelevant whether the regulatory modification of the spot price was reasonable and justified. When a protected investor has based its actions on a regulatory framework, the alteration of the rules need not be arbitrary or unreasonable in order to be unfair.\textsuperscript{411} In any case, Compass Lexecon has demonstrated that the decision to exclude liquid fuel units from the composition of the spot price does not create a more efficient market, but rather the opposite. In addition, the Claimants consider that using the regulatory amendment to reduce the value of a company that the Government was pursuing to acquire was convenient for the latter, but barely “rational” from a political perspective.\textsuperscript{412}
305. According to Bolivia, the Claimants interpret this standard too broadly. The object of the protection accorded by such standard is the legitimate expectations of the foreign investor, but to a limited extent. Thus, in the absence of a previous commitment by the State, the investor may not have the legitimate expectation that the State will not exercise its power in order to modify the legal framework applicable to the investment, and therefore, such standard may not be deemed as violated.

306. The absence of such commitment is evident in the instant case, since, in the Respondent’s opinion and in accordance with the international case law it has invoked: (i) policy statements create no legitimate expectation whatsoever; (ii) general statements included in a treaty or law, which, by nature, can evolve, may not be regarded as commitments undertaken vis-a-vis the investor; and (iii) a commitment may be specific in nature if “its very purpose was to offer the investor an actual stability guarantee” [Tribunal’s Translation]. Bolivia considers that the Claimants have failed to show the existence of such commitment because such commitment does not exist. What is more, in the Respondent’s view, the laws, Licenses and Agreements between the Parties confirm the absence thereof. Moreover, the Claimants should demonstrate the reason why excluding diesel turbines from the calculation of the spot price is a measure that may entail a breach of the fair and equitable treatment standard as set forth in the Treaties.

307. The Respondent argues that the alleged commitment executed in 2006 to which the Claimants make reference, cannot have led the Claimants to invest in Bolivia in 1995 and 2006. It is absurd to believe that, had the foregoing clause never existed, the Claimants would have contributed no capital or other assets (to which the Claimants refer as “investment”) to EGSA after March 2006, or that any statutory amendment must always be more favorable to the investor. In any case, the guarantees offered by a State in its regulatory framework can only play a persuasive or dissuasive role in the investor’s decision to invest in a country or not. Furthermore, the Respondent denies that the Claimants were unwilling to sign the 2010 Dignity Tariff Agreement or that they did so against their will. Considering that a total of 19 companies from the electricity sector executed such Agreement, it would be impossible to explain how Bolivia could have forced all of them to do so.

308. On the other hand, to find a breach of the fair and equitable treatment standard under the Treaties and International Law, the Claimants must show that Bolivia adopted drastic, unreasonable, unjustified or discriminatory measures. Nevertheless, the Claimants mention no such characteristics. In addition, Respondent believes that asserting (as the Claimants do) that a reasonable and justifiable modification of the “rules of the game” [Tribunal’s Translation] by the State is an unfair measure contrary to the Treaties is a ridiculous position from a legal standpoint. The Tribunal may not replace the State in its regulatory task and determine whether or not such measure observed the Electricity Law and the efficiency principle. Besides, Econ One demonstrated that such measure had promoted efficiency and such efficiency had not been curtailed. Nor is it true that Operating Norm No. 3/2008 was aimed at reducing EGSA’s value; moreover, such Norm is still in force and currently continues to produce effect in relation to EGSA. If the purpose of such Norm were that stated by the Claimants, it would have already been repealed by Bolivia.

2. Full Protection and Security Standard

The Claimants’ Arguments

309. According to the Claimants, the full protection and security standard consists in exercising reasonable care and actively protecting the Claimants’ investments, that is to say, it is an “objective” standard of “vigilance” which is violated by the “mere lack or want of diligence”. Likewise, it is a standard requiring the active conduct of the host State in taking “all measure of precaution to protect the investments.” Moreover, the Claimants believe that the withdrawal by the host State of the legal protection and security previously granted to an investment constitutes a violation of such standard, as so has been recognized in international case law.
310. Therefore, in the Claimants’ view, such standard includes Bolivia’s duty to actively protect the investments that the Claimants had made, while applying the legal, regulatory and contractual framework that had been established so as to ensure the viability and legal and economic protection of the Claimants’ investments, without limiting such protection to mere physical security. However, the Respondent did the exact opposite, altering the regulatory framework, in disregard of the full protection and security standard provided for in the Treaties, and the reasonableness or justification of the modification, are irrelevant. In any case, this modification was not based on rational policy motives.

The Respondent’s Arguments

311. In the Respondent’s opinion, a modification of the regulatory framework may not give rise to a violation of the full protection and security standard in accordance with the case law quoted by the Claimants themselves, especially as it was a change introduced pursuant to the regulatory framework applicable to the investment. It was a reasonable and justified measure. Hence, Bolivia considers that, by adopting the view of the cases presented by the Claimants, this standard is compared to the fair and equitable treatment standard, which means that, were the Tribunal to confirm that Bolivia did not breach the fair and equitable treatment standard, it also could not have violated the standard of full protection and security. The Respondent highlights that these are “minority” cases that have been criticized by case law, which understands that the full protection and security standard is intended to ensure the physical protection and integrity of the investor and its property within the territory of the host State, thus entailing a duty of due diligence rather than an obligation of result.

312. The Respondent insists that it never agreed not to alter the regulatory framework. In fact, the opposite can be inferred. Anyway, such modification neither exerted a significant impact nor curtailed the investment made by the Claimants. Therefore, such statutory amendment cannot be deemed to have violated the full protection and security standard provided for in the Treaties.

3. Adoption of Unreasonable Measures

The Claimants’ Arguments

313. The Claimants maintain that, as with the two standards described above, the standard of reasonableness of the conduct of the host State is also construed as flexible and broad and the analysis of the foregoing standards should be applied thereto. Hence, the Claimants state that Respondent cannot be said to have acted reasonably when it altered a key aspect of the regulatory framework, such as that concerning spot prices. This is not a behaviour that the Parties to a treaty could have anticipated or expected in light of the provisions and goals of such instruments to promote and protect investments.

314. In addition, the Claimants argue that the standard applicable to the provisions of both Treaties is identical, though their drafting may differ: an unreasonable measure is illegal regardless of whether it is also discriminatory. Despite the lack of an express reference to the term “arbitrary”, the terms “arbitrary” and “unreasonable” are used interchangeably in investment treaties, and arbitral tribunals have drawn no distinction between them. Lastly, on the basis of all the evidence furnished, such measure was neither reasonable nor justified.

315. In view of all the allegations made as to the spot price measure adopted in violation of the standards presented so far, the Claimants assert that a significant portion of EGSA’s profit margin was eliminated, since such measure “affected [ ] revenues and resulted in financially assessable damage” by excluding liquid fuel units from the calculation. Besides, the spot price was EGSA’s first source of income. The Claimants also affirm that EGSA was obliged, in circumstances of high spot prices, to deposit a proportion of its revenues in the stabilization fund. Such revenues were recorded as accounts receivable that were accessible (with interest) when spot prices decreased. In any case, such revenues
31.6. The damages calculated as of 29 February 2012, based on data published by the CNDC, for the “actual scenario” (EGSA’s actual revenues as a result of the spot price modification) and the calculations made by MEC for the so-called “but-for scenario” (the revenues that EGSA would have obtained had the foregoing modification not been adopted), using the average WACC of 10.63% in relation to the Claimants’ stake in EGSA (50.001%), amount to USD 5.1 million. According to the Claimants, the calculation made by Econ One is incorrect for the following reasons: (a) the CNDC study produces a much less accurate estimate than that carried out by MEC, because the CNDC study did not use actual dispatch conditions from September 2008 to May 2010, but rather simulated conditions according to mid-2008 estimates; (b) Econ One’s failure to use a “but-for” dispatch simulation to calculate post-nationalisation spot-price revenues has the effect that demand growth and capacity additions are excluded from its calculations.

The Respondent’s Arguments

317. The Respondent believes that the articles relied upon should be interpreted pursuant to Article 31 of the VCLT. Then, it goes on to state what, in its opinion, would be the correct interpretation of such articles in accordance with the case law offered, concluding that, in order to regard such standard as breached, the measure disputed must be both unreasonable and discriminatory (in the terms of the US-Bolivia BIT) or both arbitrary and discriminatory (in the terms of the UK-Bolivia BIT).

318. However, the Claimants have not alleged that the measure is either discriminatory or arbitrary, but only unreasonable. Consequently, in the absence of such categories, the standard of non-impairment of the investment cannot be deemed to have been breached. In fact, the Claimants argued that Operating Norm No. 3/2008 had been unreasonable from an economic standpoint but failed to describe it as arbitrary, requesting that the Tribunal consider both terms (unreasonable and arbitrary) as interchangeable and, thus, that the meaning of the term “arbitrary” contained in the UK-Bolivia BIT be replaced by a different notion. Nevertheless, the term “arbitrary” is not a synonym of “unreasonable”.

4. Ineffective Means Available to the Claimants

The Claimants’ Arguments

321. As the Claimants explain, and in accordance with the case law presented, the effective means clause requires that
the host State’s legal and judicial system work effectively. Unjustified delay by the host State’s courts dealing with an investor’s claim may amount to a breach of such standard. The Claimants draw attention to the fact that Article II(4) of the US-Bolivia BIT makes no reference whatsoever to denial of justice. Nor does the provision refer to customary international law or link “effective means” with denial of justice. Therefore, the standard applicable in the instant case is not one that prohibits particularly onerous conduct only. The applicable standard is nothing but what the Treaty itself establishes: Bolivia must provide effective means of asserting claims and enforcing rights. Furthermore, the Claimants argue that this standard may be imported into the UK-Bolivia BIT by way of the MFN clause without giving rise to an abuse, since, as confirmed by case law, this clause is specially designed to harmonize all the standards for protection of investments.\(^{438}\)

322. In light of the foregoing, the Claimants believe that the Bolivian judicial system has not worked effectively, since their claims in connection with the modification of the PBP are still pending, in breach of the effective means standard, and thus, in violation of the Treaties.\(^{439}\) This conclusion is reached regardless of the comparison the Bolivian judicial system with other legal systems in terms of delays, as it is irrelevant whether Bolivian courts are equally slow for everyone or whether other countries also lack effective means. The obligation to ensure effective means is objective. In any event, the delays that the Claimants have faced have mostly been caused by institutional defects.\(^{440}\)

323. Likewise, the Claimants argue that it is up to Respondent to demonstrate that the situation would have been mitigated if certain domestic remedies been used. Nonetheless, application for preliminary measures is only available in civil proceedings, and not in contentious administrative cases. In any event, the Supreme Court was dormant, and there is consequently no basis to conclude that such application could have given rise to an interim relief that would have protected EGSA. Nor would such measures have been effective, given that the nationalisation nullified the Claimants’ interest in May 2010. Lastly, the fact that the Claimants’ litigation before the Supreme Court could have been unsuccessful should not affect the Tribunal’s consideration as to whether or not Bolivia complied with the Treaties. In any event, the causal link has been duly evidenced in accordance with the balance of probabilities standard, as it may be conclude that EGSA’s appeal was more likely than not to have succeeded if the Bolivian court system had worked properly.\(^{441}\)

324. With regard to the compensation due on account of the PBP measure, Compass Lexecon once again draws a distinction between an “actual scenario” (EGSA’s actual revenues as a result of the modification) and a “but-for scenario” (the revenues EGSA would have obtained had the PBP never been modified). In addition, the period from May 2007 to 2038 was divided between the pre-and post-nationalisation Decree periods for the sake of clarity, as different data are used for these two periods (CNDC’s information for the pre-nationalisation period and MEC studies for the post-nationalisation period). Thus, by correcting the mistakes made by Econ One in relation to the application of a very high discount rate as well as other technical errors, the Claimants’ expert concluded that the compensation due amounts to a total of USD 38 million as of 29 February 2012.\(^{442}\)

The Respondent’s Arguments

325. From Bolivia’s viewpoint, this is the one claim brought by the Claimants with respect to the PBP, an obligation enshrined in the US-Bolivia BIT only. Accordingly, and together with the arguments already put forward in the jurisdictional objections, the Respondent points out that it was EGSA that lodged the appeals and that it is not a party to this arbitration, as a consequence of which the Claimants’ assertion of a legal action not filed thereby does nothing but confirm that the Claimants have already chosen domestic courts to settle the PBP dispute. As a result, were the Tribunal to reject the application of the choice of forum clause, it would be making a distinction between the Claimants and EGSA, which is why, in that case, the Tribunal should also consider whether the Claimants have standing to bring a claim on account of a court delay in the context of a proceeding in which they have not participated.\(^{443}\)
326. Second, the Respondent opines that the effective means standard may not be imported into the United-Kingdom-Bolivia BIT by way of the MFN clause, as this would call for the relevant negotiation process to be incorporated and later applied to investors from the United Kingdom. Therefore, the importance of negotiation may not be overlooked merely by resorting to the MFN clause, especially where the purpose of such clause is to avert discriminatory treatment by reason of investors’ nationality.\textsuperscript{444}

327. In the event that the Tribunal were not to take into account the foregoing, the Respondent argues that the Claimants err where establishing the relevant periods, as they ceased to hold an interest in EGSA's operations on 1 May 2010, which means that, as from such date, the alleged delay would be two years in relation to the appeal lodged against SSDE Resolution No. 40 and two years and one month with respect to that lodged against CNDE Resolution No. 209/2007.\textsuperscript{445}

328. In addition, according to Bolivia’s interpretation, for a breach of the standard to exist, the Claimants must show the following:

(a) The existence of a particularly gross conduct on the part of the Bolivian judiciary, also considering that, in order to prove that such international offence exists, all domestic remedies must have been previously exhausted, which has not occurred in the case at issue, given that the Claimants could have indeed requested the provisional suspension of the action in the contentious-administrative forum. Hence, they have also contributed to the delay.\textsuperscript{446}

(b) The undue or unjustified nature of the periods during which the claims brought before the Supreme Court were pending, in view of the reasonable amount of time that a State courts could take in order to settle the dispute.\textsuperscript{447} In this sense, the duration of the legal proceedings before the Supreme Court does not entail a denial of effective means in accordance with the international case law invoked by both Parties.\textsuperscript{448} They are usual periods even in comparison with other States, as the Claimants’ witnesses acknowledged.\textsuperscript{449} It is also not true that the reforms of the organization of the court system have delayed contentious-administrative matters, but quite the opposite. Besides, the statistics of cases admitted and adjudicated by the Supreme Court show more cases admitted than adjudicated, which explains the delay accrued.\textsuperscript{450}

329. Further, there is no causal link between the duration of the legal proceedings and EGSA’s alleged loss of profits. The Respondent argues that, even if the Supreme Court decided to compensate EGSA as the Claimants anticipate, such compensation would not benefit them, since they no longer hold any interest whatsoever in EGSA’s operations, as they have admitted themselves. Moreover, there is no point in predicting the favorable ruling of a judgment, where there are signs indicating otherwise. In any case, speculative damages are not subject to compensation; therefore, it is not sufficient to establish the likelihood of the damage to be subject to compensation.\textsuperscript{451} By virtue of the foregoing, Respondent maintains that the Claimants’ claim arises from a fact that they have not disputed: the Operating Norm’s consistency with Bolivian law. Therefore, this aspect not having been questioned, the Claimants may not request that the Tribunal award compensation on the basis of hypothetical claims.\textsuperscript{452}

330. Once again, the compensation requested by the Claimants is excessive, since apart from resorting to Operating Norm No. 19/2007 in order to calculate the FMV, they also ignored the impact of the tariff stabilization in force and effect in Bolivia since 2003. Accordingly, the study prepared by Compass Lexecon corresponds to that conducted by Econ One as regards the effect quantified for the first period, \textit{i.e.}, from May 2007 to April 2010. Nevertheless, they differ in relation to the second period, \textit{i.e.}, from May 2010 onwards. According to Compass Lexecon, the Claimants should receive USD 27.9 million, whereas Econ One estimates that the Claimants should be awarded USD 12 million. Compass Lexecon presents a calculation inflated by the impact of the projections made by MEC/Edl and applies the wrong interest rate of
10.63%, while that used by Econ One is in the region of 20%.  

CHAPTER VIII – THE PARTIES’ RELIEF SOUGHT ON THE MERITS

A. THE CLAIMANTS’ RELIEF SOUGHT

331. The Claimants request that the Tribunal:

(a) Declare that Bolivia has breached the Treaties and international law, and in particular, that it has:

(i) expropriated the Claimants’ investments without prompt, just, adequate and effective compensation, in violation of Article III of the US-Bolivia BIT, Article 5 of the UK-Bolivia BIT, and international law;

(ii) failed to accord the Claimants’ investments fair and equitable treatment and full protection and security, and impaired them through unreasonable and discriminatory measures, in violation of Article II.3 of the US-Bolivia BIT and Article 2(2) of the UK-Bolivia BIT; and

(iii) failed to provide the Claimants with effective means of asserting claims and enforcing rights with respect to covered investments, in violation of Article II.4 of the US-Bolivia BIT and Article 3 of the UK-Bolivia BIT.

(b) Order Bolivia to compensate the Claimants for Bolivia’s breaches of the Treaties and international law in the amount of USD 136.4 million, plus interest until full payment of the award is made;

(c) Award such other relief as the Tribunal considers appropriate; and

(d) Order Bolivia to pay the costs of these arbitration proceedings, including the fees and expenses of the Tribunal, the fees and expenses of the institution which is selected to provide appointing and administrative services and assistance to this arbitration, the fees and expenses relating to the Claimants’ legal representation, and the fees and expenses of any expert appointed by the Claimants or the Tribunal, plus interest.  

B. THE RESPONDENT’S RELIEF SOUGHT

332. In turn, the Respondent requests that the Tribunal:

(a) Declare that Bolivia’s conduct has been in compliance with its obligations under the Treaties and international law;

(b) Reject each and every claim and petition made by the Claimants;

(c) Order that the Claimants reimburse Bolivia in full for the costs in which it may have incurred in order to defend its interests in the context of this arbitration, plus interest accrued at a commercial rate reasonable to the Tribunal, from the date on which the State incurred such costs to the date of actual payment thereof; and

(d) Order any such other measure to the satisfaction of the State as the Tribunal may deem fit.

CHAPTER IX – DECISION ON JURISDICTION

333. The Tribunal will now proceed to examine the Respondent’s objections to its jurisdiction as follows:
(a) Whether joinder or consolidation of distinct claims may be allowed in the absence of specific consent from the Respondent;

(b) Whether Rurelec is an investor and holds a protected investment;

(c) Whether Bolivia is entitled to exercise the right of denial of benefits against GAI;

(d) Whether the Tribunal has jurisdiction in respect of the alleged New Claims;

(e) Whether the alleged New Claims are domestic in nature;

(f) Whether the alleged exercise of the fork-in-the-road clause bars the New Claims; and

(g) Whether the claims regarding the spot price and Worthington engines are premature.

A. JOINDER OR CONSOLIDATION OF DISTINCT CLAIMS IN THE ABSENCE OF SPECIFIC CONSENT FROM THE RESPONDENT

334. The Tribunal considers that the submission by the Claimants of identical claims based on the alleged violation of two different BITs in a single arbitration proceeding is not subject to the qualified express consent of the Respondent.

335. It is undisputed that, in the BITs concluded by Bolivia with the United Kingdom and United States, the Respondent gave its consent to the arbitration of investment disputes with investors from the UK and the US. Following a widespread treaty practice, this consent was given through an open offer to submit to arbitration, expressed in Article 8 of the UK-Bolivia BIT and in Article IX of the US-Bolivia BIT. It is also undisputed that each of the Claimants duly accepted this offer of arbitration made by the Respondent in the Treaties, giving rise to the “matching of consents” indispensable for the Tribunal’s jurisdiction rationae voluntatis over these disputes.

336. The offers of arbitration contained in the BITs were not subject to any condition or limitation in their scope that would prevent the two Claimants from submitting a single, joint arbitration case against the Respondent. Nor were they subject to any condition that claimants in arbitration proceedings must ground their claims in just one BIT. Each of the Claimants accepted the offer of arbitration in the precise terms in which it was given by the Respondent, notably, providing consent by the Respondent that disputes over the application of the Treaties were to be settled by recourse to arbitration.

337. One cannot therefore interpret the Treaties—using the well-known rules of treaty interpretation of Article 31 of the VCLT—as if they contained some limitation of scope preventing a claimant from submitting an arbitral claim together with another claimant when both claims are based on the same alleged facts and on the same alleged breaches although brought under different BITs, provided that each claimant provides its own independent matching consent to arbitration.

338. In the Tribunal’s view, the issue raised by the Respondent of whether express consent regarding the form of the present arbitration is required is also not an issue of “consolidation of proceedings”. Indeed, in the instant case, the Claimants did not commence two separate arbitrations in respect of two independent arbitral claims that have subsequently been consolidated. The Claimants submitted, ab initio and in the same arbitration, two claims by two claimants against one respondent, regarding the same dispute and involving the same set of facts, albeit allegedly in violation of two different BITs concluded by the Respondent with the UK and the US, respectively. It is clear that the object of both claims is the same, since the allegedly unlawful action by Bolivia was also a single one, notwithstanding the fact that, in practice, the present case concerns two identical and overlapping claims by two claimants against the same respondent in the same arbitration proceeding.

339. On the other hand, in cases of consolidation of proceedings, the matching of consents with respect to each of the
arbitrations has already occurred. As such, the case law and literature hold—as both Parties in this proceeding have also affirmed—that consent is required from all parties involved in order to allow the merger of the two arbitrations into one. The Tribunal considers that there is, therefore, no valid analogy to be made between this case and cases of consolidation of proceedings.

340. The Tribunal therefore considers that, even if it would have been possible for the Claimants to submit separate arbitral proceedings, nothing precludes them—given the obvious link between both Claimants and the identity of the facts alleged—from deciding to jointly submit a single arbitration case, albeit invoking different BITs.

341. The Tribunal disagrees with Respondent's interpretation of the silence of the Treaties concerning the possibility of multi-party arbitration. In the Tribunal's opinion, this is not a case where jurisdiction is being granted without the explicit consent of the parties. On the contrary, the consent given by the Respondent is explicit and covers disputes involving investors from each of those two States. The parties to the Treaties could have limited such consent and, by extension, the jurisdiction of the Tribunal; but they did not do so. In this case, the Tribunal considers that the silence in the Treaties concerning the explicit possibility of joint arbitrations plays against the Respondent's point of view, since one cannot use silence to limit the scope of the consent given.

342. The argument that there must be a specific consent in each of the BITs to the possibility of joining different claims in the same arbitral proceeding ultimately goes too far. Were such specific consent necessary, it would be impossible to accept, as the Respondent has argued, that all prior multi-party arbitrations that were allowed to proceed were based on implicit consent by the respondent States through their failure to raise any jurisdictional objection in this regard.

343. The Tribunal fully agrees with the opinion expressed by the tribunal in Ambiente Ufficio v. Argentina, holding that "it is evident that multi-party arbitration is a generally accepted practice in ICSID arbitration, and in the arbitral practice beyond that, and that the institution of multi-party proceedings therefore does not require any consent on the part of the respondent Government beyond the general requirements of consent to arbitration." Hence, the Respondent's assertion that differences exist between both BITs is irrelevant, given that the Tribunal is prepared to analyse each Claimant's claims—which are in essence one and the same claim—in accordance with the applicable BIT invoked by each Claimant. The same rationale would also apply to any possible counter-claims brought by the Respondent. There is no fundamental incompatibility between the consents to arbitration in the two BITs that would result in one or the other consent being violated by the mere fact of the claims being heard together.

344. With respect to the Claimants' argument that the Tribunal's discretion over the conduct of the proceedings should be exercised to avoid unnecessary delay and expense (Article 17(1) of the UNCITRAL Rules), the Tribunal finds that this is a rule governing questions of procedure and is not (necessarily) applicable to the determination of the existence or not of its jurisdiction.

345. The Tribunal, while cognisant of the differences between the present case and Noble Energy v. Ecuador (in which there was more than one claimant but alleging different disputes and more than one cause of action—even though based on the same facts), agrees with that tribunal's statement that "[i]n the further course of this arbitration, the parties and the Tribunal will have to distinguish each dispute under its own applicable rules, even though facts, evidence and arguments may be common to all or some of them." Hence, the Respondent's assertion that differences exist between both BITs is irrelevant, given that the Tribunal is prepared to analyse each Claimant's claims—which are in essence one and the same claim—in accordance with the applicable BIT invoked by each Claimant. The same rationale would also apply to any possible counter-claims brought by the Respondent. There is no fundamental incompatibility between the consents to arbitration in the two BITs that would result in one or the other consent being violated by the mere fact of the claims being heard together.

346. Thus, on the grounds that the consent to arbitration provided by the Respondent in the Treaties contains no limitation that would preclude the joint submission by two or more Claimants of identical claims under different BITs, the Tribunal finds that the Respondent has given its consent to the jurisdiction of this Tribunal to hear the claims submitted jointly by GAI and Rurelec in accordance with Article IX of the US-Bolivia BIT and Article 8 of the UK-Bolivia BIT.

347. Consequently, the Tribunal will proceed to analyse the remainder of the objections to its jurisdiction raised by the Respondent in relation to each of the Claimants and in accordance with the Treaties invoked by each of them.
B. RURELEC’S STATUS AS AN INVESTOR AND ITS OWNERSHIP OF A PROTECTED INVESTMENT

348. In regard to the Respondent’s objection that Rurelec is not a protected investor under the UK-Bolivia BIT, the Tribunal considers that Rurelec has provided sufficient evidence that it has acquired GAI and has therefore made an indirect investment in Bolivia—even though it has not provided any documentary evidence to prove that the payment for that acquisition was made.

349. Evidence has been provided of the purchase of BIE on 12 December 2005 and that Rurelec therefore indirectly owns shares in EGSA. High-level Bolivian entities have consistently accepted and recognized that Rurelec is the ultimate owner of these shares.

350. The Respondent cited the case of Quiborax v. Bolivia in support of the contention that no investment exists through a shareholding if there is no payment for those shares. The Tribunal notes, however, that Quiborax v. Bolivia was an ICSID case where the tribunal decided to analyse whether the “investor” had an investment under Article 25 of the Washington Convention. In fact, as regards the applicable BIT, the Quiborax tribunal concluded without further elaboration that “Bolivia does not contest that the Claimants have made an ‘investment’ within the meaning of the BIT”.

351. Furthermore, the Tribunal need not decide if the indirect acquisition of the shares of EGSA took place in 2006 or 2009 since the critical date is the date of the nationalisation, and the Tribunal is convinced that the indirect acquisition of EGSA’s shares took place before the date of the nationalisation. By acquiring the shares previously owned by other entities, Rurelec also acquired and benefits from protection for investments made prior to said acquisition. Therefore, the Tribunal considers that Rurelec effectively acquired the shares of BIE through Birdsong and thereby made an indirect investment in Bolivia.

352. As regards the Respondent’s argument that indirect investments are not protected under the UK-Bolivia BIT, the Tribunal notes that Article 1 contains—as the majority of BITs do—a very broad definition of “investment”. Article 1 defines “investment” as “every kind of asset which is capable of producing returns,” which would naturally include “indirect investments” through the acquisition of shares in a company. In addition, the non-exhaustive list of protected investments described in the BIT explicitly includes the example of “shares in and stock and debentures of a company and any other form of participation in a company”. Finally, in its broadest example, Article 1(a)(iii) of the BIT provides that any “claims to Money or to any performance under contract having a financial value” are considered to be protected investments under the BIT.

353. In the Tribunal’s opinion, all of the above mentioned examples contribute to the conclusion that indirect investments were intended to be protected by the UK-Bolivia BIT. Moreover, given that the purpose of the BIT is to promote and protect foreign investment, the Tribunal considers that the BIT would require clear language in order to exclude coverage of indirect investments—language that the BIT does not contain.

354. According to the Tribunal, the fact, invoked by the Respondent, that other BITs concluded by Bolivia explicitly include indirect investments, is insufficient to support an a contrario sensu interpretation that only those BITs containing such an explicit reference cover indirect investments, since it is well accepted that this kind of argument is not on its own strong enough to justify a particular interpretation of a rule of law. The mere absence of an explicit mention of the different categories of investment (direct and indirect) cannot be interpreted as narrowing the definition of investment under the BIT to only direct investment.

355. The Tribunal therefore agrees with the Claimants and concludes that terms employed in the UK-Bolivia BIT are broad enough on their own to include indirect investments, even without employing further qualifications that would only reinforce what is already clear from the text of the BIT.

356. The Tribunal has also considered the case law cited by both Parties on this issue and agrees with the decision in
Cemex v. Venezuela, whose rationale the Tribunal finds to be also applicable to the present case:

“The Tribunal further notes that, when the BIT mentions investments ‘of’ nationals of the other Contracting Party, it means that those investments must belong to such nationals in order to be covered by the Treaty. But this does not imply that they must be ‘directly’ owned by those nationals. Similarly, when the BIT mentions investments made ‘in’ the territory of a Contracting Party, all it requires is that the investment itself be situated in that territory. It does not imply that those investments must be ‘directly’ made in such territory.

Thus, as recognized by several arbitral tribunals in comparable cases, the Claimants have jus standi in the present case. The Respondent’s objection to the Tribunal jurisdiction under the BIT cannot be upheld.”

The line of comparable cases cited by the Cemex tribunal includes Siemens v. Argentina, Ioannis Kardassopoulos v. Georgia, Tza Yap Shum v. Peru, and Mobil v. Venezuela.

357. The Tribunal notes that the UK-Bolivia BIT was (according to its preamble) designed to “create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State”. Furthermore, the parties agreed in Article 2 of the said BIT that “each contracting party shall encourage and create favourable conditions for nationals or companies of the other Contracting party to invest in its territory, and, subject to its right to exercise powers conferred by its laws, shall admit such capital.”

358. As for the Respondent’s argument that Rurelec’s investment was not made in the territory of Bolivia, the Tribunal considers that the reference in the BIT to the territory of a Contracting Party (as found, for example, in Article 2) cannot be interpreted in such a manner to exclude indirect investments, as long as the ultimate investment that was allegedly expropriated is located in the territory of a Contracting Party, in this case Bolivia.

359. The eligibility of indirect investments under the BIT is shown inter alia by the Contracting Parties’ express agreement in Article 1(a)(ii) that “shares in and stock and debentures of a company and any other form of participation in a company” constitute protected investments. Hence, it must follow that the acquisition of said shares may also take place outside the territory of the Contracting Party.

360. The Tribunal thus concludes that the best interpretation of Article 2(2) of the BIT, when it refers to “investments of nationals”, is the one that considers that the investments may belong to nationals of one Contracting Party, both directly or indirectly through equity ownership of the companies that own the ultimate investment in Bolivia, in this case EGSA. The Tribunal consequently finds itself in agreement with the decision in the case of Quiborax v. Bolivia where it was held that “the evidence shows that Quiborax paid for 51% of the shares of NMM. Regardless of where the payment was made, this qualifies as a contribution of Money because the object of the payment and raison d’e?tre of the transaction –the mining concessions– were located in Bolivia.”

361. The Tribunal rejects the argument put forward by the Respondent restricting the application of Article 5(2) of the BIT to direct investments in a company that is incorporated or constituted under the laws in force in the territory of the host State. If one accepts that the ownership of shares can be direct or indirect through the ownership of other shares in other companies, the fact that Rurelec does not directly own the shares of EGSA does not mean that it does not own those shares within the meaning of the BIT, indirectly through intermediate companies such as Birdsong, BIE, and GAI.

362. The Tribunal further considers that the fact that the companies Birdsong and BIE are incorporated in the British Virgin Islands—in whose territory the BIT is not applicable—is not relevant, since none of them is a claimant in this arbitration and, according to the BIT, only the Claimants need to be nationals of a Contracting Party.

363. The Tribunal does not deem it necessary to carry out a comparative interpretation between the Spanish and the English versions of the BIT concerning the definition of “returns” as
necessarily coming from an investment of capital. The Tribunal considers that the acquisition of EGSA's shares, directly or indirectly, represents per se an investment of capital in the territory of Bolivia and is consequently protected by both versions of the BIT.

364. The Tribunal also considers that it is not appropriate to import “objective” definitions of investment created by doctrine and case law in order to interpret Article 25 of the ICSID Convention when in the context of a non-ICSID arbitration such as the present case. On the contrary, the definition of protected investment, at least in non-ICSID arbitrations, is to be obtained only from the (very broad) definition contained in the BIT concluded by Bolivia and the United Kingdom. The Tribunal agrees with the Claimants that Romak470 and Alps Finance471 are very “fact-specific” cases that can partially explain their reasoning, which remains exceptional in the case law outside the ICSID system.

365. For all the above reasons, and based on the proper textual interpretation of the UK-Bolivia BIT, the Tribunal concludes that Rurelec’s indirect investments in EGSA should be considered as “investments” within the meaning of that term as defined in Article 1 of the UK-Bolivia BIT.

C. BOLIVIA’S RIGHT OF DENIAL OF BENEFITS AGAINST GAI

366. In accordance with Article XII of the US-Bolivia BIT, “[e]ach party reserves the right to deny to a company of the other Party the benefits of this Treaty if nationals of a third country own or control the company and [...] (b) the company has no substantial business activities in the territory of the Party under whose laws it is constituted or organized.”

367. Considering the requirements of Article XII, the Tribunal must determine whether the denial is valid ratiocinae materiae, which requires that the Tribunal be convinced that GAI is owned or controlled by a national of a third country (other than the US) and that GAI has no substantial business activities in the US. Further, the Tribunal must also determine whether the denial of benefits is valid ratiocinae temporis, which requires that the Tribunal be convinced as to the timeliness of the denial of benefits.

368. The Claimants stated that Bolivia had required the establishment of a single purpose vehicle (“SPV”) as a condition for the public tender of EGSA, which allegation is disputed by the Respondent. The Claimants also assert that GAI has “substantial business activities” in the USA and cannot, therefore, be considered a shell company under the control of the British Virgin Islands’ company.

369. After examining of all the available evidence, the Tribunal concludes that it has not been shown that Bolivia imposed, whether in the terms of reference for the privatisation of EGSA472 or afterwards, any requirement that GAI must be an SPV, let alone an American one, nor has it been shown that this company was not allowed to own any assets other than EGSA shares.

370. The Tribunal is also convinced that GAI is a company that, for the purposes of Article XII of the US-Bolivia BIT, “has no substantial business activities in the territory of the Party under whose laws it is constituted or organized.” Insufficient evidence has been provided to prove that GAI carried on substantial business activities in the US at any point in time. Finally, GAI is owned and controlled by nationals of a third country, namely, BIE, Birdsong Overseas, and ultimately Rurelec, none of them being a US company.

371. Since the initial hurdle in order to invoke the denial of benefits has been overcome, the Tribunal will now examine its timeliness. The Tribunal is cognizant of the fact that the Respondent only denied the benefits of the BIT in its Statement of Defence, after both parties had already given their consent to arbitration. Nevertheless, the denial of benefits cannot be equated to the withdrawal of prior arbitral consent, which is only permissible prior to the acceptance of the host State’s consent by the investor.

372. Whenever a BIT includes a denial of benefits clause, the consent by the host State to arbitration itself is conditional and thus may be denied by it, provided that some objective requirements concerning the investor are fulfilled. All investors are aware of the possibility of such a denial, such that no legitimate expectations are frustrated by that denial of benefits.

373. No one can accept more than what is being offered. In this case, what was offered by both Bolivia and the US, in the
BIT concluded between them, was a package of benefits to investors of both countries, including the benefit of being able to submit disputes to arbitration, coupled with an express prior reservation of the right to deny those benefits if and when the Respondent so decides (subjective requirement) and if the investor’s company is or becomes a “shell company” controlled by a company incorporated in a third country (objective requirement). The reservation of the right of denial of benefits contained in Article XII operates on the Contracting Parties’ offer of consent to arbitration as much as every other benefit conferred by the BIT. Hence, any US investor who invests in Bolivia already knows in advance of the possibility of a denial of benefits by Bolivia—as long as the Article XII requirements are met—and, if it decides to accept the offer of arbitration made by Bolivia in the BIT, it accepts it at face value.

374. Without prejudice to the fact that an investor (irrespective of whether the investment has been made before or after the entry into force of the BIT) is in principle protected by the BIT, it also bears noting that GAI (and its shareholders) did not enjoy this investment treaty protection when they decided to bid in the privatization process. Evidence has also been submitted that GAI and Rurelec had been worried about the risk of nationalisation since at least 2006.

375. This being the case, following the signature and final ratification of the BIT, the Claimants were fully aware of the denial of benefits clause and could have acted in such a way as to preclude the Respondent from being able to invoke that clause, and thereby avoid the risk of a denial of benefits, by having GAI undertake substantial activities in the USA or through some other equivalent solution. That did not happen. The Tribunal therefore finds that the Claimants’ reliance on the pacta sunt servanda principle is misplaced since the denial of benefits clause is part of the “pactum” agreed by the Contracting Parties.

376. The same must be said in relation to the supposedly retroactive application of the clause. The Tribunal cannot agree with the Claimants when they argue that the Respondent is precluded from applying the denial of benefits clause retroactively. The very purpose of the denial of benefits is to give the Respondent the possibility of withdrawing the benefits granted under the BIT to investors who invoke those benefits. As such, it is proper that the denial is “activated” when the benefits are being claimed.

377. The Contracting Parties to the BIT could have agreed otherwise, but they decided not to do so. Instead they agreed that a Contracting Party could deny benefits (including the benefit of having a dispute decided by an arbitral tribunal) subject to meeting certain conditions, none of which entails that such denial is only effective in relation to disputes arising after the notification of such denial or imposes any other limitation period that would occur before the Respondent’s submission of its Statement of Defence.

378. On the contrary, the Tribunal agrees that the denial can and usually will be used whenever an investor decides to invoke one of the benefits of the BIT. It will be on that occasion that the respondent State will analyse whether the objective conditions for the denial are met and, if so, decide on whether to exercise its right to deny the benefits contained in the BIT, up to the submission of its statement of defence.

379. As a matter of fact, it would be odd for a State to examine whether the requirements of Article XII had been fulfilled in relation to an investor with whom it had no dispute whatsoever. In that case, the notification of the denial of benefits would—per se—be seen as an unfriendly and groundless act, contrary to the promotion of foreign investments. On the other side, the fulfilment of the aforementioned requirements is not static and can change from one day to the next, which means that it is only when a dispute arises that the respondent State will be able to assess whether such requirements are met and decide whether it will deny the benefits of the treaty in respect of that particular dispute.

380. The Tribunal further notes that in this particular case (contrary to what occurred in the Plama case) the investment did not follow the entry into force of the BIT but was made prior to the BIT’s entry into force. The benefits contained in the BIT thus did not play any role in the decision of the investor to make this investment. In the Plama case, the tribunal emphasized the fact that the investor had relied on the protection afforded by the BIT when deciding whether to invest in the respondent State. 473

381. The consequence of the denial of benefits is that the Tribunal (which forms part of the package of benefits afforded
under the BIT) will be deprived of jurisdiction over the present dispute. Accordingly, as a jurisdictional issue, it must be raised at the latest in the respondent's statement of defence, as it was here. Although it is perhaps unusual for both the fact that leads to a lack of jurisdiction and the submission of the related jurisdictional objection to arise at the same time, nothing prevents both (the act that forms the basis of the plea and the plea itself) from coinciding as they do here.

382. The Tribunal therefore considers that the objection to jurisdiction was made in good time, taking into account Article 23(2) of the UNCITRAL Rules. The Tribunal agrees with the decision of the Ulysseas Inc. v. Ecuador[474] when it states that "[a]ccording to the UNCITRAL rules, a jurisdictional objection must be raised not later than the statement of defence (Article 21(3) [equivalent to Article 23(2) of the UNCITRAL Rules 2010]). By exercising the right to deny Claimant the BIT's advantages in the Answer, Respondent has complied with the time limit prescribed by the UNCITRAL Rules. Nothing in Article I(2) of the BIT excludes that the right to deny the BIT's advantages be exercised by the State at the time when such advantages are sought by the investor through a request for arbitration."

383. The Tribunal is cognisant that this puts the investor in something of a fragile position, since the investor will never know if there might be a denial of benefits exactly when the investor needs them the most. At the same time, one cannot say that such a denial will come as a total surprise for the investor, since the BIT is not secret and we are dealing in this case with an investor who has opted to use an investment vehicle controlled by a company of a third country, which has no substantial business activities in the territory of the Contracting Party under whose laws it is constituted or organized.

384. For all the above reasons, the Tribunal concludes, in accordance with Article XII of the US- Bolivia BIT, that it has no jurisdiction to entertain GAI's claims against the Respondent.

D. JURISDICTION IN RESPECT OF THE ALLEGED NEW CLAIMS

385. The Tribunal observes that the UK-Bolivia BIT contains a typical “cooling off period” clause. In fact, Article 8 of the BIT determines that “[d]isputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former which have not been legally and amicably settled shall after a period of six months from written notification of a claim be submitted to international arbitration if either party to the dispute so wishes” [emphasis added].

386. The Tribunal is mindful that the particular circumstances of the present case might allow one to surmise that applying the general “cooling off” period envisaged in the BIT to the so-called “New Claims” would be a waste of time. Indeed, the fact that Bolivia has expropriated Rurelec’s investment leads the Tribunal to believe that the practical effects of the rationale behind the cooling off theory and rule would in the end have been non-existent. Nevertheless, Rurelec was fully aware of the rule at play here and it would not have been difficult to comply with the cooling off period, which did not in fact happen. The Tribunal has no mandate to “rewrite” the BIT.

387. The Tribunal considers that the “New Claims” are distinct and separate from the “main claim” for compensation for the nationalisation of EGSA. However, this does not mean that the Tribunal will not examine the issue of capacity payments and spot prices when deciding on the substantive aspects of the expropriation: it will do so, but only to check whether those measures could be construed, as alleged by Rurelec, as the initial steps of a “creeping expropriation”.

388. The explicit wording requiring a written notification and the expiry of a period of six months from that notification leads the Tribunal to consider that the “cooling off period” narrows the consent given by the Contracting Parties to international arbitration.

389. It is not up to the Tribunal to evaluate the importance or effect of such a condition, but simply to acknowledge that it was agreed by the two Contracting Parties as a condition precedent to the availability of an arbitral tribunal which is, and must be, based on consent. The truth is that the Contracting Parties only gave their consent to arbitration subject to the existence of a written notification of a claim and subject to the passing of six months’ time between such notification and...
any request of arbitration.

390. The Tribunal thus concludes that, at least in this case, the “cooling off period” is a jurisdictional barrier conditioning the jurisdiction of the Tribunal ratione voluntatis, since it is not up to a claimant to decide whether and when to notify the host State of the dispute, just as it is not up to such claimant to decide how long they must wait before submitting the request for arbitration.

391. The Tribunal agrees with the Respondent that no explicit notification has been made in relation to the so-called “New Claims” and thus the cooling off period has been breached. The Tribunal notes that Rurelec has acted in accordance with this very interpretation of the BIT in respect of its claim regarding the nationalisation, as is mentioned by the Respondent in its Memorial on Jurisdiction. In particular, in its Notice of Arbitration, Rurelec states that the applicable waiting periods found in the Treaties had already passed and “accordingly, the Dispute is validly submitted to arbitration under UNCITRAL Rules pursuant to Article IX.3(iii) of the US Treaty and Article 8(2), final paragraph, of the UK Treaty respectively” [emphasis added].

392. It is irrelevant for the issue at hand whether it could be anticipated—by Rurelec or even by this Tribunal—that nothing would happen during said six-month period and that the Respondent would not react to the notification and take advantage of the chance to negotiation a resolution. The “cooling off period” clause imposes an obligation of means and not an obligation of result. All clauses of the BIT must be given equal effect and, if the Contracting Parties gave their consent subject to those conditions, Rurelec could only accept the offer of arbitration as it was presented and not as it would have liked to receive it. The Tribunal thus feels no need to elaborate any further on what it believes the Respondent’s behaviour would have been if it had been properly notified.

393. The Tribunal’s analysis is in line with the decision of the tribunal in ICS v. Argentina where it stated as follows:

“At the time of commencing dispute resolution under the treaty, the investor can only accept or decline the offer to arbitrate, but cannot vary its terms. The investor, regardless of the particular circumstances affecting the investor or its belief in the utility or fairness of the conditions attached to the offer of the host State, must nonetheless contemporaneously consent to the application of the terms and conditions of the offer made by the host State, or else no agreement to arbitrate may be formed”.

394. Moreover, the notification of the dispute and the “cooling off period” were requirements that could easily have been met by Rurelec, since there exists no obligation to reach an amicable agreement. Thus, Rurelec cannot bemoan the fact that it is inefficient and costly to submit a new request for arbitration concerning those claims; it was in their control to act differently and in accordance with the BIT’s conditions concerning the New Claims.

395. Another line of argument put forward by Rurelec was that the notifications submitted to Bolivia in respect of the initial claim for nationalisation were broad enough to cover and include the New Claims. The Tribunal will therefore turn to the content of those notifications of the dispute in order to determine whether, as they were made, they encompass all the claims subsequently submitted to this Tribunal, including the supposedly “New Claims”.

396. According to Rurelec, “the claims regarding spot prices, capacity payments and the Worthington engines are all related to the notified nationalization dispute and therefore the Claimants complied with any requirements the Treaties may impose.” The Tribunal cannot agree with Rurelec’s position regarding the spot prices and capacity payments, since it considers that it has not been demonstrated that those regulatory changes—made years before the nationalisation—were connected to the nationalisation dispute, let alone that they formed part of that dispute. The Tribunal thus cannot accept Rurelec’s allegation that the “New Claims” are “arise out of the same dispute”.

397. The Tribunal observes that, according to the definition of the “Dispute” provided in Rurelec’s request for arbitration, disputes concerned only the nationalisation act and its consequences.

“4. As described in more detail in Section II below, this dispute concerns the Government’s 1 May 2010 expropriation of the Claimants’ investments in the power generation sector in Bolivia, specifically Rurelec’s
50.001% shareholding in Empresá

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Electricá Guaracachi S.A. (Guaracachi), held through Guaracachi America, without the payment of prompt, adequate and effective compensation in violation of the Treaties and international law (the Dispute).

[...]

6. The Dispute arose on 1 May 2010, the date of the expropriation of the Claimants’ investments. Bolivia has been formally on notice of the Dispute since 13 May 2010, the date on which the Claimants submitted notifications of the Dispute under the Treaties to the Government (the Notices of Dispute). The amicable negotiation periods of three months pursuant to US Treaty Article IX.3(a) and six months pursuant to UK Treaty Article 8(1) have elapsed. Despite the Claimants’ intensive efforts, the parties have been unable to reach an amicable settlement of their Dispute."

398. Therefore, when Rurelec stated in its Notice of Dispute the disclaimer can only be understood as comprising the possibility of new claims related to that dispute and not new claims from new (albeit factually older) disputes. Furthermore, the Tribunal notes that Rurelec never claimed that there had been a creeping expropriation but rather that there was a direct expropriation/nationalisation, which leads to the conclusion that, even for Rurelec, the prior events they invoke should be characterized as representing different disputes that were only for the first time asserted in the Statement of Claim.

399. The Tribunal recalls that, in CMS v. Argentina, cited by Rurelec, the notification of the dispute related to a claim that was followed (after the notification) by a new, further claim which was not individually notified (because it did not exist at the time of the notification). Meanwhile, in the present case, the facts are quite different, or more correctly, exactly the opposite. The notification of a claim cannot be interpreted as incorporating previous potential claims that were not asserted in the notification even though they were already in existence (and known by Rurelec) at the time of such notification.

400. As to the Worthington engines, the Tribunal considers that the issue could be more complicated and deserve further analysis. However, seeing as the parties have already settled that part of the dispute, it is not necessary to address it further.

401. As opposed to the UK-Bolivia BIT, the US-Bolivia BIT seems not to impose a duty of notification on GAI and only stipulates, in Article IX 3(a), that the dispute may be submitted to arbitration after “three months have elapsed from the date on which the dispute arose.” If the Tribunal had not already concluded that it lacked jurisdiction in respect of the claims of GAI, the Tribunal would have had to carefully analyse how that provision should be applied, and would have had to determine the point at which that dispute arose in the context of Article IX(3)(a) of the BIT. In any case, the Tribunal does not have to decide this issue because of its decision accepting Bolivia's denial of benefits towards GAI.

**E. THE DOMESTIC NATURE OF THE ALLEGED NEW CLAIMS**

402. The Tribunal finds that, for jurisdictional purposes, the characterization of the claims should in principle be accepted *prima facie* as put forward by Rurelec. In this case, it seems that the New Claims could be accepted as treaty claims for jurisdictional purposes.

403. The Tribunal, however, sees no need to decide this issue since it has already decided that it does not have
jurisdiction over said claims due to the fact that the “cooling off period” was not complied with by Rurelec and due to the fact that it has found Bolivia’s denial of benefits towards GAI to be valid and effective.

F. THE ALLEGED EXERCISE OF THE FORK IN THE ROAD CLAUSE

404. The Tribunal notes that an analysis of the claims submitted to the Bolivian courts would be necessary in order to compare it with the claim submitted before this Tribunal in order to make a decision concerning whether the “fork in the road” clause precluded arbitration of the latter claims. In addition, the Tribunal notes that the UK-Bolivia BIT does not contain a “fork in the road” clause analogous to Article IX(3)(a) of the US-Bolivia BIT.

405. In any event, given the Tribunal’s decision concerning Rurelec’s non-compliance with the “cooling off period” and Bolivia’s denial of benefits to GAI, which result in a lack of jurisdiction to hear the New Claims, the Tribunal need not decide on the alleged effect of the “fork in the road” clause.

G. ALLEGED PREMATURE EXERCISE OF SPOT PRICE AND WORTHINGTON ENGINES

406. The Tribunal considers that the New Claims were not prima facie premature since there was no obligation to submit those claims to Bolivia’s domestic courts as a condition precedent to recourse to an international tribunal. Nonetheless, for the same reasons given in the preceding paragraphs, the Tribunal need not decide this particular issue either.

CHAPTER X – DECISION ON THE MERITS

A. THE SITUATION OF THE BOLIVIAN ELECTRICITY INDUSTRY AND ENDE BEFORE THE PRIVATIZATION PROCESS

407. The description of the evolution of Bolivia’s economy, ENDE’s financial situation until the start of the privatization of the electricity sector, and the reasons behind Bolivia’s strategy in respect of these issues are not always agreed between the Parties. However, this discrepancy is not relevant to the outcome of this arbitration. Irrespective of the situation and the motivation for commencing the process, the privatization and liberalization of the electricity sector, together with the capitalization rules, happened in accordance with rules and commitments; and an international investor (later setting up a SPV, GAI) acquired, in two stages, shares in EGSA. The Tribunal therefore does not deem it necessary to enter into any special analysis and conclusions related to the period before June 1995, except as specifically required by particular circumstances regarding discrete issues.

B. THE DATE OF THE INVESTMENTS MADE BY GAI AND RURELEC’S INDIRECT ACQUISITION OF GAI

408. The same applies to the issue of whether the investments made by GAI were made before or after the acquisition by Rurelec of indirect control of EGSA and the actual date of such acquisition. The issue of the indirect acquisition by Rurelec of the controlling stake in EGSA—as a matter of jurisdiction—has already been examined and decided. However, irrespective of the investment being made when Rurelec was already or was not yet the indirect owner of 50.001% of EGSA’s stock capital, the Tribunal’s conclusion remains that said investment is protected under the relevant BIT.

C. EGSA’S FINANCIAL SITUATION PRIOR TO THE NATIONALISATION

409. The Tribunal also considers that the issue of EGSA’s dividend policy and divestments that have occasioned much debate between the Parties is immaterial to the outcome of this case. The inflation index (UFV), EGSA’s decisions about dividends, and the respective distributions to its shareholders—also with the approval and for the benefit of Bolivian minority shareholders—were made in accordance with the law and are a normal practice for companies all over the world.
The same is the case for divestment of assets no longer considered necessary for generation by EGSA, as well as the debates surrounding EGSA’s credit rating and all the elements to confirm its accuracy. Therefore, the Tribunal will not enter into any analysis or conclusions regarding these issues, except as specifically required by particular circumstances regarding discrete issues.

410. Much of the Parties’ efforts related to the points mentioned above are deemed irrelevant by the Tribunal, if only because the Parties agreed that the main approach to the valuation of EGSA (and the compensation to be paid after nationalisation, if any) should be the FMV, as determined on the date of the nationalisation using the DCF method, which is forward-looking. The Tribunal agrees with the Respondent (and Rurelec also appears to agree) that this case concerns quantum. Irrespective of what may have happened before May 2010, if a notional willing buyer (WB) would have agreed to pay a positive amount for the shares of EGSA, compensation is due; otherwise, no compensation would be due.

411. The Tribunal will now turn to one issue that has been the subject of much debate between the Parties during the proceedings: EGSA’s liquidity situation prior to its nationalisation.

412. The existence in EGSA of acute liquidity problems prior to its nationalisation has been amply demonstrated by the Respondent by means of contemporaneous evidence, including the views expressed by EGSA’s finance director in internal communications. But the most relevant controversy pertains to the explanation of such financial difficulties and its relevance for the valuation of EGSA.

413. For the Respondent those liquidity problems were a clear indication of fundamental weaknesses in EGSA’s finances which cast a dark shadow on its future, since they were, in the Respondent’s view, one of the fundamental reasons for the delay in the implementation of the CCGT project and exposed EGSA to the catastrophic risk of being denied access to gas supplies. Thus, the Respondent portrays EGSA’s liquidity problems as consistent with the negative value which PROFIN assigned to its shares immediately following its nationalisation.

414. Rurelec, after recognizing the reality of such liquidity problems, has consistently attempted to portray them as the result of the Respondent’s hostility towards EGSA and, more specifically, of the change of the regulatory environment, of some bona fide measures like the Rural Electrification Projects (Proyectos de Electrificació?n Rural) and Dignity Tariff (Tarifa Dignidad), and of Bolivia’s lack of interest in facilitating a rapid sale by EGSA of its carbon credit rights—a transaction which, by injecting new money into the company, might have helped the company overcome its liquidity squeeze.

415. The Tribunal rejects both the Respondent’s story of the nationalisation as the “rescue” of a cash-strapped utility on the brink of bankruptcy and Rurelec’s story of EGSA’s liquidity problems as the result of a “creeping expropriation” strategy pursued by the Bolivian authorities.

416. In the Tribunal’s view, EGSA’s liquidity problems can be seen as the cumulative result of a complex set of circumstances, which cannot be traced either to lack of management skills in EGSA, fundamental weaknesses in its balance sheet or business model, or deliberate attempts by the Bolivian authorities to bring the company to its financial knees.

417. The Tribunal considers that the capital expenditures in the CCGT, the Rural Electrification Projects, and the Dignity Tariff drained financial resources, reduced EGSA’s liquidity, and constrained the pay-out of dividends to EGSA’s shareholders. Together with the modification of the regulatory environment regarding capacity payments and spot prices, these circumstances largely explain the liquidity problems actually faced by EGSA. It is true that, while some of those circumstances had a sudden and unexpected effect on EGSA—for example, the reduction of capacity payments by 17% without any gradual phasing-in—others were predictable and developed over the years, such that EGSA and its shareholders could have anticipated them and have taken measures to prevent the ensuing liquidity squeeze.

418. The Tribunal has not found any grounds to conclude that lack of management skills was the relevant reason for this
liquidity problem. The CCGT project experienced cost overruns, but this was due to an increase in generation capacity which was in the interest of Bolivia and its consumers, and the need for additional investment obviously necessitated new financial resources that would only be paid back later on.\(^{489}\) The liquidity problems might arguably have prompted EGSA shareholders to provide EGSA with additional funding to avoid major difficulties with its suppliers and, more particularly, with its gas supplier (YPFB). However, no evidence has been provided that the gas supplier was considering, let alone had decided upon, charging interest, cancelling the supply of gas, or instituting legal proceedings in order to obtain payment on the outstanding invoices.

419. No evidence has been provided that a prospective buyer would not also have benefitted from that situation of coerced supplier-financing, particularly bearing in mind that the gas supplier had, at that time, an excess of production and difficulties to export larger quantities. Moreover, no reason would have existed to refuse to the prospective buyer what had been tolerated to EGSA.

420. Rurelec refers, notably to justify the liquidity problems, to the fact it did not have access to the carbon credits before the nationalisation as a result of the Respondent’s attitude and lack of cooperation in getting the United Nations’ clearance. The Tribunal disagrees with Rurelec. This fact was not materially a consequence of the acts or omissions of Bolivia,\(^{490}\) which did not have any responsibility in this respect.

421. Evidence has been provided that the CCGT project was near completion in May 2010 (95.1%),\(^{491}\) such that it was clearly feasible to start production later that year.\(^{492}\) Thus, delays in the implementation of the project were limited and it is not necessary for the Tribunal to ascertain in detail to what extent they were caused by EGSA’s liquidity constraints or the relatively long time required to obtain the necessary authorizations from the Municipality of Santa Cruz and Bolivia’s regulatory authorities.

422. In conclusion, as indicated above, EGSA’s liquidity problems resulted from a complex set of circumstances and were neither the result of fundamental weaknesses in the company’s balance sheet, business model, or economic prospects, nor of a deliberate attempt by the Bolivian authorities to prepare its subsequent nationalisation. Yet, in the Tribunal’s view, EGSA’s liquidity problems, even if arguably of a short-term nature, are not totally immaterial to EGSA’s valuation, since they could have likely had some influence on the risk perception of a WB and influence, at least marginally, the discount factor or WACC applied in its valuation.

**D. THE REGULATORY MODIFICATIONS, ALLEGED CREEPING EXPROPRIATION, AND THE DIGNITY TARIFF**

423. It is still necessary to study the issue of the potential effects of modifications capacity payments and spot prices on the FMV of EGSA as at the date of nationalisation as well as certain other events which transpired in the years leading up to May 2010. Having already decided that it has no jurisdiction over the so-called “New Claims”, the Tribunal will therefore refrain from dealing with any alleged BIT violations concerning the modification of spot price or capacity payments in their own right. The Tribunal may nevertheless take these measures into account to the extent that they could be construed, as alleged by Rurelec, as the initial steps of a “creeping expropriation”. Despite acknowledging that these measures had a very strong impact on the liquidity and/or the accounts of EGSA, however, the Tribunal concludes that it has not been demonstrated that these measures formed part of a creeping expropriation or a discriminatory one, even if it is clear that Bolivia was fully aware that such regulatory decisions would affect EGSA’s and other energy companies’ market values.

424. It is undisputed that the 1994 Electricity Law constitutes the framework to be taken into account in defining the rights of international investors in the electricity sector, notably the principles of efficiency, transparency, quality, continuity, adaptability, and neutrality. At the time of nationalisation, ROME 1995 (specifically Article 63 thereof) was the applicable rule and it had been amended more than once,\(^{493}\) for instance by ROME 2001 (Supreme Decree 26,093, in particular
Article 67 thereof). One of the modifications consisted of disregarding, in the calculation of the marginal cost, the so-called forced supply (“generación forzada” or “despacho forzado”) and the cold reserve (“reserva fría”) which was remunerated at 50% of PBP until the reserve of the system reaches 17.5%. 495

425. Stability and predictability are values generally applicable to tariffs. But that does not and cannot preclude modifications, which modifications, to the Tribunal’s knowledge, EGSA did not in fact react to in any way until the last one (in 2008). The price-setting mechanisms established for the electricity sector in each period were no more than possibilities and clearly did not form part of the programme proposed to investors as a condition for investment (the so-called “stable and predictable regulatory framework”), even if Bolivia accepted, notably with the “Sector Policy Letter” 496 that tariffs would “reflect the economic and financial supply costs”.

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426. In addition, the modifications did not constitute “the setting of prices that do not remunerate the investment made nor allow reasonable profit to be gained”, nor was this their intent. 497 The changes in fact still allowed for reasonable profit to the point that even dividends were possible. Therefore, after reviewing the relevant documents and witness testimony regarding this matter, the Tribunal does not consider that Bolivia acted, in relation to the capacity payment and the method for calculation of the spot price, in a way that, from a global viewpoint, violated this rule: investment returns remained, reasonable profits were obtained, and “economic and financial supply costs” were covered. The Tribunal is also not convinced that GAI’s investment—in relation to Bolivia—relied on that previous regulatory environment. Consequently, and contrary to Rurelec’s assertion, 498 the Tribunal is not persuaded that the regulatory changes formed part of a scheme leading up to the nationalisation of EGSA.

427. Moreover, to reach this conclusion, the Tribunal does not need to enter into the question of the independence (or lack thereof) of the decision-maker, CNDC, 499 as it seems obvious that regulators, even when formally independent, are close to governments and do not normally act in a way that is unnecessarily detrimental to national strategies, but rather act in the opposite fashion.

428. In particular, with respect to the capacity payments, evidence has been provided that the capacity price increase of 20% constituted compensation for additional costs related to a special situation arising in 2001. 500 Therefore, there was no justification for this measure to be maintained any longer—and especially to be maintained, not as compensation for costs, but rather as a guarantee of reasonable profits/returns—after these conditions had changed, as had in fact occurred prior to 2007 when Resolution SSDE 040 eliminated the complementary 20% equipment head.

429. The Tribunal is also not convinced that the exclusion of the marginal liquid fuel units in the calculation of the spot prices up to 2008 was essential to the economic viability of EGSA. 501 As such, the 2008 modification did not affect said viability. The Tribunal does not agree with Rurelec. 502 Even though consumers were financially protected under Supreme Decree 27302.

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(stabilization of tariffs through a Stabilization Fund to the benefit of end users503), the fact is that sooner or later this excessive burden would fall on the general public.504

430. Furthermore, while evidence has been provided that CNDC did not allow the older units to be decommissioned (EGSA was “forced to retain” them, in Rurelec’s words505), the simple fact that decommissioning was requested is strong evidence that these units were not essential to EGSA’s profitability. The argument thus seems to backfire against Rurelec. However, even if decommissioning had not been requested by EGSA, the Tribunal considers that no justification exists to consider the measures regarding spot prices to be unjust per se, let alone part of a creeping expropriation scheme.

431. The regulatory framework was first implemented in 1994/5, as is accepted by both sides. 507 Such framework, defined in the 1994 Electricity Law, referred to the “costo marginal del sistema” (Article 45), to be determined by CNDC, and to the “precios de nodo” as “costos marginales de corto plazo de energía del sistema” (Article 49), to be determined by Superintendencia de Electricidad. 508 To prevent Bolivia from introducing non-arbitrary technical adjustments in the definition of the electricity system’s marginal cost would be an excessive limitation of Bolivia’s rights, especially when it has not been shown that such regulatory changes formed part of a nationalisation scheme.509
432. In any event, as calculated by the two expert witnesses, and irrespective of the differences between them, the marginal discount value associated with the spot price modification was minimal. The legality or illegality of the measure is therefore a matter of national administrative law and the Tribunal will not take it into consideration in the determining the FMV of EGSA.

433. As for the Dignity Tariff (2006), this was clearly accepted by EGSA and its shareholders as a way of increasing goodwill through social responsibility and cooperation, and thereby averting or forestalling any nationalisation. It is also undisputed that, since at least 2006, if not 2005, nationalisation was on the political agenda.

434. However, the Dignity Tariff agreement cannot be construed as a safety net against future changes. Article 5 is a best efforts clause ("agotar esfuerzos") and not an abdication of Bolivia’s right to modify the pricing system. Nor did it expand from a legal point of view the investment protection already in existence. In fact, “ensuring that [electricity sector companies'] income allows them to ensure the sustainability and reliability of supply” (C-119, Article 5) means what it says and nothing more. No explicit legal commitment against modifications was made, except to the extent of endeavouring to ensure that such modifications would not affect the supply of electricity.

435. As to quantum, the Tribunal considers, therefore, that such value ought to be calculated “taking into account all the existing regulations in place (or expected) as of May 1, 2010.” This is not only because of the Tribunal’s declared lack of jurisdiction over the so-called “New Claims”, but also on the grounds that, in the Tribunal’s view:

(a) The 2007 decision to remove the 20% additional cost, added for the purpose of calculating capacity payments, was not arbitrary or discriminatory and had been taken on the basis of adequate professional advice. Thus, there is no reason to consider likely that such decision might been reverted in the future when analysed by a WB.

(b) Similarly, the technical change introduced in 2008 by SSDE Resolution No. 283/08 in the determination of spot prices—i.e. the exclusion, for the purposes of calculating the system’s “marginal price”, of the exceptionally high price of the energy produced by diesel fuel units—were not arbitrary or discriminatory, or part of a strategy of rampant or creeping expropriation. Thus, in estimating the value of EGSA the Tribunal will assume that said Resolution remained in force throughout the life of the project.

E. THE ILLEGALITY OF THE EXPROPRIATION

436. The right to expropriate is a sovereign right recognized by international law, subject to certain conditions. Both Parties agree with that statement, as it is uncontroversial. Legality at the international level, and under Article 5(1) of the UK-Bolivia BIT, is dependent upon the existence of a “public purpose” and the payment at the time of the expropriation of “just and effective compensation”.

437. If the expropriation had not been made “for a public purpose and for a social benefit related to the internal needs of that Party” it would have then been illegal per se. However, the precise contours of public purpose and social benefit lies with the internal constitutional and legal order of the State in question, and in this case the conditions are evidently met, and are not disputed between the Parties.

438. As for “just and effective compensation”, Bolivia decided that the value of the assets was less than zero and, therefore, no compensation was due. Had this been true, the expropriation would have been legal. This Tribunal, after an adversarial process with the benefit of very professional advocacy and expert testimony, has concluded, however, that EGSA had a positive value, as explained further below. However, irrespective of Bolivia’s failure to properly assess and understand why and how EGSA did not have a negative value, the facts presented by Rurelec were insufficient to convince the Tribunal that Bolivia acted wilfully and intentionally to obtain an expert valuation setting forth such negative value for EGSA.
439. Rurelec also alleged that the expropriation was illegal because the Respondent has not complied with its obligation to provide due process of law by refusing to allow Rurelec to participate in the valuation process to assess the fair value of compensation. The Tribunal does not agree. As opposed to the US-Bolivia BIT, which prohibits expropriation “except […] in accordance with due process of law”, the UK-Bolivia BIT does not explicitly establish due process as a precondition for the expropriation of an investment. Moreover, the Tribunal considers that Article 5(1) of the UK-Bolivia BIT, which states that “[t]he national or company affected shall have the right to establish promptly by due process of law the legality of the expropriation and the amount of the compensation in accordance with the principle set out in this paragraph”, does not impose upon the expropriating State an obligation to assess the value of compensation through a process in which the expropriated national or company must necessarily participate. Further, the Tribunal also does not consider it possible to derive from the cases cited by Rurelec—which, moreover, concern radically different facts than the present case—the existence of a rule of customary international law obliging expropriating States to grant to the expropriated national or company a right to participate in such valuation process.

440. Rather, the investor’s recourse, if it disputes the valuation performed by the expropriating State, is to seek review through procedures made available in that State’s internal law in accordance with Article 5(1) or to submit the matter to international arbitration in accordance with Article 8. However, no evidence has been provided that the internal expropriation procedure was illegal per se under Bolivian law, and Rurelec itself did not seek the annulment of the expropriation.

441. The issue of illegality is thus mostly objective: if EGSA had a positive value, Bolivia should have indemnified Rurelec, providing just and effective compensation, since any State which carries out an expropriation is expected to accurately and professionally assess the true value of the expropriated assets. Bolivia did not actually compensate (or intend to compensate) Rurelec as it did not make an accurate assessment of EGSA’s value at the time. In fact, it did quite the opposite, and if the Tribunal finds the valuation to be “manifestly inadequate”, this is Bolivia’s responsibility. As will be explained further below, this is in fact the case and the expropriation was therefore illegal.

442. The Respondent does not appear to disagree: the heading of chapter 2.4.2 of the Respondent’s Rejoinder reads, “The Nationalization was not illegal because no compensation was due in the present case” (“La Nacionalización no fue ilegal porque en el presente caso ninguna compensación era debida”). Therefore, given the Tribunal’s decision that compensation was indeed due, the nationalisation must be illegal with respect to the requirement of compensation.

443. As the Respondent acknowledges, both sides agree on the principle to be used for the calculation of the value of EGSA: FMV as assessed using the DCF method in accordance with the WBS. Given the above, the standard of compensation does not seem to differ whether the expropriation is deemed legal or not. The Parties do not appear to differ on this point either.

444. International investment arbitration is often the land of ideological confrontation and moral judgments. However, this Tribunal considers that it should restrict itself to ruling on the relief sought and, as such, to pass directly to the quantum part of this Award, to assess whether EGSA had a positive value at the date of the nationalisation. Since the Tribunal concludes below that this was the case, “just and effective compensation” should have been paid, along with interest on such value accruing from the date of the nationalisation at an appropriate rate to be determined by this Tribunal.

F. ALTERNATIVE VALUATION METHODS

445. As to quantum, both sides agree, and the Tribunal concurs, that the main principle guiding the determination of the value of EGSA should be FMV as assessed using the DCF method in accordance with the WBS. Rurelec has, however, drawn the Tribunal’s attention to two alternative valuation methods—Book Value (BV) and EBITDA multiple
comparables—as benchmarks for its valuation and to demonstrate that the result of their DCF calculations were reasonable, while the Respondent’s were not. Furthermore, during the arbitration proceedings an additional benchmark indirectly came up: the actual price paid for EGSA’s shares in its 2003 purchase by IEL—where the seller, First Energy, sold at a price well below book value—and, subsequently, in its indirect purchase by Rurelec in 2006, which paid USD 35 million. Since the Tribunal believes that those alternative benchmarks have very limited value, it will just highlight below the main claims made by the Parties, before embarking in a far more detailed, substantive analysis of the main valuation method agreed by the Parties and the Tribunal, i.e. the DCF method.

446. In its first expert report, Compass Lexecon excluded other alternative valuation methods (net capital contribution, comparable transactions, etc.), but benchmarked its DCF valuation of EGSA against its Enterprise Value (EV)/EBITDA ratio. In order to do so it estimated at 9.74 the median value of such multiple, as of April 30, 2010 for a sample of 30 comparable electric companies in emerging economies. It further estimated at USD 24.5 million EGSA’s EBITDA in 2011, the first complete year with the CCGT in operation, which resulted in an EV for EGSA of USD 238.6 million, which, after subtracting its debt, worked out to some USD 73 million for Rurelec’s 50.001% stake in EGSA. 

447. Econ One criticized such valuation on several counts: the market multiple comparables approach is only applicable to firms with an unlimited time-horizon, rather than EGSA’s 28-year horizon; the sample selected by Econ One was not fully comparable to EGSA; no allowance had been made for EGSA’s huge outstanding commercial arrears; and, last but not least, the right EBITDA to use was the one obtained in 2009, not the expected one in 2011.

448. In its rebuttal report, Compass Lexecon addressed at length those criticisms and offered an additional alternative benchmark, namely EGSA’s book value, which according to its 2009 financial statements—the last audited annual report before its nationalisation—amounted to USD 133 million, i.e. some USD 66 million for Rurelec’s 50.001% stake. It stressed that Econ One’s zero DCF valuation implied a price to book value ratio of zero, a result both surprising in a company such as EGSA with a solid history and prospects of profitability and at odds with typical values of such ratio for other traded companies.

449. In its rejoinder report, Econ One not only responded to Compass Lexecon’s arguments on market multiples, but discussed at length EGSA’s book value. It recalled that, in past transactions, EGSA’s shares had always been sold at a discount on book value: in 2003, First Energy had taken a USD 33 million book loss and in 2006 IEL had reportedly sold EGSA to Rurelec with a discount of 20% on book value.

450. In the Respondent’s view, EGSA’s book value had become growingly detached from its market value as a result of two new accounting policies introduced in 2007 and 2009. First, starting in 2007, EGSA had applied a new accounting rule in Bolivia requiring the price of assets to be indexed to a domestic inflation index (the so-called “Unidad de Fomento de Vivienda” or “UFV”). To the extent that during those years the Bolivian peso had strongly appreciated in real terms vis-a-vis the US dollar—because the dollar had depreciated in nominal terms vis-a-vis the peso, while Bolivia had experienced significant inflation—the book value of EGSA’s turbines was now overvalued (in dollar terms), thereby artificially inflating not only the company’s net equity (expressed in dollar terms), but also its reported profits. Secondly, starting in 2009, EGSA had started to capitalize (i.e. amortize over some years) maintenance costs which until then had been classified as current operational expenditures.

451. Even if a significant part of the hearing was devoted to further discussions on the alternative valuation methods issues described above, there is no need for further elaboration here since they do not have any bearing on the Parties’ and the Tribunal’s method of choice for evaluating EGSA: the DCF method, to which we now turn.

G. THE APPROACH TO DAMAGES

452. As previously stated, this Tribunal agrees with the Parties that this case is mostly about quantum. This Award now arrives at the part of the case that is the most relevant and clearly the most difficult to resolve, even if the Tribunal’s work has been made substantially easier.
by the quality of the advocacy and of the experts’ reports and authorities which were provided.

453. The Parties are in agreement on several relevant points, which are also accepted by the Tribunal. They include the following:

(a) The 2010-2038 timeframe for the analysis;

(b) FMV as the standard for defining compensation, if any;

(c) FMV to be determined, by reference to the WBS as at the date of the nationalisation, by the DCF method;

(d) The DCF method’s five main components of value: revenues, operating expenses (OPEX) (including sales, general and administrative expenses), capital expenditures (CAPEX), taxes and discount rate (albeit that the Parties do not agree on the actual figures and the grounds for them);

(e) The use of the WACC as the appropriate discount rate;

(f) The cost of debt to be used in the calculation of the WACC; and

(g) A “standard of proof”, that assumes that assessing values for compensation is not an exact science, rather than “an exercise in certainty [...] an exercise in sufficient certainty”.

454. In spite of the general agreements described above, the Parties differ (based on the expert reports submitted) on the specifics of some underlying assumptions, mostly in relation to revenue projections, CAPEX, and the discount rate, the other differences between them being irrelevant or agreed by the experts following their discussions and cross-examination. These differences must be addressed in detail by the Tribunal.

455. In relation to revenues, the Parties disagree as to the projections for capacity and energy dispatch and capacity price forecasts. In relation to the discount rate, they disagree about the optimal capital/debt ratio, the country risk premium and its multiplier, and the size premium. These discrepancies create a huge difference in the WACC to be used to determine the discount rate (10.63% vs. 19.85%) and it is therefore the major reason for their differing conclusions concerning compensation.

H. REVENUE SIDE

456. To estimate EGSA’s expected revenue during the 2010-2038 period, it is necessary to make a number of assumptions. The revenue is mostly the result of three flows: sale of energy, capacity payments and carbon credits. Only the first two are subject to disagreement between the Parties.

457. The projected sale of energy is, in turn, the result of two factors:

- the price per kWh of electricity produced by each production unit; and
- the amount of energy dispatched by each production unit.

458. Both factors are dependent upon the projected demand for electricity and the supply available in the market during the years 2010-2038.

459. The optimal scenario for each of the Parties would be either higher demand and lower supply or lower demand and higher supply, respectively, as this would slant profitability towards the position of each side.

460. In order to estimate those variables, both Parties agree with the use of the “Stochastic Dual Dynamic Programming” (SDDP), used by CNDC to simulate the future evolution of various factors that influence energy demand and supply, and mathematically determine the optimal
distribution of energy dispatched from the various units in the system and the system’s marginal cost of production, as defined by the applicable regulations.

461. The use of the SDDP is not at issue between the Parties, although they are in disagreement on the evolution of two key variables during the period 2010-2038:

- the evolution of electricity demand; and
- the evolution of investments in new capacity.

462. As expected, the Parties tend to look to the future with different eyes. Rurelec sees a bright future for the revenue streams, a depressed future for new investments, and therefore higher profitability for the installed units of production. The Respondent sees the opposite: a lower revenue stream for EGSA, a bright future for new investments, and therefore a lower profitability for EGSA. The Parties’ perspectives are a very important aspect of due process, as they provide the Tribunal with contrasting views which make it easier for the Tribunal to look at the facts with independent and impartial eyes and to see what the most likely outcome actually is.

463. One important assumption in this kind of valuation is the WB’s attitude regarding the future. Since the WB assumes that all the relevant entities will act rationally, it will anticipate that: (i) the supervisory and regulatory bodies from Bolivia will do the utmost to prevent significant electricity shortages; and (ii) GDP increases will entail an increase in electricity demand.

464. This being the case, a WB would regard as highly improbable that Bolivia’s GDP will grow and entail additional needs for electricity but that no new investments would take place to meet those needs. The opposite would also be true: if GDP does not increase and the demand for electricity stagnates, no impetus would exist for significant new investments.

Another important aspect of the WB is even more evident: a prospective rational buyer will try to obtain the maximum available information with which to make a decision and, in particular, will do adequate due diligence rather than following a passive approach that just looks at official documents projecting the future. A WB tries to collect all the information possible at the time. Mr Paz agreed that “due diligence”, and gathering “all the available market information” and “technical studies” is part of the expected standard efforts of a WB.

466. The Respondent argues, however, that Rurelec makes a selective use of information and Compass Lexecon “cherry picked” what it deemed helpful for its report from post-nationalisation publicly available information, while disregarding what was unhelpful.

467. In the Tribunal’s view, a WB would have used all the information available at the time of nationalisation, irrespective of whether: (i) it was already in the public domain or was just the result of the buyer’s own due diligence; and (ii) it resulted in a higher or lower valuation of EGSA.

468. The Respondent’s argument regarding the selective use of available information, “cherry picking”, and use of hindsight is a different issue. The Tribunal would obviously disagree with a biased use of non-official information available at the nationalisation date. Nor would the Tribunal accept that information which was not available at the date of the nationalisation, even when a proper due diligence was carried out, could be used in determining the FMV. However, the Tribunal would also disagree with the idea that only official information available at that date could be considered relevant, regardless of the possibility that such information might have been deemed inaccurate or that new facts had already clearly arisen and would therefore have been known to the WB. Thus, the Tribunal’s task shall be to act as if it were the WB and to determine, on the basis of available evidence as to facts and likely future events, and exercising judgment and a sense of proportion, the relevant information which, as of the date of the nationalisation, such WB would
have likely taken into account to estimate EGSA’s FMV.

1. Electricity demand

469. For the forecast of the electricity demand, Rurelec drew on two documents: (i) the “Informe de la Programación de Mediano Plazo” (PMP) covering the period between November 2009 and October 2013 and published by CNDC in September 2009, in order to estimate the demand for electricity in 2010; and (ii) CNDC’s “Proyección de la demanda de energía” for projections of demand in subsequent years. This latter report specifically envisaged that the Tarija and Chaco sub-systems would become part of the Interconnected National System (SIN), thereby increasing the demand for electricity in 2012. Rurelec’s resulting estimates of electricity demand were as follows:

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470. The Respondent argues that, on March 15, 2010 (i.e. before the nationalisation), CNDC had already published its new PMP, so that the one used by Rurelec was already outdated. It further claims that the CNDC’s report “Proyección de la demanda de energía” used by Rurelec was not published until July 2011. Consequently, it would not have been available as of the nationalisation date. The Respondent also notes that, in said report, CNDC made its highest projections ever for the demand of electricity.

471. The Respondent instead relies on the figures in the March 15, 2010 PMP report for the period from May 2010 to April 2014. After April 2014—albeit without saying so explicitly—the Respondent seems to project a 5% annual growth in electricity demand.

472. In response to the Respondent’s criticisms, Rurelec’s expert points out that he used the last PMP of September 2009 for his projections, rather than the PMP published in March 2010, because the latter did not contain enough operating information on the January-April 2010 period, as would be necessary to produce a complete electricity production forecast from January 2010 to December 2018. He adds that, if he had used the March 2010 PMP report, the amount of the compensation requested would have dropped by only USD 0.2 million.

473. Rurelec’s expert also points out that he made an inadvertent error in his first expert report regarding the source of electricity demand in the long term projections. MEC, the consulting firm used by Compass Lexecon, did not actually use the CNDC study “Proyección de la demanda de energía” for projections of demand in subsequent years. This latter report specifically envisaged that the Tarija and Chaco sub-systems would become part of the Interconnected National System (SIN), thereby increasing the demand for electricity in 2012. Rurelec’s resulting estimates of electricity demand were as follows:

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474. Rurelec's expert likewise criticises the underlying assumption of 5% growth in electricity demand in Bolivia used in the Respondent's forecasts, since it is not consistent with the increase in generation units forecasted by the CNDC in the 2009 POES, the report which the Respondent itself uses for its long-term supply forecasts.

475. The Tribunal finds that Rurelec's demand forecast is reasonable in light of all the evidence provided as well as the Respondent's general optimism as to the future of emerging countries in general, and in particular Bolivia itself. This is confirmed by the fact that Rurelec's forecast is based on the POES 2011-2021, prepared by CNDC and publicly available by the end of 2010. This forecast takes into account not only the normal expected evolution of Bolivia's GDP and its relation with electricity demand, but also some "special events", notably the huge Karachipampa and Huanuni mining projects and the incorporation into the SIN of the Chaco, Trinidad and Tarija systems, among other developments.

476. It is true that the 2011-2021 POES was released in December 2010, i.e. several months after EGSA's nationalisation. However, in the Tribunal's view, this slight difference does not mean that the use of such information constitutes an undue resort to hindsight (a methodological defect to which the Respondent made repeated references during the witness and expert examinations, and rightly so):

(a) The information contained in the POES was not confidential, nor was it subject to a special duty of secrecy which would have made it unlikely to be disclosed prior to its release by the CNDC.

(b) As with other CNDC reports, there was, logically, a certain delay between the time the data on which the POES is based was collected and became known, and the publication of the POES itself.

(c) A prospective buyer of EGSA would have had a clear financial incentive to obtain the most updated information possible on the variables that could influence the demand for and price of electricity in Bolivia and, as such, Rurelec’s assertion that it already had at its disposal in May 2010 information similar to that published by the CNDC in December of that same year is plausible.

477. Electricity demand growth forecasts used by the Respondent, and included in Mr Paz's witness statement, are not fully consistent with the 2010-2020 POES that the CNDC published in November 2009. The forecasts included in that POES are, as the Respondent points out, lower than those of the POES published in December 2010. For instance, in 2018 it forecasts an aggregate demand of 9,963 GWh, as compared to 11,256 GWh in the aforementioned December 2010 POES. However, this is due to the fact that—as the report explains in its paragraph 4.2—it merely extrapolates from the historic relation between the GDP and electricity demand, and takes “megaprojects” into account only as a determining factor for GDP growth, but not as a factor leading to specific increases in electricity demand. Even so, the POES published in November 2009 forecasted, for the 2015-2018 period, interannual electricity demand increase rates of 7.5% (2015), 6.8% (2016), 7.3% (2017), and 7.3% (2018), values significantly higher than those tacitly assumed in the Respondent's projections.

478. In short, the Tribunal does not find merit in the Respondent's objections to the electricity demand growth projections used by Rurelec, and it accepts such projections as the basis for EGSA's valuation.

2. Electricity supply

479. As already explained, in the Tribunal's view a WB would have used a consistent approach: a bullish view of Bolivia's economic future would have translated into an assumption of both high demand for electricity and significant new investments in capacity. Conversely, a more pessimistic view of Bolivia's future would have translated into expectations of both a more subdued demand for electricity and sluggish investment in new capacity. Thus, the Tribunal rejects as inconsistent both Rurelec's high demand/low supply and the Respondent's low demand/high supply scenarios.

480. In its analysis of the demand for electricity, the Tribunal has accepted as reasonable Rurelec's scenario of a buoyant growth for Bolivia, which entailed a sustained increase in the demand for electricity. Consequently, it should apply now a consistent view of supply decisions and new investments and, more specifically, of the expectations that a WB would have been likely to hold regarding the future of Karachipampa, the prospects for the
construction of the Rositas hydroelectric dam, and the future of the ARJ 1 to 3 units of Sucre’s plant.

481. When estimating the future supply of electricity, Rurelec started out from CNDC’s POES 2011-2021, published in December 2010, but introduced two changes:

(a) It pushed back the date when EGSA’s new combined cycle came on stream to November 2010, since such delay had already been foreseen by EGSA before its nationalisation, even if it was not reflected in the POES forecast.

(b) It dismissed the POES forecast that the Rositas dam would commence operations in 2018.

482. Rurelec’s expert used the POES published in December 2010, rather than the one published in November 2009, because he considered that the information set forth in the latter was outdated. He supports that assertion on the basis that the November 2009 POES forecasted the coming into operation between December 2009 and May 2010 of five new thermal units—four in the Entre Ríos plant in Cochabamba, and EGSA’s combined cycle in Santa Cruz—which were actually several months delayed in commencing operations. He holds that a rational buyer would not have relied on the information set forth in that version of the POES and would have instead gathered more recent information similar to that subsequently published in the December 2010 POES.

483. Rurelec argues that the Rositas power plant is a huge project that has been studied and analysed for more than 40 years. While it recognizes that the 2010-20 POES considered that Rositas would be built and be in operation by January 2018, it points out that none of the money budgeted for the project in 2010 had been spent in the first four months of the year, and that CNDC had regularly included Rositas in its projections even if initial investments and studies required to start the project had never materialized. The huge size of the project and these historical precedents lead Rurelec and Compass Lexecon to consider it highly improbable, if not impossible, that Rositas would come on stream by 2018.

484. The Respondent and Mr Paz assert the opposite and, therefore, include the Rositas power plant in the projections as a unit able to dispatch.

485. The Tribunal considers that the size of an investment is certainly an important issue: it is easier to bet on a brighter future for new investments when the amounts needed are smaller than when they are more substantial. However, a rational decision is based upon general optimism or pessimism regarding the future. If the dominant attitude is negative, investment is less probable than if the trend is the opposite. The Tribunal tends to agree with Rurelec: in May 2010, without taking into account the nationalisation of EGSA, a WB having done the necessary due diligence would have harboured optimism regarding the future and, therefore, would have expected demand to increase in the coming years, as anticipated by the Compass Lexecon report based upon MEC’s projections.

486. A rational and consistent WB having done the necessary due diligence would have also been optimistic regarding the near future for emerging economies (China’s investment in energy-related companies in particular is a good example). Therefore, such WB would have anticipated that the necessary funding for Rositas would materialize, if not in accordance with the POES 2010-20’s timetable, then not much later. This conclusion is reinforced by the fact that the POES emphasized the risk of potential electricity shortages if Rositas was not available by 2019 and was actively considering the possibility of building it initially on a smaller scale, to be subsequently enlarged, say in 2019/2020. For these reasons, the Tribunal will assume that Rositas would have been built by 2018 and become operational by at the beginning of 2019.

487. By the same token, a WB with bullish views on Bolivia’s economic future and having done the necessary due diligence would have considered it unlikely that Karachipampa would be decommissioned at least until Rositas came online. It is true that EGSA had requested authorization in January 2010 to shut it down because, as stated by Messrs Aliaga and Andrade, EGSA was not making money from it. However, this would not have been the
first time that CNDC refused or postponed a decommissioning request. Indeed, Bolivian regulatory bodies had shown in the past a very conservative and prudent approach concerning the electricity supply, as there was a strong risk of shortages\textsuperscript{559} and in a number of similar cases CNDC had postponed or refused requests for decommissioning.\textsuperscript{560} This trend is still true: even if such could not have been known by a WB in 2010, Karachipampa remains available for dispatch today. Thus, the Tribunal agrees with Rurelec that Karachipampa must be included in the dispatch calculations.\textsuperscript{561}

488. In conclusion, the scenarios on Rositas and Karachipampa are closely linked, since a WB with optimistic views on Bolivia's demand for electricity would have expected both that the former would be built according to schedule and the latter would not be decommissioned until Rositas came on stream.

3. Price of Electricity

489. Differences between the Parties as to their respective expectations of the growth of demand for electricity and the increase in generation units result in differences regarding the two main factors which make up EGSA's revenues from electricity sales: (i) the unit price per MWh produced and (ii) the total physical amount of electricity dispatched to the SIN by EGSA's units.

The differences between electricity prices forecasted by Rurelec and by the Respondent are relevant, as illustrated in the following figure:

491. As can be observed in the above figure, Rurelec forecasts a slight initial decline in the price of electricity, with nominal prices ranging from USD 16.6 to USD 18.4 for the various nodes as of 2018. From 2018 onwards, Rurelec anticipates that the price will be stable in real terms, and thus adjust it in nominal terms using the expected US PPI.

492. The Respondent argues otherwise and anticipates a lower nominal price for the coming years.

493. Those differences are completely aside from the Parties’ differences regarding Resolution SSDE No. 283/08, which excluded units using liquid fuel for the determination of the system's marginal cost, since Rurelec made a clean separation between its expropriation and “spot price” claims, and assumed for the former calculations that Resolution SSDE No 283/08 remained in force.

494. The Tribunal in this case is therefore more convinced by Rurelec's forecast as to electricity prices. However, given that Rositas shall be assumed to enter into production in 2019, it will be necessary to adjust the forecasts accordingly, not only concerning EGSA's electricity dispatch, but also in relation to the price for electricity from 2019 onwards.

495. Even if Rurelec assumed in its own calculations that the Rositas dam would never be built, they estimated in exhibit C-359 the consequences of assuming that it was built and became operational as of 2018. To the extent that document C-359 includes both the physical amount of electricity dispatched by EGSA in 2018—i.e. assuming Rositas was already in operation—and EGSA’s revenue from energy sales that year, it allows the Tribunal, after inferring the electricity prices that, according to Rurelec, would have prevailed in 2018 assuming that Rositas entered in operation that year, to adapt these for 2019.

496. In order to estimate electricity prices from 2019 onwards, the Tribunal has applied to the 2018 prices in exhibit C-359 the PPI inflation estimate—i.e. a cumulative 2.5% rate—used generally by both sides to index all dollar figures after that year.

497. In summary, the Tribunal decides to accept Rurelec's forecast of electricity prices up to 2018, and reject the Respondent's. However, it has decided to reflect, starting in 2019, the impact of Rositas’ entry in operation on the price of electricity. The following figure compares the Tribunal’s forecast of electricity prices with those of the Parties:

4. Revenues from capacity payments

498. The forecast of EGSA’s revenues for capacity payments depends on two main factors:
- The prevailing unit price in each period for every kW of installed capacity with a payment right (“capacity price”); and
- The aggregate capacity of EGSA’s units that at each moment in time were part of the “firm capacity” and were consequently entitled to payment.

(i) Capacity Prices (“Precio Básico por Potencia”)

499. The capacity price (PBP) is, as already discussed above, the payment obtained by generators for putting their generation capacity at the system’s disposal, regardless of whether they actually dispatch energy or not, provided that the corresponding unit forms part of the so-called “firm capacity” and has not been relegated because of its economic inefficiency to the category of “cold reserve”.

500. PBP has been forecast by the Parties in the same way and with similar reasoning as for spot prices. For different reasons, the Parties made their calculation based on the rules valid in May 2010 and, therefore, without using the 20% increase that had been cancelled by the Norma Operativa No 19/2007 (Resolución n° aprobada por la SSDE No 040).

501. This being so, the main issue between the Parties is the index to be used in the calculation of the PBP. Rurelec, based upon the reports of Compass Lexecon, uses the “US Producer Prices Index – Turbine and Turbine Generator Set Units” (Turbine Index), using a reference period of 2000-10. As a consequence, Rurelec assumes that the unit price would grow at a rate of 3.47% annually in nominal terms.

502. The Respondent, based on the reports of Econ One, prefers to use the standard US PPI—i.e. a 2.5% annual rate—and insists that, if the Turbine Index is used, the reference period should be a longer one (1990-2010) during which turbine prices grew at a cumulative annual rate of only 2.27%.

503. The Tribunal agrees with the Respondent. The explanations provided by Compass Lexecon were not strong enough to eliminate the impression that the reference period that they used—i.e. 2000-2010—was not representative of long-term trends, since it was distorted by an exceptional increase in turbine prices in 2007-2008. Mr Abdala accepted that the Turbine Index used by him was high or at least that “probably [...] over the long term, there shouldn’t be that much of a difference” between the two indexes. In response to the Tribunal, he was also unable to explain the logic of his assumption that the relative price of turbines would increase for the foreseeable future, particularly since there are no specific barriers to entry in the market for turbines which could explain that sustained trend in a market economy.

504. The only doubt for the Tribunal was whether to accept the standard US PPI or the Turbine Index available for a longer period. Mr Flores stated in his direct examination presentation (Slide 9) that both experts use the Turbine Index. However, the Tribunal, faced with this discrepancy and the challenge of selecting the appropriate period, prefers to use the standard US PPI, and therefore will use the 2.5% value for its calculations.

(ii) Eligible installed capacity

505. Compass Lexecon assumes, from its very first expert report, that EGSA’s aggregate installed capacity, present and future, would be entitled to capacity payments, such that they merely multiply that aggregate capacity by the unit PBP forecasted in each period.

506. The Respondent points out, on the contrary, that EGSA’s firm capacity entitled to collect capacity payments is lower than that indicated by Rurelec, since the latter only forecasted the generation capacity EGSA would have had in 2012—i.e., once the combined cycle came on stream—as if it were all firm capacity, failing to take into account that some of EGSA’s oldest thermal units would fall out of the “firm capacity” category, and would become “cold reserve” units not entitled to collect the PBP, as a result of the installation of new competitive hydroelectric power plants. Thus, in the Respondent’s view, Rurelec has overestimated EGSA’s firm capacity by 21 Mw in 2011, 42 Mw in 2012, 86 Mw in 2013, and 99 Mw from 2014 onwards. The Respondent points out that Rurelec’s expert has clearly not conducted any
simulation of the future firm capacity, but has simply used EGSA’s whole installed capacity, including the least efficient units thereof (such as Guaracachi 1, 2 and 6, Santa Cruz 1 and 2 and Aranjuez 1, 2 and 3).

507. In his third witness statement submitted by the Respondent, dated 1 March 2013, Engineer Paz deemed this a serious error, especially in respect of the abovementioned three Aranjuez units following Rositas’ entry in operation, because Rositas would be within the same circuit as the Aranjuez plant and would displace the production of those inefficient thermal power stations, whose production cost is twofold that of the more modern turbines belonging to EGSA itself.570

508. Rurelec rejects this counter-argument on the basis that, given the forecasted growth in demand for electricity—ranging between 7% and 12% per year during the 2011-2018 period—the new hydroelectric power plants would have been unlikely to displace EGSA’s thermal units. In addition, the need for SIN to maintain an appropriate capacity reserve margin reinforces Rurelec’s hypothesis. In any event, Rurelec asserts that the Respondent overestimates the new hydroelectric generation capacity.571

509. The Tribunal, in keeping with the abovementioned principle of consistency between the forecasted growth in demand for electricity and the expansion of installed capacity in the

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SIN, considers Rurelec’s forecast until 2018 to be justified, because the strong growth in demand is likely to force the authorities to deem all of EGSA’s generation facilities as part of the firm capacity.

510. However, as pointed out by the Respondent, the foreseeable entry into operation of the Rositas power plant—that Rurelec has disregarded, but which the Tribunal considers should be included as part of the forecasts (as of 2019)—would probably relegate EGSA’s most inefficient units to mere “cold reserve”, in particular those of the Aranjuez plant. Consequently, the Tribunal understands that units ARJ-1, 2, and 3 as well as the Karachipampa power plant should be withdrawn from EGSA’s capacity revenue forecasts for the 2019-2038 period.

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5. Conclusion about Revenues

511. As a result of the foregoing conclusions, the Tribunal has decided to introduce into Rurelec’s forecast of EGSA’s revenues the following modifications:

(a) those resulting from a WB’s expectation that Rositas would start operating in 2019 and, as a consequence,

- the electricity dispatched by EGSA would be reduced;
- the spot price would also be similarly reduced; and
- EGSA’s installed capacity eligible to received capacity payments would also be reduced.

(b) the reduction in the rate of inflation on the PBP is reduced from 3.47% to2.5%.

512. The following figure compares the result of the Tribunal’s decisions with the Parties’ forecasts of EGSA’s revenues:

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513. As a consequence, modifications have been made to Rurelec’s valuation model and the conclusions are presented at the Excel table attached to this Award as Annex A.

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I. COST SIDE

514. After looking at the revenue side, it is now time to look in detail at the cost side. The relevant items are (i) OPEX, including cost of energy (natural gas and diesel), and (ii) CAPEX.572
1. OPEX

515. The biggest part of OPEX, by far (90%\textsuperscript{573}), is energy costs. The Parties are in agreement on energy costs. The prices in Bolivia have been fixed since 2001 at 1.30$/Tcf for natural gas and 0.526$/litre for diesel. The minor discrepancy between the Parties relates to what inflation should be added: Econ One considers that prices would remain flat until 2018 and so applied inflation only to the remaining 10% of the total costs. Compass Lexecon decided to assume price inflation from 2010 to 2038 and so it applied the US PPI to the total amount of costs. The PPI is accepted by Econ One, but applied only from 2019 to 2038. The Tribunal sees no reason to apply a different approach before and after 2018 on this particular issue, as no explanation has been given to justify doing so. Therefore, the Tribunal accepts Rurelec’s approach.

516. Some differences also arise in relation to administrative costs.\textsuperscript{574} In their initial reports, both experts projected these costs as a fixed percentage of EGSA’s revenues, drawn from figures for the 2005-2009 period.\textsuperscript{575} However, in its rebuttal report, Compass Lexecon claimed that it had made an error and decided instead to assume that administrative costs would remain constant in real terms and thus grow “in nominal terms, with growth in overall inflation”. Econ One criticized Compass’ change of criterion and noted that it increased EGSA’s value. The Tribunal agrees, however, with Rurelec’s solution, which it regards as more logical, since EGSA’s administrative costs were limited, and can largely be regarded as a recurrent fixed cost, unrelated to the actual level of electricity produced.

517. Other minor discrepancies between the Parties (albeit in regard to very small amounts) relate to depreciation, namely the start date for CCGT depreciation\textsuperscript{577} and working capital.\textsuperscript{578} Here, the Tribunal thinks that CCGT depreciation should start in November 2010 and accepts Rurelec’s view as to working capital.

518. The Tribunal was therefore able to reach the conclusion in relation to OPEX shown in Annex A.

2. CAPEX

519. Compass Lexecon considered that the only investment to be included for the purposes of the cost calculation is the CCGT expansion project.\textsuperscript{579} The reasons for not assuming additional CAPEX are as follows:

(a) no new investments were predicted or predictable in May 2010; and

(b) all maintenance costs were included in the maintenance, materials, spare parts, and supplies components of the OPEX.\textsuperscript{580}

520. Econ One strongly disagrees,\textsuperscript{581} and asserts, on the basis of Mr Paz’s statement,\textsuperscript{582} that EGSA’s equipment could not remain operational without major replacements with a cost of at least USD 2.5 million for each of the 21 units, being USD 52.5 million in total. The

\begin{quote}
Respondent interprets a statement from Mr Abdala,\textsuperscript{583} when cross-examined, as an example of inconsistency related to this issue.\textsuperscript{584}
\end{quote}

521. The Tribunal agrees with the Respondent that, after more than 30 years of operation, major replacements to be included under CAPEX would need to be made. However, taking into account that operations would end in 2038 (28 years after de expropriation), this factor will only apply to the units that had reached 30 years of operation by that year. Therefore, it is assumed no CAPEX would be necessary or justified for units that would not yet have reached more than 30/31 years of operation by 2038.
522. The Tribunal will also assume that the situation where the unit is expected to work for a few more years past the 30 year mark is not the same as the situation in which the operations are expected to continue for many more years. So, while the Tribunal accepts the USD 2.5 million value as the basis for the calculation of required CAPEX per unit on the basis that the new investment would allow the unit to operate for another 28 years, it will adjust that value according to the number of additional years of operation expected from each unit.

523. For all these assumptions and calculations, the Tribunal will refer to the table provided by Mr Paz:

<table>
<thead>
<tr>
<th>Year</th>
<th>CAPEX Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>USD 9,642,958</td>
</tr>
<tr>
<td>2013</td>
<td>USD 535,714</td>
</tr>
<tr>
<td>2019</td>
<td>USD 1,785,714</td>
</tr>
<tr>
<td>2021</td>
<td>USD 1,607,143</td>
</tr>
<tr>
<td>2023</td>
<td>USD 1,428,571</td>
</tr>
<tr>
<td>2024</td>
<td>USD 1,339,286</td>
</tr>
<tr>
<td>2030</td>
<td>USD 803,571</td>
</tr>
</tbody>
</table>

524. In accordance with the Tribunal’s decision and this table,

(a) GCH-11 and ARJ-9 to ARJ-15 will not need new CAPEX;

(b) ARJ-1 to ARJ-3 will need new CAPEX for a period of 8 years and Karachipampa for a period of 6 years;

(c) GCH-1, GCH-2, and GCH-4 will need new CAPEX for 28 years, GCH-6 for a period of 20 years, and GCH-9/10 for 9 years (USD 803,571 for each of GCH-9/10 in 2030);

(d) SCZ-1 will need new CAPEX for 18 years and SCZ-2 for a period of 20 years; and

(e) ARJ-8 will need new CAPEX for a period of 22 years.

525. This leads to CAPEX costs, summarized as follows:

- in 2011: USD 9,642,958 (USD 2.5 million for each of GCH-1, GCH-2, and GCH-4, and USD 714,286 for each of ARJ-1 to ARJ-3);
- in 2013: USD 535,714 (for KAR-1);
- in 2019: USD 1,785,714 (for GCH-6);
- in 2021: USD 1,607,143 (for SCZ-1);
- in 2023: USD 1,428,571 (for SCZ-2);
- in 2024: USD 1,339,286 (for ARJ-8); and
- in 2030: USD 1,607,142 (USD 803,571 for each of GCH-9/10).

3. Conclusions about Costs

526. The Tribunal overall conclusions in relation to costs are shown in Annex A.

J. DISCOUNT RATE

527. The parties and their experts agree on a few things concerning the discount rate, but they disagree on the specific value of most of its components and on whether some additional risk factors should be added when calculating EGSA’s cost of equity, namely:

(a) a multiplier to be applied to Bolivia’s sovereign risk, to take into account the special volatility of equity investments in
emerging economies; and

(b) a “size premium”, to account for EGSA’s small size.

528. The specific disagreements are illustrated in the following table, taken from Econ One:586

<table>
<thead>
<tr>
<th></th>
<th>Compass Lexecon</th>
<th>Econ One</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Risk-Free Rate</td>
<td>3.58%</td>
<td>4.36%</td>
</tr>
<tr>
<td>2. Market Risk Premium</td>
<td>5.00%</td>
<td>6.70%</td>
</tr>
<tr>
<td>3. Raw Beta</td>
<td>0.57</td>
<td>1.34</td>
</tr>
<tr>
<td>4. Debt-Equity Ratio in the US</td>
<td>80.69%</td>
<td>133.27%</td>
</tr>
<tr>
<td>5. Marginal Tax Rate in the US</td>
<td>40.00%</td>
<td>40.00%</td>
</tr>
<tr>
<td>6. Unlevered and Adjusted Beta</td>
<td>0.48</td>
<td>0.68</td>
</tr>
<tr>
<td>7. Debt-Equity Ratio in Bolivia</td>
<td>80.69%</td>
<td>56.04%</td>
</tr>
<tr>
<td>8. Marginal Tax Rate in Bolivia</td>
<td>25.00%</td>
<td>25.00%</td>
</tr>
<tr>
<td>9. Levered Beta</td>
<td>0.77</td>
<td>0.97</td>
</tr>
<tr>
<td></td>
<td>[Row 6 x (1 + (1 - Row 8) x Row 7)]</td>
<td></td>
</tr>
<tr>
<td>10. Country Risk Premium (bps)</td>
<td>701.73</td>
<td>1,052.60</td>
</tr>
<tr>
<td>11. Size Premium</td>
<td>-</td>
<td>6.28%</td>
</tr>
<tr>
<td></td>
<td>[Row 1 + Row 2 x Row 9 + (Row 10 / 10,000) + Row 11]</td>
<td>27.66%</td>
</tr>
<tr>
<td>12. Cost of Equity</td>
<td>14.45%</td>
<td></td>
</tr>
<tr>
<td>13. Cost of Debt</td>
<td>7.88%</td>
<td>7.88%</td>
</tr>
<tr>
<td>14. After-Tax Cost of Debt</td>
<td>5.91%</td>
<td>5.91%</td>
</tr>
<tr>
<td></td>
<td>[Row 13 x (1 - Row 8)]</td>
<td></td>
</tr>
<tr>
<td>15. Debt-Capital Ratio</td>
<td>44.66%</td>
<td>35.92%</td>
</tr>
</tbody>
</table>

529. Under the Capital Asset Pricing Model (“CAPM”) methodology the cost of debt and the cost of equity are external parameters introduced in the model as independent variables. However, Rurelec argues that there should be consistency between their relative values, since the degree of riskiness of a company affects both its creditors and its shareholders, even if the latter are subordinated to the former and bear the company’s “residual risk”. In Rurelec’s words, an excessive difference “between the cost of debt and cost of equity suggests that creditors do not care about risks that are causing equity-holders to demand high returns.”587 More specifically, Rurelec insists that “Dr Flores’ cost-of-debt/cost-of-equity ratio of 3.51 is out of proportion with the 1.53 median ratio for the Santander sample, while Dr Abdala’s ratio, 1.83,
is much closer both to reality and to the sample’s median ratio".\textsuperscript{588}

530. As it may be seen below, the Tribunal will determine a cost of equity for EGSA whose ratio with EGSA’s commonly agreed cost of debt is higher than the one suggested by Rurelec, but lower than the Respondent’s.

531. However, the Tribunal will not factor in, in the determination of the Discount Rate, the actual ratio between equity and debt cost that would result from the Tribunal’s conclusions. The Tribunal considers that it is more important to look directly at the actual costs, and notes that the Parties have agreed on the cost of debt irrespective of their disagreement in relation to equity costs. As such, the Tribunal concludes that it would not be appropriate to simply calculate the cost of equity as a multiple of the cost of debt, as Compass Lexecon suggests. The Tribunal will therefore analyse below each of the parameters whose value the parties disagree on.

1. Risk-free rate

532. The first discrepancy is related to the risk-free rate. Both experts agree that the maturity of the bond should be consonant with the life of EGSA’s financial flows to be discounted, but disagree on the practical application of such criterion.

533. Compass Lexecon uses the yield of the 10-year US Treasury bond (i.e. 3.58%) and Econ One the 20-year bond’s (i.e. 4.36%). According to Econ One, despite the 10-year bond’s higher liquidity and lower volatility against changes in inflation,\textsuperscript{589} the 20-year bond is more appropriate to the timeframe being used.\textsuperscript{590} However, Compass Lexecon insists on the appropriateness of its choice because the average “duration” of the cash flows for EGSA is 11 years, closer to the “duration” of the 10-year bond (i.e. approximately 9 years) than that of the 20-year bond (i.e. approximately 14 years).\textsuperscript{591} Econ One retorts that the investment bank’s reports (i.e. Banco Santander’s) cited by Compass Lexecon used in 2010 a yield, 4.2%, which seems closer to Econ One’s proposal.\textsuperscript{592} Mr Abdala asserts that his choice is “not a question of hindsight”,\textsuperscript{593} since he used these reports mostly just for context, and the evolution of Banco Santander’s estimates from 2009 to 2010 confirms his position.\textsuperscript{594}

534. The Tribunal agrees with Econ One that the risk-free rate used by Banco Santander’s seems closer to the yield of the 20-year bond than the 10-year bond. Yet, the Tribunal grants more weight to Compass Lexecon’s argument that the choice of the relevant bond tenor should be made on the basis of the “duration” of cash flows. The “duration” of EGSA’s cash flows (in discounted terms) would in fact be even shorter—and even closer to that of the 10-year bond—if a higher discount factor than Compass Lexecon’s 10.63% is used for discounting purposes, since that will significantly diminish the discounted present value of EGSA’s most distant cash flows. The Tribunal thus concludes that the yield of the 10-year US Treasury Bonds should be used.

2. Market risk or equity premium

535. The next discrepancy relates to the market risk premium—commonly described in the literature as the “equity premium”—which represents the additional return over the risk-free rate that an investor expects from holding a market portfolio of riskier securities, such as company shares.

536. Even if the market premium is usually defined as an “expected” supplementary return—i.e. as a forward-looking assessment of market risks during the years ahead—both sides and their experts (in particular the Respondent), rely on the common procedure of equating such “expected” value to the “historical” value of the premium during some past reference period. Despite this simplification, three methodological issues arise on which the Parties’ responses differ:
- whether historical averages should be calculated as “arithmetic averages” or as “geometric averages” of historical values; and

- the influence of the 2008-2009 international and US financial crisis on historical an “expected” market premiums;

537. Compass Lexecon relies on Professor Damodaran, whose views on the appropriate value of the market risk premium have changed several times as a result of the ups and downs of the US equity market in the wake of the 2008 financial crisis. Up to the onset of the crisis, Professor Damodaran had traditionally used a 4% market premium. However, in early 2009, reflecting on the damage inflicted by the crisis to US equity portfolios during the last quarter of 2008, he wrote: “[2008] has been a year that has shaken our faith in mean reversion and using long term averages, especially when it comes to equity risk premiums and default spreads. I have done my annual update for historical equity risk premiums for the United States but 2008 has changed the numbers dramatically. The geometric average risk premium for stocks over treasury bonds, going back to 1928, was 4.79% at the end of [2008], has dropped to 3.88%, with premiums over shorter periods (10 years) becoming negative. The implied equity risk premium, which was 4.37% at the end of 2007, jumped to 6.43% at the end of [2008]. In the datasets that compute cost of equity and capital, I have abandoned my practice of using historical risk premiums and used a higher value (5%). Even that may be too low a number. I would suggest that you up that number towards the current implied equity risk premium, if you want a cost of equity and capital today.”

538. A few months later, in October 2009, Professor Damodaran struck a slightly less sombre note: “Though I believe that mean reversion is a powerful force, I think that the banking and financial crisis of 2008 was unlike other market fevers and downturns in terms of exposing weaknesses in developed capital markets. When valuing emerging markets prior to September 2008, I used 4% as my mature market equity risk premium and based the estimate on the average implied equity risk premium over time (1960-2007). Since October of 2008, I have moved to a 5-6% mature market equity risk premium and will continue to use this higher premium until I am convinced otherwise.”

539. Only four months later still, in February 2010, probably influenced by the recovery in US equity markets, Professor Damodaran supplanted his last sentence in the above quote with the following: “After the crisis, in the first half of 2009, I used equity risk premiums of 5-6% in my valuations. Having watched the reversion of historical averages in 2009, my valuations in 2010 will be based upon equity risk premiums of 4.5-5%. While some may view this shifting equity risk premium as a sign of weakness, I would frame it differently. When valuing individual companies, I want my valuations to reflect my assessments of the company and not assessments of the overall equity market.”

540. As indicated, Compass Lexecon draws on Damodaran’s views and uses a 5% premium, which, while at the low end of Damodaran’s views in October 2009 (as pointed out by Econ One), was nonetheless at the high end of Damodaran’s estimate by February 2010, right before EGSA’s nationalisation (as pointed out by Compass Lexecon).

541. Compass benchmarks its 5% estimate against the market premiums used in a “sample” of “Investment Banks’ Reports”, which Rurelec submitted as document C-300. According to Compass, the average market premium used in those reports is 5.8%, while the median is 5.5%.

542. Econ One correctly argues that Compass’s estimates are partially based on reports made public by Santander after EGSA’s nationalisation: the correct figure for the market risk estimates in the “Informes de Analistas Financieros” should have been 6.5%.

543. Econ One’s own estimate of market risk, 6.7%, relies not on Damodaran, but on the equity risk premiums calculated by Ibbotson/Morningstar in March 2010, as the arithmetic average for equity premiums in the US market during the period 1926-2009.

544. After carefully considering the parties’ positions, the Tribunal has decided to accept an equity premium of 5%, as suggested by Claimant.
545. In the CAPM methodology, “the market risk premium is weighted by the beta coefficient, which measures a security’s (or a group of securities’) exposure to general market risk.” This is not contested. However, some discrepancies remain as to the calculation of the Beta:

- the universe of US listed electricity companies from which the “unlevered beta” of electric companies comparable to EGSA should be extracted; and

- the optimal debt-equity financial structure of a Bolivian electricity company like EGSA.

(i) Unlevered beta of US electricity companies comparable to EGSA

546. Compass Lexecon says it used “the industry beta of US-based firms in the electric power generation, transmission, or distribution industry calculated by Morningstar (formerly Ibbotson Associates) that corresponds to the SIC code 4911” and then explains the procedure to adjust that “raw beta” to obtain a final figure of 0.77. Following its criticism, Econ One explains how it selected the 5 companies which it considers most comparable to EGSA. After de-leveraging the 1.34 raw beta of this set of comparable companies, it arrives at an “unlevered adjusted beta” of 0.68. In its second report, Econ One further comments on and criticizes Compass Lexecon’s analysis and maintains its figures.

547. Econ One disagrees and states that the criterion used to select the comparable companies used by Ibbotson/Morningstar for its report is unclear and does not correspond to SIC code 4911. In any event, Econ One suggests that instead of using SIC code 4911, Compass Lexecon should have requested a custom report. Following its criticism, Econ One explains how it selected the 5 companies which it considers most comparable to EGSA. After de-leveraging the 1.34 raw beta of this set of comparable companies, it arrives at an “unlevered adjusted beta” of 0.68. In its second report, Econ One further comments on and criticizes Compass Lexecon’s analysis and maintains its figures.

548. In its second report, Compass Lexecon clarifies what it actually requested from Morningstar and why it also criticizes Econ One’s sample of 5 US-based power generators and maintains its figures.

(ii) EGSA’s optimal capital structure

550. After determining the “unlevered adjusted beta” of comparable US electricity companies, it is now necessary, in keeping with the CAPM methodology, to determine the optimal leverage ratio to apply to a Bolivian company like EGSA, with a view to calculate its “levered beta”, i.e. the specific factor to apply to the general “market” or “equity premium” discussed above.

551. Both parties and their experts agree that, in the absence of market figures on optimal leverage ratios for Bolivian companies, there is a need to rely on proxies from other emerging economies.

552. Compass Lexecon posits a “raw beta” of 0.57 and a leverage ratio of 80.69%, and arrives at an “unlevered and adjusted” beta of 0.48 for what it claims is the relevant sample of US electric companies comparable to EGSA, while Econ One starts from a “raw beta” of 1.34 and a leverage ratio of 133.27%, which results in an “unlevered and adjusted” beta of 0.68 for the limited sample of US electric utilities that it considers comparable to EGSA.

553. Compass Lexecon uses as a proxy “the average capital structure observed for the same comparables in the US SIC 4911 sample used in the calculation of the raw beta” and this results in an optimal debt-to-equity ratio of 80.69%. Econ One criticizes Compass Lexecon’s approach, since access to financial markets is more difficult for a Bolivian company like EGSA than for an equivalent US one. As a proxy, it prefers the debt-equity ratio for energy companies in emerging countries published by Professor Damodaran, 56.04%. Econ One’s approach is, in turn, criticized by Compass Lexecon, which refers in its Rebuttal Report to EGSA’s debt-raising ability, as demonstrated by its actual debt-equity ratio of 71.24% as at the end of 2009, a ratio significantly higher than Econ One’s estimate.

554. After carefully considering the divergent views of the Parties and their experts, the Tribunal has come to the
conclusion that the use of proxies from other markets to calculate EGSA’s optimal capital structure is fraught with practical difficulties, since it is not easy to select a sample of non-Bolivian companies with similar financial options to those available to EGSA.

555. The Tribunal has thus decided to simplify the calculation of EGSA’s optimal capital structure and, rather than attempt to identify an elusive proxy, to use instead EGSA’s actual debt/equity ratio as of the end of 2009, namely 71.24%, on the reasonable assumption that EGSA’s actual debt-equity ratio was close, if not identical, to its “optimal” one. The ratio ultimately taken also coincidentally falls in between the Parties’ estimated proxies. It shall be used to re-lever the “unlevered adjusted beta” of US electricity companies comparable to EGSA. This debt-equity ratio translates arithmetically into debt/capital and equity/capital ratios of 41.60% and 58.40%, respectively, which will be used later on to calculate EGSA’s “weighted” average cost of capital or WACC.610

(iii) EGSA’s specific beta and equity premium

556. As explained in previous paragraphs, the Tribunal considers 0.68 to be the relevant “unlevered adjusted beta” of electricity companies comparable to EGSA. It further considers 0.7124 to be EGSA’s optimal debt-equity ratio. Using the latter ratio to re-lever the 0.68 unlevered beta results in a 1.047 final beta for EGSA.611

557. In keeping with the above, the resulting equity premium to be applied by a “willing buyer” considering the purchase of EGSA would be 1.047 times the general 5% equity premium, i.e. 5.23%.

4. Country risk premium

558. The country risk premium is “the incremental return demanded by investors for an investment in a country or location where the investment is exposed to greater risk than would be the case in a more stable economy, like the U.S.”612. Such “country” or “sovereign risk” premium is typically calculated by looking at the spread implicit in the market yield of sovereign bonds of the country traded in the international financial markets. However, since no such Bolivian bonds existed as of the date of expropriation both parties were again obliged to use a proxy.

559. To calculate it, Compass Lexecon considers it appropriate to construct “an EMBI [Emerging Market Bond Index] proxy in accordance to the Sovereign Rating given to Bolivia by Standard & Poor’s, Fitch Ratings and Moody’s. To construct Bolivia’s EMBI proxy I computed the average EMBI for countries with the same rating as Bolivia”, and settles upon a premium of 7.017%. Econ One accepts this methodology, subject to its views on the 1.5 multiplier to be discussed below.

560. The Tribunal agrees that it is appropriate to calculate country risk—as both parties have done—using an index of emerging market bonds, and shall apply the resulting premium of 7.017%.

5. Should additional equity risk factors be added?

561. Rurelec considers that the CAPM model, with the addition of a country risk premium for Bolivia, duly captures all the relevant factors necessary to calculate the cost of equity for an electricity company like EGSA and arrives, thus, at a cost of capital of 14.45%. On the other hand, the Respondent claims that two additional add-ons should be included in EGSA’s cost of capital, to reflect risks still not captured by Rurelec’s model:

- The additional risk of equity investments in emerging economies, not fully captured by its sovereign country risk. In the Respondent’s view, this warrants the application of a 1.5 multiplier (i.e. a 50% increase) to the sovereign risk of the emerging country where the company is located.
- The additional risk associated with small companies (the “size premium”), which in the Respondent’s view would amount in EGSA’s case to 6.28%.
562. In the Tribunal’s views there are two issues to consider: first, whether the standard CAPM model—as applied by Compass Lexecon—fully captures all the relevant risks for a willing buyer considering the purchase of EGSA; and secondly, assuming a negative response to the first question, which specific additional risks should be applied to the standard CAPM model.

563. On the first question, the Tribunal shares the Respondent’s view that the standard CAPM—at least as applied by Compass Lexecon—does not fully capture all the relevant risks for a willing buyer considering the purchase of EGSA. The reasons for this view are explained below.

564. Since the Tribunal has retained a beta-weighted equity premium for EGSA that is higher than Compass Lexecon’s, the resulting equity cost would amount to 15.83% (i.e. 3.58% + 5.23% + 7.02%) if no additional risks factors were to be taken into account, as argued by Compass Lexecon. Yet, in the Tribunal’s view that 15.83% rate still underestimates the likely equity cost that would be used by a willing buyer of EGSA.

565. First, as recognized by Rurelec itself, when on September 3, 2008 the Board of Directors of EGSA discussed Mr Lanza’s progress report on the new combined cycle, the calculations of the net present value of the new projects were made with a nominal discount rate of 12.5%. Since such a discount rate is functionally equivalent to a WACC rate, as applied in the present context, assuming the cost of debt and leverage ratio of EGSA did not depart at that time significantly from the levels considered here (i.e. an after-tax cost of debt of 5.91% and a 71.24% debt/equity ratio), the implicit equity cost considered by EGSA’s directors was 17.2%, i.e. almost 3 full points above the 14.45% used by Rurelec and significantly above the Tribunal’s 15.83% as well.

566. Even making allowances for some drop in the risk-free rate from September 2008 to May 2010 and for Mr Abdala’s argument, in response to the Tribunal’s questions, that a willing buyer would naturally espouse relatively optimistic views about the future of EGSA—for otherwise it would not have bid for the company—it would be quite extraordinary that an outside buyer, not as familiar with a company as its own managers and directors, were to consider it less risky than those insiders. As such, 17.2% can reasonably be taken a lower limit for the return on equity required by a willing buyer of EGSA.

567. Secondly, as indicated by the Respondent, Mr Earl himself, acting in September 2005 as CEO of Independent Power South Africa (IPSA), when describing potential electric projects in South Africa to investors in the UK’s Alternative Investment Markets, declared that the company expected to select projects with an Internal Rate of Return (IRR) of no less than 20%. This was in 2005, not 2010; moreover, the IRR represents the highest discount factor which would make the project not have a negative present value, rather than a normal WACC, and the 20% project IRR was probably aspirational, as befits a pitch to potential investors. Nevertheless, it is a clear indication that the cost of equity of EGSA, as calculated by Rurelec under a standard CAPM methodology, fails to reflect all the risks taken into consideration by real equity investors in emerging economies.

568. Lastly, the Tribunal, as mentioned to the Parties during the hearings, has made an effort to compare the equity costs and WACCs espoused by the parties with the alternative benchmark set out in Article 48 of the 1994 Electricity Act (Law 1604, dated December 21, 1994), still in force at the time of the expropriation, which states that “[t]he discount rate (‘tasa de actualización’) to be used when applying this law shall be ten per cent (10%) annually, in real terms. This rate shall only be modified by the Ministry by way of a duly-justified administrative decision. The new discount rate set by the Ministry shall not differ from the prevailing rate by more than two (2) percentage points.” [Tribunal’s translation]

569. The Respondent claims that this discount factor applies only to the calculation of capacity payments, based on the notional purchase of new turbines with an expected 20 year-life, far less than EGSA’s 28-year total authorization period, in a context very different from the calculation of the EGSA’s FMV as of the time of expropriation.

570. It is true that the official discount rate enshrined in the law—increased to 12% in real terms as of 2000—has only
ever been used in practice to calculate capacity payments. However, for the sake of this benchmarking exercise, one may assume that it is possible to use this discount factor for other purposes, including the valuation of an expropriated company (a scenario that, for obvious reasons, is unlikely to have been made express in a 1994 Law whose declared purpose was to attract foreign investment in Bolivia’s electricity sector).

571. Having accepted the Respondent’s view that the standard CAPM fails to reflect all the relevant risks which would have been taken into account by a WB, it is now necessary to discuss the specific risk add-ons advocated by the Respondent, namely, a 1.5 country risk multiplier and a so-called “size premium”.

6. The 1.5 country risk multiplier

572. Econ One applies a 1.5 multiplier to Compass Lexecon’s sovereign country risk for Bolivia (i.e. 7.02%) and arrives at a premium of 10.526%, which melds Bolivia’s sovereign risk with the special volatility of equity markets in emerging economies like Bolivia. This adjustment is based on Professor Damodaran’s methodology, and his concept of “country equity risk premium”, as described in the following statement: “The country default spreads that come with country ratings provide an important first step, but still only measure the premium for default risk. Intuitively, we would expect the country equity risk premium to be larger than the country default risk spread. To address the issue of how much higher, we look at the volatility of the equity market in a country relative to the volatility of the bond market used to estimate the spread.”

573. Professor Damodaran has further estimated that, “[i]n 2008, for instance, there were 28 emerging markets, where both the equity market volatility and the government bond volatility numbers were available. The median ratio, across these markets, of equity market volatility to bond price volatility was approximately 1.50.”

574. Compass Lexecon takes issue with Econ One’s multiplier, and argues that, in Professor Damodaran’s view, this correction should apply only to short-term valuations, since equity markets may be more volatile than bond markets in the short run, but there is a natural tendency for both volatilities to converge in the long run. Besides, when Damodaran uses the multiplier, it applies it to country sovereign “default spreads”, which are based on their credit ratings and in Bolivia amounted to just 5.50%, much lower than the 7.02% rate estimated by Compass Lexecon on the basis of sovereign bond spreads.

575. Econ One retorts that Damodaran has never written that his multiplier applied only to short term valuations. Besides, he has used it himself in the valuation of investments in his native India. Moreover, there is no natural tendency for the volatility of bonds and equities to converge, since, as argued by corporate finance professors Smithers and Wright, bonds are intrinsically less volatile than equities on two counts: “The first is that the income element is so much more important relative to changes in capital values. The second is that bonds are usually repayable at par, so that investors know in advance how much they will receive when the bond is repaid on maturity.”

576. The Tribunal has carefully considered Econ One’s case for a 1.5 multiplier, and has come to the conclusion that no multiplier should be applied. There are several reasons for this.

577. It is not accurate to describe the multiplier as the methodology of Professor Damodaran. It is just the third one—the so-called “Melded Approach”—of a set of three alternative approaches to assess the country-specific risk of equity investments, the two others being the “Country Bond Default Spread”—the one applied by Compass, in which the country’s sovereign risk stands on its own, without correction, and it is added to the US equity risk premium—and the “Relative Equity Market Standard Deviations”—which ignores sovereign risks and directly assesses equity risk premiums in emerging economies by correcting the US equity risk premium with an index of relative volatility of equity markets in the corresponding emerging economy and in the US.
premium that emerges from the melded approach and to adjust this premium down towards either the country bond default spread or the country premium estimated from equity standard deviations. Another way of presenting this argument is to note that the differences between standard deviations in equity and bond prices narrow over longer periods and the resulting relative volatility will generally be smaller. Thus the equity risk premium will converge to the country bond default spread as we look at longer term expected returns. As an illustration, the country risk premium for Brazil would be 7.67% for the next year, but decline over time to either 6.01% (country default spread) or 3.60% (relative standard deviation) (emphasis added).

579. Similarly, on another occasion, he wrote, “I add this default spread to the historical risk premium for a mature equity market (estimated from US historical data) to estimate the total risk premium. In the short term especially, the equity country risk premium is likely to be greater than the country’s default spread” (emphasis added).

580. Damodaran has indeed applied the multiplier in valuations of equity investments in India, as claimed by Econ One, but these concerned a 5-year investment in Tata Chemicals and a 10-year in Wipro, a period far shorter than EGSA’s 28-year planning horizon.

581. The argument of Professors Smithers and Wright regarding the different structure of the return of bonds and equities is also not particularly compelling in the case of EGSA, whose expected cash flows consist purely of yearly income, with no residual value, and thus have a financial structure closer to a high-coupon long term bond than to a short or medium-term equity investment.

582. Finally, there is an even more fundamental reason which, in the Tribunal’s mind, justifies the rejection of Econ One’s multiplier, but the acceptance, as explained below, of an additional illiquidity risk premium—or better yet, additional overall risk premium, as explained below—related (though not identical) to Econ One’s “size premium”. Professor Damodaran’s multiplier attempts to capture the volatility of short-term equity investments in companies whose shares are publicly traded in stock exchanges, which are subject to the short-term vagaries and volatility of organized financial markets. But such volatility should not penalize, as such, the value of non-listed companies like EGSA, whose value should be assessed using the “fundamental approach” typical of long-term investors. Similarly, as a non-listed company, EGSA’s discount factor should not reflect any other quirk or anomaly typical of stock markets, even if it should nevertheless include a different add-on which reflects one of the fundamental disadvantages of any private, non-traded stock: its intrinsic illiquidity.

583. The Tribunal’s conclusion is that it will not add a specific multiplier. However, when looking at the issue of “size premium” below, the Tribunal will take into account some of the underlying factors argued by the Parties in relation to the multiplier.

7. Size Premium

584. One of the major divergences between the experts relates to the application of a size premium to the valuation. It is in fact a theoretical and philosophical issue, as the experts are in total diametrical opposition to one another: Econ One applies a 6.28% size premium which is adamantly rejected by Compass Lexecon. A substantial part of the hearings dealt with this issue.

585. Econ One argues that, as explained in the financial literature and shown by historic stock market records, the returns of small companies are statistically higher than the market average, since they are perceived by markets as riskier and must thus offer higher yields. The standard CAPM and Compass’ methodology fail to include this “size premium”.

586. Actual premiums paid depend on company size. Ibbotson/Morningstar has calculated their value in “Markets Results for Stocks, Bonds, Bills and Inflation” by classifying similar companies in ten groups by capitalization. Using EGSA’s equity value as a proxy for its market capitalization, EGSA would belong in the tenth smallest decile (“10-Smallest”), whose historical size premium is, according to Ibbotson/Morningstar, 6.28%.

587. Compass Lexecon starts its Rebuttal Report by tracing the size premium to illiquidity issues, as indicated by Professor Damodaran. practitioners attribute all or a significant portion
of the small stock premium reported by Ibbotson Associates to illiquidity and add it on as an illiquidity premium.”

588. After that initial statement, Compass Lexecon rejects the application of a size premium to EGSA’s discount rate on several grounds. First, it argues that whilst some authors support the use of size premium (as Fama and French did in 1992), others reject its inclusion, with some claiming that it existed in the distant past, but almost disappeared since the 1980s. Most recently, Fama and French’s 2012 empirical study of 23 countries in North America, Europe, Japan, and the Asia Pacific indicates that the size premium effect is non-existent. Secondly, some authors claim that the “size premium” can largely be attributed to the so-called “January effect”, i.e. the specific effect on relatively illiquid stocks of the practice of many US investors, either for tax or window-dressing purposes, of selling some shares in December and buying them back in January.

589. Compass Lexecon attaches importance to a paper by Tarbell, which provides a list of company characteristics that cause higher returns for investors in small companies. The main factors included (i) difficulty in raising financing, (ii) high sensitivity to business risks, (iii) lack of dividend history, (iv) lack of externally generated information (i.e. investment banks reports), and (v) lack of management expertise. Compass Lexecon asserts that none of the previous items apply to EGSA, and disagrees that it is a small company. Compass Lexecon also draws attention to the fact that, in South America, with its highly regulated and low volatility energy markets, it is “not customary” to apply the size premium. Therefore, Compass Lexecon considers that no grounds exist to apply the size premium, as the CAPM approach will capture EGSA’s default risk.

590. In its Second Report, Econ One emphasizes its arguments and insists that the size premium is clearly justified. At the hearings, Mr Flores stated that, if the markets were fully efficient, no reason would exist for the size premium.

591. Rurelec, after all the information provided by the experts and in cross examination, states that “many leading scholars take the view that smaller companies do not on average attract a higher return, and that therefore all risks relevant to a willing buyer and seller are already incorporated in the CAPM derived discount rate and cash flows.” Rurelec relies on Fama and French, stating that the Ibbotson/Morningstar report “undermines the applicability of the size premium in the present case” and criticizing the fact that the Respondent “applied a massive 6.28% premium solely on the basis of Guaracachi’s book value”.

592. For Rurelec, “small company risks fall into two basic categories: risks relating to hidden defects and risks relating to a volatility of revenues. Neither was relevant to Guaracachi” and in any event, Rurelec considers that Mr Flores admitted in cross examination that the size premium should be 4.91% instead of 6.28%.

593. This is not the end of the matter for the Respondent, as it states that even Mr Abdala admitted in cross examination that the size premium could be justified in certain circumstances. However, the main argument offered by the Respondent seems to be that, even if one were to accept that a size premium should only be applied if the conditions cited by Tarbell and adopted by Compass Lexecon are met (or, more precisely, if at least one of them is met), the fact is that EGSA falls within some of the situations listed.

594. The Tribunal has carefully considered Econ One's and Compass Lexecon's arguments for and against a “size premium”—which, as already indicated, Econ One argues should be 6.28%—and has come to the conclusion that there are compelling reasons to add an additional risk premium of 4.5% to EGSA’s required cost of equity, which, while similar in its effects to Econ One’s “size premium”, might be more appropriately called an “illiquidity premium”, or better yet an “additional risk premium”, as it also encompasses some aspects that the Tribunal considers relevant among those discussed by the Parties when addressing the multiplier issue.

595. The reasons underpinning the Tribunal’s decision are as follows. To start, the Tribunal is not persuaded that a “size
premium*, as understood by the Respondent, should apply to EGSA. First, while there seems to be some statistical evidence that such “size premium” can be derived from the analysis of the historical series of long-term returns in the US stock markets, there is controversy as to (i) whether the premium has disappeared in recent decades and (ii) whether it applies to non-US stock markets. These considerations are especially relevant for EGSA, since the notional willing buyer would be expected to take a forward-looking approach in which past historical series are only relevant as a proxy for expected future trends, and may not necessarily be a US-based firm (let us recall that IEL and Rurelec were UK-based investors which bought EGSA from US-based GPU-First Energy).

596. Secondly, even if the premium were clearly detectable in the historical returns of small listed companies and likely to remain relevant for investors in May 2010, its underlying cause might be relevant and have an impact on EGSA’s valuation. For instance, were it true that the “size premium” is mostly the result of a “January effect” related to a seasonal, tax-related or window-dressing pattern in the sale and subsequent purchase of shares of US-listed companies, then it could hardly be considered applicable to an unlisted company like EGSA. The same would apply were the “size premium” to be the indirect result of a “survivorship bias” whereby the recorded historical returns of small companies is inflated due to the failure to include the dismal returns of once-listed firms which, faced with a crisis, choose to de-list—a situation which befalls small firms far more often than big firms.

597. Thirdly, it is also questionable whether the size of a company should be measured in absolute terms from a worldwide perspective—comparing Bolivian EGSA to US companies as suggested by Econ One—or relative to the economy in which the company operates—as suggested by Rurelec. Indeed, if, as Econ One suggests, the “size premium” reflects the special risks borne by small companies, a case could be made in favour of a relative, country-related definition of size, since a locally-big, even if internationally-small, company catering exclusively to its domestic market might not face particular risks, and might even enjoy potential “market power” of concern to domestic regulatory authorities.

598. Yet, having rejected the direct application to EGSA of the concept of “size premium” as defined by the Respondent, the Tribunal has duly noted Rurelec’s quote of Professor Damodaran that “practitioners attribute all or a significant portion of the small stock premium reported by Ibbotson Associates to illiquidity and add it on as an illiquidity premium*, which it finds compelling. Indeed, if one delves deeper into the source of that quote, one finds the following statements by Professor Damodaran:

“If illiquidity is a risk associated with an investment, it seems logical that we should be using higher discount rates for cash flows on an illiquid investment than for cash flows on a liquid investment. The question then becomes one of measuring illiquidity and translating that measure into a discount rate effect. [...] In conventional asset pricing models, the required rate of return for an asset is a function of its exposure to market risk. Thus, in the CAPM, the cost of equity is a function of the beta of an asset [...] There is little in these models that allows for illiquidity. Consequently, the required rate of return will be the same for liquid and illiquid assets with similar market risk exposure. In recent years, there have been attempts to expand these models to allow for illiquidity risk in one of two ways [...]”

599. Later in the paper, Professor Damodaran argues further as follows:

“In practice, to adjust the discount rate used in discounted cash flow valuation for illiquidity, you have to add an illiquidity premium to the discount rate and derive a lower value for the same set of expected cash flows. The asset pricing models that attempt to incorporate illiquidity risk are not specific about how we should go about estimating the additional premium (other than saying that it should be larger for investments which are illiquid when the market is illiquid). There are two practical solutions to the estimation problem: [The first one is to] add a constant illiquidity premium to the discount rate for all illiquid assets to reflect the higher returns earned historically by less liquid (but still traded) investments, relative to the rest of the market. This is akin to another very common adjustment made to discount rates in practice, which is the small stock premium. The costs of equity for smaller companies are often augmented by 3-3.5% reflecting the excess returns earned by smaller cap companies over very long periods. The same historical data that we rely on for the small stock premium can provide us with an estimate of an ‘illiquidity premium’.
- Practitioners attribute all or a significant portion of the small stock premium reported by Ibbotson Associates to illiquidity and add it on as an illiquidity premium.

- An alternative estimate of the premium emerges from studies that look at venture capital returns over long period. Using data from 1984-2004, Venture Economics, estimated that the returns to venture capital investors have been about 4% higher than the returns on traded stocks. We could attribute this difference to illiquidity and add it on as the ‘illiquidity premium’ for all private companies.”

600. The Tribunal has quoted Damodaran at length because, having been submitted and relied upon by Rurelec, the Tribunal finds this source extremely persuasive. The shares of non-listed companies, like EGSA, should be considered illiquid. Hence, while they are not subject to the vagaries and volatility of stock markets, they should attract a significant illiquidity premium, which in the case of EGSA the Tribunal has decided to estimate at 4.5%, a little higher than the highest illiquidity premiums mentioned by Professor Damodaran.

601. While cognisant of Rurelec’s arguments that EGSA was not a “greenfield project”, but a well-established mature company producing a steady supply of profits, the Tribunal has decided to go for a higher illiquidity premium, bearing in mind the other separate concept of “illiquidity” discussed previously in this Award: EGSA’s tight cash flow position.

602. It is true that EGSA’s “liquidity problem”, i.e. its lack of cash, was considered by the Tribunal as a temporary problem and is totally unrelated to the concept of “illiquidity” of non-listed shares discussed in Professor Damodaran’s paper. But, as indicated by the Tribunal, it might arguably have had some influence on the risk perception of EGSA’s notional willing buyer. And, rather than allowing for a separate risk factor to account for EGSA’s liquidity problems, the Tribunal has decided to ratchet up the level of the general “illiquidity premium”, and set it at 4.5%.

8. Conclusion on discount factor

603. In keeping with the Tribunal’s previous conclusions that EGSA’s cost of equity as of May 2010 could reasonably be estimated at 20.33%, with the Tribunal’s finding that EGSA’s optimal debt-equity ratio could be approximated by its actual 0.7124 ratio—which translates arithmetically into a debt/capital and an equity/capital ratio of 41.60% and 58.40%, respectively—and with the Parties’ common acceptance of a 5.91% after-tax cost of debt, the Tribunal’s resulting WACC works out to 14.33%, which shall be the factor used by the Tribunal to discount EGSA’s expected free flow of funds.

K. EGSA’S FMV

604. If we now apply a 14.33% discount rate to EGSA’s expected freee flow of funds (as described in Annex A), the overall firm value of EGSA in May 2010 turns out to be USD

150.55 million. Finally, if we substract from such firm value EGSA’s USD 92.7 million in financial debt and bear in mind that Rurelec indirectly held 50.00125% of EGSA's capital, the actual compensation of Rurelec at that date should be USD 28.93 million.

L. INTEREST RATE
605. Article 5 (1) of the UK-Bolivia BIT provides that compensation “shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of payment”.

606. Rurelec argues that the expropriation was a wrongful act and, consequently, interest “is a component of, and should give effect to, the principle of full reparation. Thus, the requirement of full reparation must inform all aspects of an interest award, including the appropriate rate of interest, and whether interest should be simple or compound”.\(^\text{540}\)

607. In more practical terms, Rurelec considers EGSA’s WACC (i.e. 10.63\%)\(^\text{641}\) “as the appropriate rate to compensate for the lost opportunity to re-invest the funds of which they have been deprived as a consequence of the breaches of the Treaties, that is, the deprivation of the opportunity cost of capital. Otherwise stated, the cash flows that Guaracachi lost as a result of the treaty breaches would have been subject to the risk of its business activities, because those cash flows could have been used in those activities. Using an interest rate equivalent to the WACC thus ensures that full reparation is made by Bolivia. To apply a risk-free rate of interest would be to assume that [Rurelec] would have invested their resources in risk-free instruments, such as US Government bonds. This does not reflect commercial reality”.\(^\text{642}\)

608. Rurelec further argues that its proposal is consistent with *Vivendi v. Argentina*—where the tribunal based its pre-award interest on the claimant’s cost of capital—and *Alpha Projektholding v. Ukraine*—where the tribunal calculated pre-award interest on the basis of the “risk-free rate plus the market risk premium” for a total interest rate of 9.11\%, on the basis that “this rate better reflects the opportunity cost associated with Claimant’s losses, adjusted for the risks of investing in Ukraine”.\(^\text{642}\)

609. The Respondent rejects Rurelec’s WACC argument for two main reasons. First, it is at odds with the applicable BIT since it envisages that interest accrue at a “commercial or legal rate” and the WACC is neither. Secondly, using EGSA’s WACC is wrong from a conceptual point of view, since it factors in business risks associated with EGSA from which Rurelec was relieved through the expropriation. Using WACC would therefore overcompensate Rurelec for risks which they have no longer borne since May 2010.

610. In the Respondent’s view, were the Tribunal to condemn Bolivia to pay compensation, an appropriate interest rate would be the USD LIBOR 1-year rate, which stood on average at around 0.9\% between May 2010 and October 2012, plus a reasonable commercial spread which Econ One estimates at 2\%.\(^\text{643}\)

611. Concerning whether interest should be simple or compound, Rurelec requests compound interest, “in line with the jurisprudence constante to this effect in international investment law”.\(^\text{644}\) The Respondent adamantly rejects compound interest on two grounds. First, the Respondent argues that, as stated by the tribunal in *CME v. Czech Republic B.V.*,\(^\text{645}\) it has seldom been used in international investment arbitration until recently. Secondly, it is not allowed under Bolivian law.\(^\text{646}\)

612. In order to determine the interest rate, the Tribunal must decide three separate issues. First, the Tribunal must decide whether, as argued by Rurelec, the Tribunal can depart from the criteria established under Article 5 of the UK-Bolivia BIT and apply the principle of “full reparation”, inasmuch as the BIT’s criteria apply only to lawful expropriations and not wrongful ones, as argued by Rurelec. Secondly, the Tribunal must determine what interest rate should be applied in the circumstances of this case. Lastly, the Tribunal must decide whether interest should accrue at a simple or compound rate.

613. On the first question, the Tribunal has concluded that it should continue to apply the terms of Article 5 of the UK-Bolivia BIT. The BIT makes no distinction between the compensation to be provided in respect of an unlawful expropriation as opposed to a lawful one, and the Tribunal does not find any reason to believe that the illegality of the expropriation renders what the BIT deems to be “just and effective compensation” suddenly inadequate.

614. The illegality of the expropriation could, according to the authorities cited by Rurelec, justify shifting the effective date of valuation back to a date later than the actual date of the expropriation as a means to restore the Parties to the positions they would have held but for the unlawful expropriation. However, Rurelec has opted not to argue for the application of this principle in this case, presumably because its application would actually work to
Rurelec's disadvantage. Yet, at the same time Rurelec asks the Tribunal to use EGSA's WACC as at May 2010 as the applicable interest rate to compensate it as if it had remained invested in Bolivia throughout the pre-award period. Rurelec cannot shield itself from any negative changes to the fundamentals that make up the WACC during the post-May 2010 period and simultaneously introduce the May 2010 WACC through the backdoor as the most appropriate interest rate.

615. The Tribunal must therefore reject the application of EGSA's May 2010 WACC as the applicable interest rate, both because it does not constitute “a normal commercial or legal rate”, as well as for the precisely the reasons set forth by Econ One's Dr Flores: the WACC includes an ex ante allowance for forward-looking business risks which should not be applied ex post, since Rurelec has not faced them since May 2010. The Tribunal instead decides to apply the annual interest rate reported on the website of the Central Bank of Bolivia for USD commercial loans in May 2010, i.e. 5.633331% which it regards as constituting a reasonable normal commercial rate.

616. As for the question of simple versus compound interest, the Tribunal considers that this issue does not fall within the ambit of the UK-Bolivia BIT's reference to the rate “applicable in the territory of the expropriating Contracting Party”. Moreover, the Tribunal doubts that any prohibition of compound interest that may exist under Bolivian law is applicable to commercial loans, as opposed to consumer loans, and questions whether Bolivia should be allowed to avail itself of potential limits imposed by the BIT on compensation that it has failed to provide “without delay” or at all. The Tribunal therefore decides to use compound interest in accordance with normal commercial practice.

617. As a result, the Tribunal decides that the 5.633331% annual compound interest rate reported by the Central Bank of Bolivia at May 1, 2010 shall be applied until the date of full payment of the compensation as determined in this Award.

CHAPTER XI – COSTS

618. Each side has claimed its costs from the other side in accordance with the UNCITRAL Rules. Article 42(1) of the UNCITRAL Rules provides that “[t]he costs of the arbitration shall in principle be borne by the unsuccessful party or parties. However, the arbitral tribunal may apportion each of such costs between the parties if it determines that apportionment is reasonable, taking into account the circumstances of the case.”

619. Costs are therefore to be awarded to the successful party and against the unsuccessful party, unless the circumstances of the case justify a different approach. In this case, however, there is no clearly successful party. The Tribunal has upheld its jurisdiction in respect of Rurelec and found the Respondent liable to pay compensation. Yet, in reaching that result, the Tribunal has upheld two of the Respondent's jurisdictional objections. One of these objections, regarding the Respondent's right to deny the benefits of the US-Bolivia BIT, resulted in a total lack of jurisdiction over the claims of one of the two Claimants, GAI. Moreover, the Respondent has also been largely successful on quantum, reducing the compensation ultimately awarded to less than a quarter of the original claim. From a technical point of view, GAI has thus been wholly unsuccessful in these proceedings and Rurelec only partially successful. Therefore, inasmuch as it may be said that Rurelec has been forced to undertake these proceedings to obtain the “just and effective compensation” that Bolivia wrongfully denied it, it can equally be said that Bolivia has been forced to defend itself on the “New Claims” and certain elements of quantum which were ultimately unfounded.

620. The Tribunal does not consider that there any further circumstances of the case that weigh heavily in favour of one side or the other on costs. In particular, the Tribunal considers that the Parties and their counsel have been exemplary in their conduct in what has naturally been a hard-fought battle between them to defend their respective rights. As such, given the mixed success on both sides, the Tribunal has decided that each side should bear their own legal and other costs incurred in connection with the arbitration and the Parties should divide the Tribunal's, PCA's, and appointing authority's fees and expenses equally.

621. Over the course of the proceedings, the Parties deposited with the PCA a total of EUR 100,000 (EUR 50,000 by
each side) and USD 950,000 (USD 600,000 by the Claimants and USD 350,000 by the Respondent) to cover the costs of the arbitration. The arbitrators’ fees and expenses were USD 153,437.50 in fees and USD 1,766.38 in expenses for Dr Conthe, USD 202,000.00 in fees and USD 14,346.67 in expenses for Dr Vinuesa, and USD 296,250.00 in fees and USD 3,475.50 in expenses for Dr Ju?dice. The PCA’s fees for registry services in this arbitration total USD 91,777.47. Other tribunal costs, including court reporting, interpretation, hearing and meeting facilities, travel, teleconferencing, bank charges, tribunal witness expenses, and all other expenses related to the proceedings total 259,409.19.

622. This leaves an unexpended balance of USD 53,732.29 on deposit. Seeing as the Claimants deposited an additional USD 250,000 more than the Respondent, in order to achieve an equal division of costs, the unexpended balance of the deposit shall be returned to the Claimants and the Respondent shall reimburse the Claimants the amount of USD 71,268.71.

### DISSENTING OPINION OF CO-ARBITRATOR MANUEL CONTHE

1. I respectfully disagree with my colleagues on three questions which I consider to be related: Bolivia’s alleged compliance with due process, the Tribunal’s finding of a lack of jurisdiction of over the spot price and capacity payment claims, and the equal division of costs.

2. In my opinion:

   (i) Bolivia’s expropriation failed to comply with the requirements of due process.

   (ii) The Tribunal should have dismissed the spot price and capacity payment claims on the merits, not for lack of jurisdiction, but limiting itself to explain why they did not violate the Treaty.

   (iii) The Tribunal should have ordered Bolivia to pay costs, at least partially.

### Bolivia failed to comply with the requirements of due process.

3. In my view, the expropriation of EGSA by Bolivia constituted a “seizure” because, besides not paying compensation, the process Bolivia followed to determine the market value of EGSA did not respect the requirements of “due process” set forth in Article 5 of the UK- Bolivia BIT. It is true that the Spanish version of the Treaty renders “due process” as “procedimientos jurisdiccionales”, an unfortunate expression, as it lacks the long history, jurisprudence, and legal background of the English term “due process” and is rather obscure. But, in keeping with the principles of the Vienna Convention, such obscure Spanish term should be understood as “due process”, a term frequently translated into Spanish as “proceso debido”.

4. As it is evident that a “due process” requirement must establish some minimum standard if it is to merit the title of “due”—amongst other reasons, because this is required by the principle of “most favoured nation” standard enshrined in Article 3 of the Treaty—the question arises: what are the minimum requirements that the expropriation procedure should have complied with?

5. In my view, an expropriation—as an administrative act limiting the rights of an individual—must meet, from a legal point of view, three minimum procedural requirements:-
(i) It must be reasoned—i.e. accompanied by a justification of its key features (in this case, a report or analysis that justified the zero value attributed to EGSA).

(ii) Both the act and its reasons must be formally communicated to the individual.

(iii) The legal procedure in question should allow the individual, after being notified of such reasons, to be heard before the State adopts its final decision (i.e. sets the final fair value).

6. Bolivia appeared to intend to fulfil the first requirement because ENDE retained the PROFIN consulting firm to prepare a valuation report. However, promptly thereafter it disregarded the minimum requirements of "due process":

(i) As noted in the “basis and limitations” section of the PROFIN report, the consulting firm conceived of the report as a secret “strategic document” for the Bolivian Government’s use in its negotiations with GAI, from which it can be surmised that PROFIN did not act with full impartiality.

(ii) That report was never communicated to Rurelec, who became aware of it only when it was submitted by Bolivia in this arbitration as exhibit R-154.

(iii) Bolivia never gave Rurelec the opportunity to make allegations in response to that valuation.

7. In sum, a secret strategic report cannot legally constitute the required justification for an administrative act which limits rights.

8. Bolivia thus breached its Treaty with the United Kingdom, not only because it underestimated the value of EGSA, but also because it failed to comply with the minimum requirements of due process under Article 5 when establishing that zero valuation.

The Tribunal should have upheld its jurisdiction over the “New Claims”

9. The breach of due process by Bolivia in the expropriation strengthens the Claimants’ argument that the Tribunal had jurisdiction over what Bolivia has called the “New Claims” despite the stipulation in Article 8 of the Treaty to a 6-month waiting period following written notice “of the claim.”

10. The Claimants refer to several awards (in particular, Lauder, Abaclat, SGS v. Pakistan, Biwater Gauff v. Tanzania, etc.) characterizing such waiting periods as purely procedural, rather than jurisdictional, in nature. Those arguments become stronger still, in my opinion, when a tribunal must determine whether it has jurisdiction to rule on certain claims ancillary to a main claim relating to a seizure.

11. If Bolivia did not respect the most basic requirements of due process when expropriating EGSA, how could it be entitled to require the Claimants to separately notify claims concerning spot prices and capacity payments and wait six months, even though such claims, if accepted by the Tribunal, would have increased the value of EGSA and, consequently, the amount of compensation due? In my view, given that Bolivia failed to abide by minimum standards of due process in the nationalization of EGSA, it is unreasonable to interpret Article 8 of the Treaty so as to require separate notification by the expropriated individuals of these claims, which were ancillary to the main claim.

12. By the same token, a person who is expelled from a foreign country by a public authority who, without any administrative procedure, de facto takes his or her home without paying compensation, should be entitled to claim not only its value when it was taken, but also the loss of value suffered when, shortly beforehand, the same authorities—in that person’s eyes, unfairly—reduced the surface of the garden or the property’s building rights.

13. I nevertheless share the rest of the Tribunal’s view on substance that the 2007 and 2008 decisions did not violate the Treaty, since they were not discriminatory or arbitrary and, hence, should have been dismissed by the Tribunal. I find
however somewhat paradoxical that the Tribunal, after rejecting its jurisdiction on the “new claims”, included in its award a long, unrefined obiter dicta on the States’ unrestrained right to introduce regulatory changes, provided they do not put in jeopardy the financial viability of affected firms.

The Tribunal should have ordered Bolivia to pay costs, at least partially

14. Bolivia’s breach of due process should have also led the Tribunal order costs against Bolivia, at least partially.

15. Indeed, Bolivia’s failure to comply with due process forced the Claimants to commence this arbitration and has produced costs that will reduce their effective compensation. It is true that, like so many other aggrieved Claimants, Rurelec “inflated” its claims and the Tribunal has rejected a substantial part of them. However, it is particularly appropriate to point out, in a case concerning a power sector applying the principle of “marginal cost”, that the Claimants’ dismissed claims produced only a small “marginal cost” for these proceedings: the Tribunal’s and Parties’ costs were largely fixed and would not have been much lower

had Rurelec claimed exactly the amount of compensation that the Tribunal has awarded. Thus, the Claimants’ exaggeration of their claims has not imposed a significant “marginal cost” upon Bolivia, while Bolivia—by forcing Rurelec to initiate proceedings in order to assert its rights—has imposed a high “marginal cost” on the latter that the Tribunal should have ordered Bolivia to cover, at least in part.

16. This conclusion would have also been consistent with a basic economic principle in the design and application of mandatory rules, including those embodied in international treaties: it should not prove more advantageous to breach a rule than to comply with it. Therefore, given an expropriation that has been shown to be unlawful by the full Tribunal on the basis of the failure to pay compensation, and by me on the additional basis of a breach of “due process”, the Tribunal should have ordered costs against Bolivia, at least partially.

17. Finally, concerning CAPEX, I regret that the Tribunal, just relying on its own hunches, took at face value statements from a party ?s witness, Mr. Paz, which Bolivia ?s own expert, unable to document, did not consider appropriate to include in his own valuation model.

18. Even if I was unable to persuade my colleagues on the points mentioned in this opinion, I am glad that, thanks to our president, we were able to discuss them in a non-confrontational manner.

1 Notice of Arbitration, ¶4; Statement of Claim, ¶¶3-4; Claimants’ Post-Hearing Brief, ¶1.
2 According to the Respondent, “New Claims” are alleged violations of the BITs on the part of Bolivia in connection with: (i) electricity spot prices; (ii) capacity payments; and (iii) the two Worthington engines. According to the Respondent, these claims were not raised in the Notice of Dispute dated 13 May 2010 or in the Notice of Arbitration dated 24 November 2010.
3 Statement of Claim, ¶21; Reply on the Merits, ¶14. See Transcript (English), Day 1, 2 April 2013, 35:22-36:1.
6 Statement of Defense, ¶¶26, and 31; Rejoinder on the Merits, ¶¶30-40. In addition, the Respondent claims that the good condition of the electricity sector was confirmed by the Energy Management Assistance Program (hereinafter, “ESMash”), and by neighboring countries. Therefore, it claims that capitalization was not an emergency measure.
7 Statement of Claim, ¶25.
9 In this regard, the Claimants affirm in their Reply on the Merits, ¶21, that Bolivia has only challenged the qualification of the personnel hired by ENDE. Thus, the Respondent has accepted the fact that the General Electricity Directorate was limited (in terms of technical capacity) due to budget constraints.
10 Statement of Defense, ¶¶30, 32-33.
11 Statement of Defense, ¶33.

13. Rejoinder on the Merits, ¶¶40-44.


15. Id., ¶27.

16. Id., ¶29; Statement of Defense, ¶39; Rejoinder on the Merits, ¶47.

17. Id., ¶29.

18. Statement of Claim, ¶29; Statement of Defense, ¶¶42, and 44.

19. Id., ¶38.

20. Id., ¶38; Memorial on Jurisdiction, ¶212.


22. Id., ¶222, and 225.

23. See Electricity Law (Exhibit C-5). See Transcript (English), Day 1, 2 April 2013, 41:13-41:22.


27. Id., ¶57; Claimants’ Post-Hearing Brief, ¶29. See Terms of Reference (Exhibit C-7, Article 2.3).

28. Id., ¶57; Claimants’ Post-Hearing Brief, ¶29. See Certificate of Incorporation GAI 13 July 1995 (Exhibit C-11), and Proof of Subscription of 50% of the shares of EGSA by GAI for USD 47.131 million, 28 July 1995 (Exhibit C-12); Letter from the Central Bank of Bolivia to the Minister of Capitalization, 28 July 1995 (Exhibit C-13). See Transcript (English), Day 1, 2 April 2013, 47:14-47:24 and Day 6, 9 April 2013, 1339:15-1340:3.

29. Id., ¶58. See Capitalization Agreement, clauses 5.1 and 8 (Exhibit C-14). See Transcript (English), Day 1, 2 April 2013, 47:24-48:3.

30. It is worth clarifying that at this point the Claimants had no control over EGSA (they only held 50% of the shares), so that the Board was not chiefly composed by shareholders of the current Claimants.


32. Id., ¶63. See Gover Barja and Miguel Urquiola, Capitación y Privatización en Bolivia: Una aproximación a una evaluación, February 2003 (Exhibit C-96); Witness Statement of Lanza, ¶19.

33. Id., ¶65; Statement of Defense, ¶44; Rejoinder on the Merits, ¶49. See Transcript (English), Day 1, 2 April 2013, 48:4-48:13.

34. Id., ¶66. See Transcript (English), Day 1, 2 April 2013, 48:14-48:17.

35. See Purchase and Sale of Empresa para Sistemas Aislados ESA S.A. by and between Empresa Eléctrica Guaracachi S.A. and Rurelec PLC (Exhibit C-103).

36. Initially, it can be noted that in the Statement of Claim, ¶67, the amount indicated is USD 41.2 million. However, as shown in the Memorial on Jurisdiction, ¶113, the Claimants have rectified such amount in the e-mail dated 12 September 2012. See- email (Exhibit R-2).

37. Statement of Claim, ¶67; Claimants’ Post-Hearing Brief, ¶59-63. See Agreement for the purchase of shares (Exhibit R-61); Certificate of Incorporation of Birdsong Overseas Limited (Exhibit C-30) and BIE (Exhibit C-25); Share certificates evidencing the shares in GAI held by Birdsong Overseas Limited (Exhibit C-29) and BIE (Exhibit C-27); Share certificate evidencing that Birdsong held 100% of the shares in BIE (Exhibit C-35). See Transcript (English), Day 1, 2 April 2013, 48:17-48:21.

38. Memorial on Jurisdiction, ¶34; Respondent’s Post-Hearing Brief, ¶36.


40. Reply on the Merits, ¶44.


42. Id., ¶¶73-74.

43. Id., ¶78; Reply on the Merits, ¶¶45-46. See Transcript (English), Day 1, 2 April 2013, 58:11-58:18, 59:2-61:18.

44. Id., ¶88. On the CCGT project, consult also Claimants’ Post-Hearing Brief, ¶¶39-54.

45. Id., ¶83-84; Reply on the Merits, ¶51-53. Concerning these projects, the Claimants refer to that performed in San Matías, arguing that the statements made by Mr Paz regarding the fact that the time of the nationalisation, EGSA had introduced no improvement whatsoever to the distribution of electricity in the area, it was not their responsibility pursuant to the Agreement for the supply of electricity to rural areas. See Transcript (English), Day 1, 2 April 2013, 56:18-58:10.

46. Id., ¶87; Statement of Defense, ¶338-344.
Memorial on Jurisdiction, ¶¶122-125; Statement of Defense, ¶¶45-51; Respondent’s Post-Hearing Brief, ¶6. The Respondent provides the following as examples for such acts: the distribution of all of EGSA’s profits as dividends, the 2001 sale of the turbines GCH-3 and 5 decreasing production capacity by 40MW, the intent to decapitalize EGSA in 2004 by trying to transfer the 7 engines to the plants in Aranjuez and Karachipampa for the purposes of selling them to Rurelec together with ESA S.A or the intent to dismantle the KAR-1 unit in 2010; Rejoinder on the Merits, ¶50. See Transcript (English), Day 1, 2 April 2013, 157:5-157:9; Transcript (English), Day 6, 9 April 2013, 1420:18-1420:19.

First Witness Statement of Paz, ¶64, 68, and 72.


Rejoinder on the Merits, ¶¶51-92. As examples of EGSA’s disinvestment, Respondent refers, inter alia, to the following scenarios: the sale of the GCH-3 and GCH-5 units (these were the most efficient units, and their sale was not aimed at installing more efficient technology, since the money obtained was distributed as profits among shareholders, and the Jenbacher engines were installed five years later), the attempt to remove the KAR-1 unit (decision reversed by the Board of EGSA after the nationalisation), the sale of the plot in the Santa Cruz industrial complex (challenged by ENDE representatives in the Board of EGSA) or the sale of the engines of the Aranjuez plant to ESA (according to the Respondent, for the purposes of finally selling them to Rurelec). As examples of EGSA’s difficult economic situation, the Respondent refers, inter alia, to the liquidity issues acknowledged by the Claimants themselves, the problems with payments to suppliers, the lack of generation of “robust” profits between 2005 and 2009, or the distribution of dividends higher than the profits since 2006. Finally, Bolivia denies the fact that EGSA received good ratings by rating agencies (in an attempt to confuse the Tribunal), and it is not true either that the rates at which EGSA could obtain funds until 2009 reflected a healthy economic condition.


Statement of Defense, ¶¶342-344, and 384-394; Rejoinder on the Merits, ¶¶293-297.


Id., ¶¶69-81; Rejoinder on the Merits, ¶¶115.

In the Statement of Claim, ¶104, the Claimants mention the existence of an e-mail sent by Marie Beatriz Souviron, Bolivian Ambassador in the United Kingdom, stating that she was unaware of the possibility of the expropriation of Rurelec’s interest in GAI. However, Respondent noted that such an e-mail was not submitted by the Claimants and that, if it had been submitted, it would still be insufficient evidence, since it would only prove an officer’s unawareness of the nationalisation plans; Rejoinder on the Merits, ¶¶116-117. The Respondent explains how Mr Earl has now modified his version: senior officers of the Ministry of Foreign Affairs of the United Kingdom would have confirmed that the Ambassador was unaware of the nationalisation. However, this is no evidence of the purported confirmation and, in any case, even if it existed, it would only demonstrate that a Bolivian diplomat in the United Kingdom was not aware of the nationalisation. Similarly, Mr Aliaga states that he received guarantees from members of the Board of ENDE (EGSA’s representatives in the Board of ENDE) or the sale of the engines of the Aranjuez plant to ESA (according to the Respondent, for the purposes of finally selling them to Rurelec). As examples of EGSA’s difficult economic situation, the Respondent refers, inter alia, to the liquidity issues acknowledged by the Claimants themselves, the problems with payments to suppliers, the lack of generation of “robust” profits between 2005 and 2009, or the distribution of dividends higher than the profits since 2006. Finally, Bolivia denies the fact that EGSA received good ratings by rating agencies (in an attempt to confuse the Tribunal), and it is not true either that the rates at which EGSA could obtain funds until 2009 reflected a healthy economic condition.

Operating Norm No. 19/2001, Rule 7; Statement of Claim, ¶90; Memorial on Jurisdiction, ¶59.


For a further explanation on the modifications introduced, consult Memorial on Jurisdiction, ¶258.

Operating Norm No. 19/2001, Rule 7; Statement of Claim, ¶90; Memorial on Jurisdiction, ¶259.

Statement of Claim, ¶90.

Memorial on Jurisdiction, ¶259.

Id., ¶262.

Statement of Claim, ¶91; Memorial on Jurisdiction, ¶270. See Transcript (English), Day 1, 2 April 2013, 64:23-64:25.

Statement of Claim, ¶91; Reply on the Merits, ¶73; Claimants’ Post-Hearing Brief, ¶117; Compass Lexecon Report, ¶34-38 and 126-126; Witness Statement of Aliaga, ¶39; Witness Statement of Andrade, ¶¶45-50. See Transcript (English).
In this sense, there is disagreement between the Parties. The Claimants consider in their Statement of Claim, ¶191, that until 2008 all thermal units were candidates for selection as the Marginal Generation Unit, a fact that is denied by the Respondent in its Memorial on Jurisdiction, ¶228, and in its Rejoinder on the Merits, ¶271, due to the above mentioned modifications. See Transcript (English), Day 1, 2 April 2013, 66:2-66:23.

Statement of Claim, ¶96; Reply on the Merits, ¶77; Claimants’ Post-Hearing Brief, ¶109; Witness Statement of Aliaga, ¶37; Witness Statement of Andrade, ¶55-56; Second Witness Statement of Andrade, ¶23. See Transcript (English), Day 1, 2 April 2013, 66:24-68:5.

Statement of Defense, ¶329; Second Witness Statement of Quispe, ¶13. Nevertheless, the Claimants allege in their Reply, ¶84-87, that such assertion is misleading. Mr Andrade contested when such modification was proposed and, consequently, EGSA cannot be understood to have approved it, see Second Witness Statement of Andrade, ¶37, and Minutes of Session No. 236 of the CNDC dated 30 June 2008 (Exhibit R-87). The Respondent considered that it accepted both in its Statement of Defense, ¶329, as well as in its Rejoinder on the Merits, ¶291, that Mr Andrade voted against such modification. Nevertheless, that is not the relevant issue, but that the CNDC is a self-regulatory authority that adopts norms by simple majority.

Rejoinder on the Merits, ¶279-280. See Transcript (English), Day 1, Tuesday, 2 April 2013, 253:17-255:5.

Statement of Claim, ¶115; Reply on the Merits, ¶95-96; Claimants’ Post-Hearing Brief, ¶3; First Witness Statement of Earl, ¶58-59. The Claimants insist that there was no certainty whatsoever to believe that expropriation was going to be imminent. In any event, when Evo Morales was elected and the platform for the nationalisation of hydrocarbons sector was concocted, there were no signals in 2005 that the electricity sector could be subjected to the strict state control. Not until the end did the Claimants realize that EGSA was going to be expropriated. In this regard, see First Witness Statement of Earl, ¶40; Second Witness Statement of Earl, ¶38, and 45; and Second Witness Statement of Aliaga, ¶53-57. See Transcript (English), Day 1, 2 April 2013, 21:22-22-22.

Reply on the Merits, ¶79; Second Witness Statement of Andrade, ¶35.

Rejoinder on the Merits, ¶279-280. See Transcript (English), Day 1, Tuesday, 2 April 2013, 253:17-255:5.

Statement of Claim, ¶115; Reply on the Merits, ¶95-96; Claimants’ Post-Hearing Brief, ¶3; First Witness Statement of Earl, ¶58-59. The Claimants insist that there was no certainty whatsoever to believe that expropriation was going to be imminent. In any event, when Evo Morales was elected and the platform for the nationalisation of hydrocarbons sector was concocted, there were no signals in 2005 that the electricity sector could be subjected to the strict state control. Not until the end did the Claimants realize that EGSA was going to be expropriated. In this regard, see First Witness Statement of Earl, ¶40; Second Witness Statement of Earl, ¶38, and 45; and Second Witness Statement of Aliaga, ¶53-57. See Transcript (English), Day 1, 2 April 2013, 21:22-22-22.

Reply on the Merits, ¶79; Second Witness Statement of Andrade, ¶35.

Rejoinder on the Merits, ¶279-280. See Transcript (English), Day 1, Tuesday, 2 April 2013, 253:17-255:5.

Statement of Claim, ¶115; Reply on the Merits, ¶95-96; Claimants’ Post-Hearing Brief, ¶3; First Witness Statement of Earl, ¶58-59. The Claimants insist that there was no certainty whatsoever to believe that expropriation was going to be imminent. In any event, when Evo Morales was elected and the platform for the nationalisation of hydrocarbons sector was concocted, there were no signals in 2005 that the electricity sector could be subjected to the strict state control. Not until the end did the Claimants realize that EGSA was going to be expropriated. In this regard, see First Witness Statement of Earl, ¶40; Second Witness Statement of Earl, ¶38, and 45; and Second Witness Statement of Aliaga, ¶53-57. See Transcript (English), Day 1, 2 April 2013, 21:22-22-22.

Reply on the Merits, ¶79; Second Witness Statement of Andrade, ¶35.

Rejoinder on the Merits, ¶279-280. See Transcript (English), Day 1, Tuesday, 2 April 2013, 253:17-255:5.
Id., ¶¶106-110; Witness Statement of Aliaga, ¶¶56-58; Witness Statement of Earl, ¶¶61-62; Witness Statement of Andrade, ¶64.


See Transcript (English), Day 1, 2 April 2013, 184:7-184:9, 186:10-186:17.


Id., ¶106. See Exhibit R-78.

Id., ¶104. See Exhibit R-78.


Id., ¶106; Bejarano’s Second Statement, ¶9; Rejoinder on the Merits, ¶¶121-128.

Statement of Claim, ¶¶111-112. See Transcript (English), Day 1, 2 April 2013, 70:5-70:11.

Statement of Claim, ¶113. See Freshfields’ note to the Attorney General (Procurador General del Estado), dated 29 November 2011 (Exhibit C-201).

Rejoinder on the Merits, ¶¶416-422. See EGSA’s letter to Energais dated 26 February 2013 (Exhibit R-167).

Id., ¶113. See Transcript (English), Day 1, 2 April 2013, 70:13-71:1.

Id. See Transcript (English), Day 1, 2 April 2013, 161:14-162:4; Transcript (English), Day 6, 9 April 2013, 1418:22-1419:7.

Id., ¶21; Notice of Arbitration, ¶¶57-63; Statement of Claim, ¶¶135-141.

Rejoinder on the Merits, ¶¶111-112. See Transcript (English), Day 1, 2 April 2013, 70:5-70:11.

Id. See Transcript (English), Day 1, 2 April 2013, 163:8-163:15.

Id., ¶23-26.

Counter-Memorial on Jurisdiction, ¶6.

Id., ¶6. See Transcript (English), Day 1, 2 April 2013, 162:5-162:23.


Reply on Jurisdiction, ¶24.

Id., ¶26. See ICS Inspection and Control Services Limited (United Kingdom) v. Argentine Republic (PCA Case No. 2010-9), Award on Jurisdiction,10 February 2012 (Dupuy, Bernárdez and Lalonde) (Exhibit RL-29); Impregilo S.p.A v. Argentine Republic (ICSID Case No. ARB/07/17), Dissenting Opinion of Professor Brigitte Stern, 21 June 2011 (Exhibit RL-119).

Id., ¶¶27-31. In such regard, the Respondent believes that Lauder and CME cases illustrate this situation, since, in such cases, investors instituted two different arbitrations against the Czech Republic under two different treaties, as the Czech Republic had only consented thereto. Hence, had investors in such cases wished to consolidate the proceedings, they should have had the express consent of the State, given that the applicable treaties did not contain the consent of the State to the joinder. Likewise, in Pan American case, the Respondent maintains that claimants distort its content, since the tribunal never stated that, had claimants chosen to commence a single proceeding instead of two, they would not have needed Argentina’s consent.

Counter-Memorial on Jurisdiction, ¶7.

Reply on Jurisdiction, ¶33.

Id., ¶38.

Id., ¶40; Respondent’s Post-Hearing Brief, ¶33. See Transcript (English), Day 1, 2 April 2013, 166:1-166:19; Transcript (English), Day 6, 9 April 2013, 1419:25-1420:5.


Reply on Jurisdiction, ¶46(c); Respondent’s Post-Hearing Brief, ¶31.

Id., ¶42; Respondent’s Post-Hearing Brief, ¶34. See Plama Consortium Limited v. Republic of Bulgaria (ICSID Case No. ARB/03/24), Decision on Jurisdiction, 8 February 2005 (Salans, van den Berg and Veeder) (Exhibit CL-110). See Transcript (English), Day 1, 2 April 2013, 163:8-163:15.

Id., ¶44.

Counter-Memorial on Jurisdiction, ¶12.

See Transcript (English), Day 1, 2 April 2013, 170:9-170:18.


As explained by the Claimants at ¶6(a) and (b) of the Counter-Memorial on Jurisdiction, the case Pan American Energy...
LLC and BP Argentina Exploration Company v. The Argentine Republic, (ICSID Case No. ARB/03/13), Decision on Preliminary Objections, 27 July 2006, and the case CME Czech Republic B.V. v. The Czech Republic (UNCITRAL Case), Partial Award, 13 September 2001, cited by Bolivia, refer to arbitrations in which the claimants filed two different arbitration proceedings and then requested the consolidation thereof. However, in this case, the Claimants have not filed two different requests for arbitration, but have acted jointly.

Counter-Memorial on Jurisdiction, ¶6; See Transcript (English), Day 6, 9 April 2013, 1355:17-1356:1.

Counter-Memorial on Jurisdiction, ¶6-9; Claimants’ Post-Hearing Brief, ¶74, and 76. See Piero Foresti, Laura de Carli and others v. The Republic of South Africa (ICSID Case No. ARB(AF)/07/1), Award, 4 August 2010 (Lowe, Browner and Matthews) (Exhibit CL-134); OKO Pankki OYJ, VTB Bank (Germany) AG and Sampo Bank Plc v. Republic of Estonia (ICSID Case No. ARB/04/6), Award, 19 November 2007 (Wijnen, Fortier and Veeder) (Exhibit CL-120); Itera International Energy LLC and Itera Group NV v. Georgia (ICSID Case No. ARB/08/7), Decision on Admissibility of Ancillary Claims, 4 December 2009 (Danielius, Orrego Vicuña and Stern) (Annex CL-128); Sociedad General de Aguas de Barcelona S.A. and InterAgus Servicios Integrales del Agua S.A. v. The Argentine Republic (ICSID Case No. ARB/03/17), Decision on Jurisdiction, 16 May 2006 (Salakuse, Kaufmann-Kohler and Nikken) (Exhibit CL-117); Pac Rim Cayman LLC v. Republic of El Salvador (ICSID Case No. ARB/09/12), Decision on the Respondent’s Preliminary Objections, 2 August 2010 (Veeder, Tawil and Stern) (Exhibit CL-133); Rumeli Telekom A.S. and Telsim Mobil Telekomunikasyon Hizmetleri A.S. v. Republic of Kazakhstan (ICSID Case No. ARB/05/16), Award, 29 July 2008 (Boyd, Lalonde and Hanotiau) (Exhibit CL-52); Duke Energy Electroquik Partners & Electroquil S.A. v. Ecuador (ICSID Case No. ARB/04/19), Award, 18 August 2008 (Kaufmann Kolher, Go?mez Pinzo’n and van den Berg) (Exhibit CL-53); Perenco Ecuador Ltd. v. The Republic of Ecuador and Empresa Estatal Petro?leos del Ecuador (Petroecuator) (ICSID Case No. ARB/08/06), Decision on Jurisdiction, 30 June 2011 (Tomka, Kaplan and Thomas) (Exhibit CL-137).

Memorial on Jurisdiction, ¶29.

Counter-Memorial on Jurisdiction, ¶10; Claimants’ Post-Hearing Brief, ¶72-73.

Id., ¶11-13; Claimants’ Post-Hearing Brief, ¶77. See Transcript (English), Day 1, 2 April 2013, 136:16-138:16.

Rejoinder on Jurisdiction, ¶5-7. In this regard, the Claimants cite several cases in support of their argument, such as Chevron Corporation and Texaco Petroleum Company v. The Republic of Ecuador (PCA Case No. 34877), Sergei Paushok, CJSC Golden East Company and CJSC Vostoknetefzag Company v. Mongolia (UNCITRAL Arbitration), and Abacaet and others v. The Argentine Republic (ICSID Case No. ARB/07/5), Decision on Jurisdiction and Admissibility, 4 August 2011. See Transcript (English), Day 1, 2 April 2013, 136:24-137:9; Transcript (English), Day 6, 9 April 2013, 1356:13-1356:15.


Rejoinder on Jurisdiction, ¶11.


Memorial on Jurisdiction, ¶35-37; Respondent’s Post-Hearing Brief, ¶38. See Limited Liability Company AMTO v. Ukraine (Arbitration Institute of the Stockholm Chamber of Commerce (SCC) Case No. 80/2005), Final Award, 26 March 2008 (Cremades, Runeland and Soderlund) (Exhibit RL-34); Salini Construttori S.P.A. and Italsiege S.P.A v. Jordania (ICSID Case No. ARB/02/13), Award, 31 January 2006 (Guillaume, Cremades, Sinclair) (Exhibit RL-35); Hussein Nuaman Soufarki v. United Arab Emirates (ICSID Case No. ARB/02/07), Award, 7 July 2004 (Fortier, Schwebel and El-Khoseiri) (Exhibit RL-37); Phoenix Action, Ltd. v. Czech Republic (ICSID Case No. ARB/06/5), Award, 15 April 2009 (Stern, Bucher and Fernández-Armesto) (Exhibit RL-38); Brandes Investment Partners, LP v. Bolivarian Republic of Venezuela (ICSID Case No. ARB/08/3), Decision on the Respondent’s Objection Under Rule 41(5) of the ICSID Arbitration Rules, 2 February 2009 (Briner, Stern and Bo?ckstiegel) (Exhibit RL-39); Inceysa Vallisoletana S.L. v. Republic of El Salvador (ICSID Case No. ARB/03/26), Award, 2 August 2006 (Oreamuno Blanco, Landy and von Wobeser) (Exhibit RL-40).

The Respondent believes that it is such date that should be taken as a reference, rather than the date alleged by the Claimants, as it appears on the Share Certificate that evidences the ownership interests of Birdsong Overseas Limited in BIE (Exhibit C-35).

Memorial on Jurisdiction, ¶51. See Certificate of Incorporation of Bolivia Integrated Energy Limited (Exhibit C-25); Certificate of Incorporation of Birdsons Overseas Limited (Exhibit C-29).

Id., ¶62; Article I(4) of the US-Bolivia BIT.


Memorial on Jurisdiction, Section 3.2.2; Reply on Jurisdiction, ¶77-82; Counter-Memorial on Jurisdiction, ¶22-31.

Reply on Jurisdiction, ¶83-87. See Siemens A.G. v. The Argentine Republic (ICSID Case No. ARB/02/8), Decision on Jurisdiction, 3 August 2004 (Sureida, Brower and Janeiro) (Exhibit CL-109); Cemex Caracas Investments B.V. and Cemex Caracas II Investments B.V. v. Bolivarian Republic of Venezuela (ICSID Case No. ARB/08/15), Decision on Jurisdiction, 30 December 2010 (Guillaume, Abi-Saab and von Mehren) (Exhibit CL-136). In this respect, in its allegations on 14 January 2013, the Respondent denies that the case Te?inver S.A. v. The Argentine Republic (ICSID Case No. ARB/90/1), Decision on Jurisdiction, 21 December 2011 (Exhibit CL-151), supports the Claimants’ position on this issue.
since: (i) bilateral investment treaties are not identical in specific aspects which are relevant to these proceedings; and (ii) the Decision applies a pro-investor principle that has not been justified by said tribunal.

143 Memorial on Jurisdiction, ¶¶85-89; Respondent’s Post-Hearing Brief, ¶43.
144 Id., ¶¶91-96. See Romak S.A. v. Uzbekistan (UNCITRAL Case-PCA No. AA280), Award, 26 November 2009 (Mantilla-Serrano, Rubins and Molfessis) (Exhibit RL-54); GEA Group Aktiengesellschaft v. Ukraine (ICSID Case No. ARB/08/16), Award, 31 March 2011 (van den Berg, Landau and Stern) (Exhibit RL-55); Alps Finance and Trade AG v. Slovakia (UNCITRAL Case), Award, 5 March 2011 (Stuber, Klein and Crivellaro) (RL-56).
145 Counter-Memorial on Jurisdiction, ¶¶37-41.
146 See White Industries Australia Limited v. India (UNCITRAL Case), Award, 30 November 2011 (Brower, Lau and Rowley) (Exhibit CL-73).
147 Reply on Jurisdiction, ¶95.
148 See Romak S.A. v. Uzbekistan (UNCITRAL Case-PCA No. AA280), Award, 26 November 2009 (Mantilla-Serrano, Rubins and Molfessis) (Exhibit RL-54); Alps Finance and Trade AG v. Slovakia (UNCITRAL Case), Award, 5 March 2011 (Stuber, Klein and Crivellaro) (Exhibit RL-56).
149 See Transcript (English), Day 1, 2 April 2013, 172:11-173:19; Transcript (English), Day 6, 9 April 2013, 1420:19-1421:1.
150 Reply on Jurisdiction, ¶¶101-102, and 109; Respondent’s Post-Hearing Brief, ¶37.
151 Id., ¶¶103-112. In this regard, the Respondent establishes that there is no evidence whatsoever that Rurelec has paid USD 35 million for the shares in EGSA. Also, the investments in generation equipment were made without the Claimants’ own capital contribution. As regards the alleged technical support mentioned by the Claimants in their Counter-Memorial on Jurisdiction, ¶33, no evidence has been submitted and, in any case, the technical support received by EGSA came from abroad, through subcontractors from Independent Power Operation Ltd. (See Exhibit R-103). Moreover, at least 4 out of the 7 Jenbacher engines (which Claimants include as Rurelec’s contribution) have belonged to EGSA since April 2005, that is, several months prior to Rurelec’s alleged investment in Bolivia. Ultimately, as claimed by the Respondent, it is not true that Rurelec’s conduct has helped remedying the difficult financial situation of EGSA, as its indebtedness had been evident since 2008. Fitch Ratings had downgraded EGSA’s credit rating and by 2009 it had exhausted all its financing sources, with USD 3 millions of cash in 2010. This, coupled with the distribution of dividends qualified as “conservative” by the Claimants, led to a decapitalization of EGSA (See Exhibits R-104, 105 and 106). See Transcript (English), Day 1, 2 April 2013, 172:11-173:19.
152 Memorial on Jurisdiction, ¶¶116-127.
153 Counter-Memorial on Jurisdiction, ¶¶17-19.
154 Reply on Jurisdiction, ¶¶59-61; Respondent’s Post-Hearing Brief, ¶¶38-41. As regards the agreement (Exhibit R-61), Bolivia states that it does not show whether a payment has been made. It provides for some deferred payments but it is uncertain whether they have been made or not. Moreover, the last payment was scheduled for 2008, which makes it impossible for the 2006 Share Transfer (Exhibit C-214) to prove any payment (a total of USD 35 millions) in 2006 if the aggregate amount had not yet been paid. The same happens with Rurelec’s press release (Exhibit C-215).
155 Letter from Nerine Fiduciaries to Freshfields dated 26 October 2012 (Exhibit C-222).
156 Reply on Jurisdiction, ¶69. The Respondent considers that the Claimants have just established that Birdsong was organized in December 2005 and that Rurelec owned one share at a par value of USD 1 (Exhibits C-29 and 30). However, said documents fail to show how many shares form Birdsong’s capital, which makes it impossible to determine Rurelec’s percentage interest thereon.
158 Id., ¶71.
159 Examples of documents include: (i) EGSA’s annual reports on stock ownership by Rurelec since the investment, (ii) the position of Peter Earl —Director of Rurelec— as President of the Board of Directors of EGSA in 2006, and (iii) different press releases which mention the investments made in Bolivia for power generation.
160 Counter-Memorial on Jurisdiction, ¶¶17-19; Claimants’ Post-Hearing Brief, ¶95. See Transcript (English), Day 1, 2 April 2013, 138:17-140:4.
162 Counter-Memorial on Jurisdiction, ¶¶23-26. See Teinver S.A., Transportes de Cercanías as S.A and Autobuses Urbanos del Sur S.A. v. The Argentine Republic (ICSID Case No. ARB/09/1), Decision on Jurisdiction, 21 December 2012 (Buergenthal, Alvarez and Hossain) (Exhibit CL-151); Siemens A.G. v. The Argentine Republic (ICSID Case No. ARB/08/8), Decision on Jurisdiction, 3 August 2004 (Sureda, Brower and Janeiro) (Exhibit CL-109); Ioannis Kardassopoulos v. Georgia (ICSID Case No. ARB/05/18), Decision on Jurisdiction, 6 July 2007 (Fortier, Orrego Vicuña and Watts) (Exhibit CL-119); Mobil Corporation, Venezuela Holdings, B.V. and others v. Bolivarian Republic of Venezuela (ICSID Case No. ARB/08/27), Decision on Jurisdiction, 10 June 2010 (Guillaume, Kaufmann-Kohler and El-Kosheri) (Exhibit CL-131); Mr. Tza Yap Shum v. Republic of Peru (ICSID Case No. ARB/07/6), Decision on Jurisdiction and

Rejoinder on Jurisdiction, ¶20-22.

Rejoinder on Jurisdiction, ¶23-25. The Claimants consider that the Anglo Iranian Oil case cited by the Respondent to support its argument at ¶72 of its Objections, makes no reference to the concept of direct or indirect investment. Moreover, Bolivia’s argument that the cases cited by the Respondent should be disregarded because they do not involve the UK-Bolivia BIT or any other treaties executed by Bolivia, should not be accepted since the provisions analyzed in those cases are substantially the same as those under the UK-Bolivia BIT. For more reference to those cases, see Counter-Memorial on Jurisdiction, ¶23-26. See also the Claimants’ allegations on 2 January 2013 about the case Teinver S.A., Transportes de Cercanías as S.A and Autobuses Urbanos del Sur S.A. v. The Argentine Republic (ICSID Case No. ARB/09/1), Decision on Jurisdiction, 21 December 2012 (Exhibit CL-151).


See Transcript (English), Day 1, 2 April 2013, 141:19-142:2.

Rejoinder on Jurisdiction, ¶27-28.

Rejoinder on Jurisdiction, ¶32. For example, they also cite the payment of USD 35 million for the acquisition of EGSA in 2006, an estimated investment of USD 110 million to increase EGSA’s efficiency (through a 185 MW increase), as well as the introduction of a new technology which entailed an increase of EGSA’s power generation capacity. See Statement of Claim, ¶70-79; Counter-Memorial on Jurisdiction, ¶33. See Transcript (English), Day 1, 2 April 2013, 142:3-142:17.

Counter-Memorial on Jurisdiction, ¶34.

Id., ¶37.

Id., ¶40. See Article 1(b) of the UK-Bolivia BIT (Exhibit C-1).

Counter-Memorial on Jurisdiction, ¶42(a)(b). The Claimants refer here to the cases Romak S.A. v. Uzbekistan (UNCITRAL-PCA Case No. AA280), Award, 26 November 2009 (Manilla-Serrano, Rubins and Molfessis) (Exhibit RL-54); Alps Finance and Trade AG v. Slovakia (UNCITRAL Case), Award, 5 March 2011 (Stuber, Klein and Crivellaro) (Exhibit RL-56).

Counter-Memorial on Jurisdiction, ¶42 (c)(d). See Transcript (English), Day 1, 2 April 2013, 141:19-142:2.

Id., ¶43; Second Witness Statement of Blanco, ¶6 and 21

Counter-Memorial on Jurisdiction, ¶44. See Romak S.A. (Switzerland) v. Republic of Uzbekistan (UNCITRAL Case), Award, 26 November 2009 (Manilla-Serrano, Rubins and Molfessis) (Exhibit RL-54).


Id., ¶41. Counter-Memorial on Jurisdiction, ¶30-31; Claimants’ Post-Hearing Brief, ¶96.

Id., ¶32.

Counter-Memorial on Jurisdiction, ¶46.

Memorial on Jurisdiction, ¶¶138-139. See Transcript (English), Day 1, 2 April 2013, 143:7-143:21,174:12-175:1.

Memorial on Jurisdiction, ¶¶130-142.

Id., ¶51-52.


Id., ¶56; Respondent’s Post-Hearing Brief, ¶53.

Id., ¶132-137. The Respondent refers to the Bidding Rules (Exhibit C-7), which define “Stock Subscribing Company” as “the company that shall subscribe the Subscription Shares” (Article 1) [Tribunal’s Translation]. Moreover, Article 2.1 stated that “the bidding company may be: 2.1.1 Electricity Company […] 2.1.2 Consortium of Related Companies […] 2.1.3 Specific Company. A juridical person constituted exclusively for the purposes
of participating in the bid, which could be the Stock Subscribing Company. 2.1.4 Other Consortiums. Article 2.3 provided that “the Qualified Bidder that is declared the winning bidder must constitute, if necessary, prior to the Closing Date, the Stock Subscribing Company” (Article 2.3) and, finally, in the Closing Deed, the Stock Subscribing Company shall subscribe the Subscription Shares (Article 8.3). In turn, the Capitalization Agreement uses a similar definition of Stock Subscribing Company: “the company which subscribes to the shares under the Agreement” (Article 3) and “undertakes to pay to the Company the Subscription Amount” (Article 5.1) [Tribunal’s Translation]. See Transcript (English), Day 1, 2 April 2013, 175:21-176:6; Transcript (English), Day 6, 9 April 2013, 1428:22-1429:7.

195) Reply on Jurisdiction, ¶140. The tribunal in Pac Rim Cayman LLC v. El Salvador (ICSID Case No. ARB/09/12), Decision on the Respondent's Jurisdictional Objections, 1 June 2012 (Veeder, Tawil and Stern) (Exhibit CL-140), considered that a traditional “holding company” is a company created in order to “own shares in its groups of companies, with attendant benefits as to control, taxation and risk Management for the holding company’s group of companies.” However, according to said tribunal, the fact that a company is organized in the United States for the sole purpose of holding shares in foreign companies indicates that such company is not a “traditional holding company” and fails to meet the essential condition of carrying out material businesses in its home country.

196) See Transcript (English), Day 1, 2 April 2013, 176:15-177:24; Transcript (English), Day 6, 9 April 2013, 1428:8-1428:18.

197) See Transcript (English), Day 1, 2 April 2013, 143:22-144:19; Transcript (English), Day 6, 9 April 2013, 1362:2-1367:19.


199) Id., ¶¶61-62; Claimants’ Post-Hearing Brief, ¶84. See Pac Rim Cayman LLC v. Republic of El Salvador (ICSID Case No. ARB/09/12), Decision on the Respondent’s Jurisdictional Objections, 1 June 2012 (Veeder, Tawil and Stern) (Exhibit CL-140); Petrobart Limited v. The Kyrgyz Republic (SSS Case No. 126/2003), Award, 29 March 2005, (Danelius, Bring and Smets) (Exhibit CL-126); Veteran Petroleum Limited (Cyprus) v. The Russian Federation (CPA Case No. AA228), Award on Jurisdiction and Admissibility, 30 November 2009 (Fortier, Poncet and Schwebel) (Exhibit CL-127). See Transcript (English), Day 1, 2 April 2013, 144:19-145:7; Transcript (English), Day 6, 9 April 2013, 1360:20-1361:18.

December 2010 (Oreamuno Blanco, Grigera Nao?n and Vinuesa) (Exhibit RL-60); Argentine Republic v. BG Group PLC, Decision on Annulment of the U.S Court of Appeals in and for the District of Columbia, 17 January 2012 (Judge Rogers) (Exhibit RL-61); Enron Corporation and Ponderosa Assets, L.P. v. Argentine Republic (ICSID Case No. ARB/01/3), Decision on Jurisdiction, 14 January 2004 (Orrego Vicun?a, Gros Espeill and Tschanz) (Exhibit RL-16).

See ¶236 infra.

Memorial on Jurisdiction, ¶155.


Respondent’s Post-Hearing Brief, ¶63. See Transcript (English), Day 1, 2 April 2013, 244:8-245:12.

Statement of Claim, ¶138; Notice of Arbitration; GAI’s Notice of Claim to President Evo Morales, 13 May 2010

Respondent’s Post-Hearing Brief, ¶¶64-65.

Reply on Jurisdiction, ¶¶176-177. See ¶236 infra.

In addition, the Respondent relies on various precedents supporting its argument. See Exhibit RL-125; Asian Agricultural Products Ltd. v. Sri Lanka (ICSID Case No. ARB/873), Award, 27 June 1990 (El-Kosheri, Goldman and Asante) (Exhibit CL-10).

Id., ¶69. See ICS Inspection and Control Services Limited (United Kingdom) v. Argentine Republic (UNCITRAL Case-PCA Case No. 2010-9), Award on Jurisdiction, 10 February 2012 (Dupuy, Berna?rdez and Lalonde) (Exhibit RL-29); Abacat et al v. Argentine Republic (ICSID Case No. ARB/07/5), Dissenting Opinion of Professor Georges Abi-Saab, 28 October 2011 (Exhibit RL-121); Impregilo S.p.A v. Argentine Republic (ICSID Case No. ARB/07/17), Dissenting Opinion of Professor Brigitte Stern, 21 June 2011 (Exhibit RL-119); Noble Energy, Inc. and Machalapower CIA LTDA v. Ecuador and Consejo Nacional de Electricidad (ICSID Case No. ARB/05/12), Decision on Jurisdiction, 5 March 2008 (Kaufmann Kohler, Cremades and Alvarez) (Exhibit RL-20).

See Transcript (English), Day 1, 2 April 2013, 245:13-246:16; Transcript (English), Day 6, 9 April 2013, 14:29:14-1430:1.

Reply on Jurisdiction, ¶168. In addition, the Respondent relies on various precedents supporting its argument: Eduardo Vieira v. Republic of Chile (ICSID Case No. ARB/04/7), Award, 21 August 2007 (Wobeser, Zalduendo and Reisman) (Exhibit RL-125); Asian Agricultural Products Ltd. v. Sri Lanka (ICSID Case No. ARB/873), Award, 27 June 1990 (El-Kosheri, Goldman and Asante) (Exhibit CL-10).

Id., ¶169. See ICS Inspection and Control Services Limited (United Kingdom) v. Argentine Republic (UNCITRAL Case-PCA Case No. 2010-9), Award on Jurisdiction, 10 February 2012 (Dupuy, Berna?rdez and Lalonde) (Exhibit RL-29).

Respondent’s Counter-Memorial on Jurisdiction, ¶64, 72, and 73. The Claimants have only affirmed that Bolivia made no attempt to amicably settle the New Claims, that negotiations on nationalisation were unsuccessful and that Bolivia’s stance in this arbitration confirms the scarce possibilities that an agreement would have been reached. See ¶236 infra. Additionally, the Respondent considers in its allegations of 14 January 2013 that Teinver S.A. v. Argentine Republic (ICSID Case No. ARB/09/1), Decision on Jurisdiction, 21 December 2012 (Exhibit CL-151), reinforces Bolivia’s stance in this respect. This is so because the circumstances of such case and of this case are very different: here, there has been no kind of negotiation on the New Claims (unlike in the mentioned case). Therefore, the prior negotiation requirement has not been observed. See Transcript (English), Day 1, 2 April 2013, 246:17-247:15.

Reply on Jurisdiction, ¶¶176-177. See ¶236 infra.

Counter-Memorial on Jurisdiction, ¶63, 73, and 78. See ¶234 infra. In this regard, in its allegations of 14 January 2013, the Respondent contradicts the position of Claimants concerning Teinver S.A. v. Argentine Republic. According to the Respondent, what is decisive in this concern is for the claims to relate to the same object; without the tribunal defining what should be considered as such. In any case, the New Claims have no relation whatsoever to nationalisation. See Transcript (English), Day 6, 9 April 2013, 14:30:1-1430:9.

Reply on Jurisdiction, ¶179. See Transcript (English), Day 1, 2 April 2013, 248:20-248:22.

Counter-Memorial on Jurisdiction, ¶70. See ¶234 infra.

Reply on Jurisdiction, ¶180; Respondent's Post-Hearing Brief, ¶66. See Transcript (English), Day 1, 2 April 2013, 248:24-249:11.

Id., ¶181.

Id., ¶182.


Id., ¶187.

Id., ¶188; Statement of Claim, ¶254.
The UK-Bolivia BIT establishes that once an agreement has not been reached after the amicable consultation period and six months have passed since one of the parties notified the other of the existence of the dispute, the relevant arbitration may be commenced. On the contrary, the US-Bolivia BIT simply refers to the lapse of three months for any of the parties to submit the dispute to mandatory arbitration, with no additional requirements.


Id., ¶¶73-75.

Id., ¶¶77. See Murphy Exploration and Production Company International v. Republic of Ecuador (ICSID Case No. ARB/08/4), Award on Jurisdiction, 15 December 2010, (Oreamuno Blanco, Grigera Nao?n and Vinuesa) (Exhibit RL-60); Burlington Resources Inc. v. Republic of Ecuador (ICSID Case No. ARB/08/5), Decision on Jurisdiction, 2 June 2010 (Kaufmann-Kohler, Stern and Orrego Vicun?a) (Exhibit RL-17).

Id., ¶¶80-83. In this respect, see the allegations of the Claimants concerning Teinver S.A., Transportes de Cercani?as S.A and Autobuses Urbanos del Sur S.A. v. Argentine Republic (ICSID Case No. ARB/09/1), Decision on Jurisdiction, 21 December 2012 (Exhibit CL-151), since according to Claimants it supports their stance. See Transcript (English), Day 1, 2 April 2013, 146:7-146:19.

Id., ¶¶49-50. See, inter alia, Ronald S. Lauder v. Czech Republic (UNCITRAL) Final Award, 3 September 2001 (Exhibit CL-23); Abaclat et al v. Argentine Republic (ICSID Case No. ARB/07/5), Decision on Jurisdiction and Admissibility, 4 August 2011 (Tercier, Abi-Saab and van den Berg) (Exhibit CL-138); Biwater Gauff (Tanzania) Ltd. v. Tanzania (ICSID Case No. ARB/05/22), Award, 24 July 2008 (Born, Landau and Hanotiau) (Exhibit CL-51); Bayindir Insaat Turizm Ticaret ve Sanayi A.S v. Islamic Republic of Pakistan (ICSID Case No. ARB/00/13), Decision on Jurisdiction, 14 November 2005, (Kaufmann Kohler, Berman and Bo?ckstiegel) (Exhibit CL-116); SGS Sociedad de Surveillance S.A. v. Islamic Republic of Pakistan (ICSID Case No. ARB/01/13), Decision on Jurisdiction, 6 August 2003, (P.Feliciano, Faure?es and Thomas) (Exhibit CL-107); Ronald S. Lauder v. Czech Republic (UNCITRAL) Case, Award, 3 September 2001 (Briner, Klein and Cutler) (Exhibit CL-23); Link- Trading Joint Stock Company v. Consumer Control Department of the Republic of Moldavia, Award on Jurisdiction, 16 February 2001 (Hertzfeld, Buruiana and Zykln) (Exhibit CL-105); Wena Hotels Limited v. Republic of Egypt (ICSID Case No. ARB/98/4), Summary of the Tribunal’s Minutes, 25 May 1999 (Leigh, Fadlallah and Haddad) (Exhibit CL-103); Frank J. Sedelmayer v. Russian Federation, Award, 7 July 1998 (Exhibit CL-102); Ethyl Corporation v. Government of Canada, Award on Jurisdiction, 24 June 1998 (Bo?ckstiegel, Brower and Lalonde) (Exhibit RL-5). See Transcript (Spanish), Day 1, 2 April 2013, 1359:1-1359:4.
(ICSID Case No. ARB/05/12), Decision on Jurisdiction, 5 March 2008 (Kaufmann-Kohler, Cremades and Alvarez) (Exhibit RL-20); Compañía de Aguas del Aconquija S.A. and Vivendi Universal (former Compagnie Générale des Eaux) v. Argentine Republic (ICSID Case No. ARB/97/3), Decision on Annulment, 3 July 2002, (Fortier, Crawford and Fernández Rozas) (Exhibit CL-26).


259See ¶¶144-146 supra.

260Memorial on Jurisdiction, ¶¶210-228.

261Id., ¶217-218.

262ROME 1995: Article 1, “Marginal Generation Unit. The last Generation Unit in the condition to satisfy a rise in demand, dispatched by the [CNDC] in accordance with the procedures established in these Regulations” [Tribunal’s Translation].

263Text of Supreme Decree No. 29599 available in the Memorial on Jurisdiction, ¶235.

264Reply on Jurisdiction, ¶202(a).

265See footnote on p. 193 of the Reply on Jurisdiction.

266Memorial on Jurisdiction, ¶¶239-242, and 246-251.

267Id., ¶¶244, 245, and 251; Respondent’s Post-Hearing Brief, ¶70. See Iberdrola Energía, S.A. v. Republic of Guatemala (ICSID Case No. ARB/09/5), Award, 17 August 2012, (Zuleta, Oreamundo Blanco and Derains) (Exhibit RL-22); Generation Ukraine Inc. v. Ukraine (ICSID Case No. ARB/00/9), Award, 16 September 2003, (Paulsson, Salpius and Voss) (Exhibit RL-24).


269Memorial on Jurisdiction, ¶¶253-267.

270Id., ¶268.

271See ¶134 supra.

272See ¶135 supra.

273In this regard, the Respondent mentions the case of Iberdrola again, where the arbitration tribunal considered that the investor was making claims based on a treaty concerning matters that were actually utterly regulatory in relation to the tariffs applicable to the electricity sector. Thus, it considered that the claims were not protected under the treaty.

274Memorial on Jurisdiction, ¶¶275-277; Reply on Jurisdiction, ¶202(b).

275The Respondent argues, relying on Joy Mining Machinery Limited v. Arab Republic of Egypt (ICSID Case No. ARB/03/11), Decision on Jurisdiction, 6 August 2004 (Orrego Vicuña, Laurence Craig and Weeramantry) (Exhibit RL-11), that such merely commercial claims do not give rise to claims under the investment treaties.

276See ¶¶127, 158-160 supra.

277Memorial on Jurisdiction, ¶¶290-291; Reply on Jurisdiction, ¶202(c).

278See Transcript (English), Day 6, 9 April 2013, 1430:11-1430-14.

279See ¶239-251 supra.

280See Counter-Memorial on Jurisdiction, ¶86(a), and Statement of Claim, ¶¶189-209, for the measure relating to spot prices; Counter-Memorial on Jurisdiction, ¶86(b), and Statement of Claim, ¶¶210-220, for the measure relating to the PBP; Counter-Memorial on Jurisdiction, ¶86(c), and Statement of Claim, ¶¶111-113, and 254-259, for the measure relating to the Worthington engines.

281Counter-Memorial on Jurisdiction, ¶86(a).


283Rejoinder on Jurisdiction, ¶61.

284Id., ¶86(b).

285Id., ¶62.


287Id., ¶88. The Respondent used the Iberdrola Energía v. Republic of Guatemala case as a support of its argument. Nevertheless, the Claimants allege that case has no relation whatsoever with the case at issue, since in that arbitration claimant failed to prove that the claims submitted were of international nature. The tribunal in that case determined that whether the State had violated or not its obligations under the treaty was not in debate, therefore everything ended up in the fact that it was a question relating to the law of the State of Guatemala.


289Id., ¶307.

290Memorial on Jurisdiction, ¶307; Reply on Jurisdiction, ¶209.

291Reply on Jurisdiction, ¶210; Statement of Claim, ¶219. See Transcript (English) Day 1, 2 April 2013, 258:21-259:8.
Response to the Request for Bifurcation of 27 August 2012, ¶36; Reply on Jurisdiction, ¶205; Counter-Memorial on Jurisdiction, ¶¶95-96. According to the Respondent, the Claimants argue the existence of a triple identity test that in this case would not have been confirmed and, in addition, Bolivia's objection would deprive the US-Bolivia BIT's effective means protection from its effet utile.


Counter-Memorial on Jurisdiction, ¶¶94-95. The Respondent, in its Reply on Jurisdiction, ¶207, copies textually from the Counter-Memorial the arguments presented thereby: “the fork in the road clause applies only when an investment treaty arbitration and a domestic court litigation have [...] (iii) the same legal basis for the claim [...] although [EGSA] relied on Bolivian Law, GAI is suing for breach of the effective means provision (Article II.4) of the US Treaty.”

Reply on Jurisdiction, ¶211. The Respondent considers that GAI, not having been incorporated in Bolivia or performing energy activities at its own risk, lacks standing to commence administrative proceedings. Likewise, the company is controlled, mostly, by Bolivian investors. At the time of submitting a request for arbitration, EGSA could not be regarded as an investor from the United States.

See Alex Genin, Eastern Credit Limited, INC. and A.S. Baltoil v. Republic of Estonia (UNCITRAL Case, PCA Case No. ARB/99/2), Award, 25 June 2001 (Fortier, Heth and van den Berg) (Exhibit RL-128).

Reply on Jurisdiction, ¶213. The Respondent holds that the Claimants' assertion would make it impossible for the fork-in-the-road and the effective remedy clauses to coexist. Nevertheless, this is not true, since an American investor, in accordance with the US-Bolivia BIT, can submit a claim before the domestic courts, when being affected by ineffective means, and submit a claim under the BIT itself that is not affected by the fork-in-the-road clause. This would actually occur when there is no dispute unity

Counter-Memorial on Jurisdiction, ¶94. See, inter alia, Yukos Universal Limited (Isle of Man) v. Russia Federation (UNCITRAL Case, PCA Case No. AA227), Award on Jurisdiction and Admissibility, 30 November 2009, (Fortier, Poncet and Schwebel) (Exhibit CL-127); Desert Line Projects LLC v. Republic of Yemen (ICSID Case No. ARB/05/17), Award, 6 February 2008 (Tercier, Paulsson and El-Kosheri) (Exhibit CL-95); Occidental Exploration and Production Company v. Republic of Ecuador (LCIA Case No. UN 3467), Final Award of 1 July 2004 (Orrego Vicuna?a, Brower and Sweeney) (Exhibit CL-31).

See Pantechniki S.A. Contractors & Engineers (Greece) v. Republic of Albany (ICSID Case No. ARB/07/21), Award, 30 July 2009, (Paulsson) (Exhibit RL-18).

See ¶¶259-262 supra.

Reply on Jurisdiction, footnote 202.

Rejoinder on Jurisdiction, ¶211.

See Transcript (English), Day 1, 2 April 2013, 147:14-147:22.

See Transcript (English), Day 1, 2 April 2013, 147:23-147:25.

Reply on Jurisdiction, ¶208.

Rejoinder on Jurisdiction, ¶74-75.

Memorial on Jurisdiction, ¶¶321-325. See Jan de Nul N.V. and Dredging International N.V. v Arab Republic of Egypt (ICSID Case No. ARB/04/13), Decision on Jurisdiction, 16 June 2006 (Kaufmann-Kohler, Mayer and Stern) (Exhibit RL-12); Loewen Group, Inc. and Raymond L. Loewen v. United States (ICSID Case No. ARB(AF)/98/3), Decision on the merits, 26 June 2003 (Mason, Mikva and Mustill) (Exhibit RL-68); Generation Ukraine, Inc. v. Ukraine (ICSID Case No. ARB/00/9), Decision, 16 September 2003 (Paulsson, Salpius and Voss) (Exhibit RL-34).

Id., ¶320.

Id., ¶329. Dr Carlos Quispe is “responsible for responding the administrative remedies filed against the energy authorities' decisions and representing the Bolivian State in the judicial proceedings against such decisions.”

Reply on Jurisdiction, ¶¶215-216.

Id., ¶217; Counter-Memorial on Jurisdiction, ¶99, 101-103.

See Generation Ukraine Inc. v. Ukraine (ICSID Case No. ARB/00/9), Decision, 16 September 2003 (Salpius, Voss and Paulsson) (Exhibit RL-24); Saluka Investments BV v. Czech Republic (UNCITRAL Case-PCA Case), Partial Award, 17 March 2006 (Watts, Fortier and Behrens) (Exhibit CL-36). See Transcript (English) Day 1, 2 April 2013, 250:2-250:21.

Counter-Memorial on Jurisdiction, ¶102. In this regard, the Claimants assert that both cases were claims based on the same legal basis for the claim. Moreover, both cases are claims based on the same BIT.

See Loewen Group, Inc. and Raymond L. Loewen v. United States (ICSID Case No. ARB(AF)/98/3), Decision, 26 June 2003 (Mason, Mikva and Mustill) (Exhibit RL-68).

See Jan de Nul N.V. v. Republic of Egypt (ICSID Case No. ARB/04/13), Decision, 16 June 2006 (Kaufmann-Kohler, Mayer and Stern) (Exhibit RL-12).

Counter-Memorial on Jurisdiction, ¶102. See ¶276 infra.
See *Helnan International Hotels A/S v. Egypt* (ICSID Case No. ARB/05/19), Annulment Proceeding, Decision of the ad hoc Committee, 14 June 2010 (Schwebel, Ajibola and McLachlan) (Exhibit CL-132).

See *Generation Ukraine Inc. v. Ukraine* (ICSID Case No. ARB/00/9), Decision, 16 September 2003 (Paulsson, Salpius and Voss) (Exhibit RL-24).

Reply on Jurisdiction, ¶222.

Id., ¶223.


Id., ¶102. See *Jan de Nul NV and Dredging International NV v. Republic of Egypt* (ICSID Case No. ARB/04/13), Award, 6 November 2008 (Kaufmann Kohler, Mayer and Stern) (Exhibit CL-56): *The Loewen Group, Inc. and Raymond L. Loewen v. United States of America* (ICSID Case No. ARB(AF)/98/3), Award, 26 June 2003 (Mason, Mikva and Mustill) (Exhibit RL-68); *Waste Management, Inc. v. United Mexican States* (ICSID Case No. ARB(AF)/00/3), Award, 30 April 2004 (Crawford, Civiletti and Magal?lo?n Go?mez) (Exhibit RL-99); *Parkerings-Compagniet A.S. v. Republic of Lithuania* (ICSID Case No. ARB/05/8), Award, 11 September 2007 (Lew, Lalonde and Le?vy) (Exhibit RL-13).

Id., ¶102. See *Generation Ukraine Inc. v. Ukraine* (ICSID Case No. ARB/00/9), Decision, 16 September 2003 (Paulsson, Salpius and Voss) (Exhibit RL-24); *Helnan International Hotels A/S v. Republic of Egypt* (ICSID Case No. ARB/05/19), Annulment Proceeding, Decision of the ad hoc Committee, 14 June 2010 (Schwebel, Ajibola and McLachlan) (Exhibit CL-132).

Memorial on Jurisdiction, ¶318.

Reply on Jurisdiction, ¶¶220-223; Counter-Memorial on Jurisdiction, ¶¶102-103.

Rejoinder on Jurisdiction, ¶79, and footnotes 163 and 164.

Reply on Jurisdiction, ¶233(2)(b).

Memorial on Jurisdiction, ¶337.

Counter-Memorial on Jurisdiction, ¶110; Rejoinder on the Merits, ¶85.

Statement of Claim, ¶¶146-148.


Claimants’ Post-Hearing Brief, ¶7.

Id., ¶¶156-161. See *CME Czech Republic BV v. Czech Republic* (UNCITRAL Case), Final Award, 14 March 2003 (Kuhn, Schwebel and Brownlie) (Exhibit CL-27); *Biloune and Marine Drive Complex Ltd v. Ghana Investments Centre and the Government of Ghana*, Award on Jurisdiction and Liability, 27 October 1989, in (1994) 95 International Law Reports (Schwebel, Wallace and Leigh) (Exhibit CL-8); *Amoco International Finance Co v. The Islamic Republic of Iran* (Iran-US Claims Tribunal), Award, 14 July 1987 (Exhibit CL-6); *Rumeli Telekom A.S. and Telsom Mobil Telekomikasyon Hizmetleri A.S. v. Republic of Kazakhstan* (ICSID Case No. ARB/05/16), Award, 29 July 2008 (Hansotia, Boyd and Lalonde) (Exhibit CL-52). See Transcript (English), Day 1, 2 April 2013, 73:4-74:17.

Id., ¶¶162-165; Reply on the Merits, ¶110. See *ADC Affiliate Limited and ADC & ADMC Management Limited v. Republic of Hungary* (ICSID Case No. ARB/03/16), Award, 2 October 2006 (Kaplan, Brower and van den Berg) (Exhibit CL-38); *Ioannis Kardassopoulos and Ron Fuchs v. Georgia* (ICSID Cases Nos., ARB/05/18 and ARB/07/15), Award, 3 March 2010 (Fortier, Orrego Vicun?a and Lowe) (Exhibit CL-65); *Mohammad Ammar Al-Bahloul v. Republic of Tajikistan* (SCC Case No. V (064/2008)), Partial Award on Jurisdiction and Liability, 2 September 2009 (Hertzfeld, Happ and Zykin) (Exhibit CL-64).

Statement of Claim, ¶¶166-168.

Statement of Claim, ¶169. See Transcript (English), Day 1, 2 April 2013, 74:21-77:8; Transcript (English), Day 6, 9 April 2013, 1329:4-1329:21.


Reply on the Merits, ¶172. See *Sapphire International Petroleums Ltd. v. National Iranian Oil Co.* (1963) 35 ILR 136 (Exhibit CL-152); *Gemplus SA v. The United Mexican States* (ICSID Case No. ARB(AF)/04/3 & ARB(AF)/04/4), Award, 16


342See Section B.


344Id., ¶252.

345Compass Lexecon Report, ¶71.

346Compass Lexecon Report, ¶72, footnote 53.

347Reply on the Merits, ¶¶185-186; Compass Lexecon Report, ¶¶110-119, and 121-125; Compass Lexecon Rebuttal Report ¶¶169-170. Claimants explain, for instance: (a) the SDDP from May 2010 to April 2014 was incomplete and therefore was lower; (b) the 2010 POES reflects information that would have been available at the market in May 2010 and which has proven more accurate than other forecasts; (c) MEC did not use the 2011-2022 long-term electricity programming of the SIN, but the 2010 POES for the same previous reasons. See Transcript (English), Day 1, 2 April 2013, 112:5-117:12; Transcript (English), Day 6, 9 April 2013, 1398:22-1401:18.

348Compass Lexecon Report, ¶¶140-143.

349Reply on the Merits, ¶¶179, and 182; Compass Lexecon Rebuttal Report, ¶¶58, 60-67, 70-74, 80-103, and 147. See Siemens A.G. v. The Argentine Republic (ICSID Case No. ARB/02/8), Award, 6 February 2007 (Sureda, Brewer and Bello Janeiro) (Exhibit CL-41); Enron Corporation v. The Argentine Republic (ICSID Case No. ARB/01/3), Award, 22 May 2007 (Orrego Vicun?a, van den Berg and Tschanz) (Exhibit CL-42); Sempra Energy International v. The Argentine Republic (ICSID Case No. ARB/02/16), Award, 28 September 2007 (Orrego Vicun?a, Lalonde and Morelli Rico) (Exhibit CL-46); EDF International S.A., SAUR International S.A. and Leop Participaciones Argentinas S.A. v. The Argentine Republic (ICSID Case No. ARB/03/23), Award, 11 June 2012 (Kaufmann-Kohler, Remo?n and Park) (Exhibit RL-141).


352Statement of Claim, ¶238.

353Id., ¶240-245; Reply on the Merits, ¶214-220; Claimants’ Post-Hearing Brief, ¶176; Compass Lexecon Rebuttal Report, ¶175. See Gotanda, A study of Interest (Exhibit CL-44); Compan?i?a de Aguas del Aconcagua S.A. and Vivendi Universal v. The Argentine Republic (ICSID Case No. ARB/97/3), Decision on Annulment, 3 July 2002 (Fortier, Crawford and Ferna?nde Rozas) (Exhibit CL-26); Alpha Projektholding GmbH v. Ukraine (ICSID Case No. ARB/07/16), Award, 8 November 2010 (Robinson, Alexandrov and Turbowicz) (Exhibit CL-68); France Telecom v. Lebanon (UNCITRAL), Award, 31 January 2005 (Audit, Lalonde and Akl) (Exhibit CL-34); Funnekotter & Ors v. Republic of Zimbabwe (ICSID Case No. ARB/05/6), Award, 22 April 2009 (Guillaume, Cass and Zafar) (Exhibit CL-61); Continental Casualty Company v. The Argentine Republic (ICSID Case No. ARB/03/9), Award, 5 September 2008 (Griffith, So?erdlund and Ajbaila) (Exhibit CL-54). See Transcript (English), Day 1, 2 April 2013, 130:21-133:16.

354Reply on the Merits, ¶¶221-223.

355Statement of Claim, ¶¶247-251; Reply on the Merits, ¶188. The numerical data were corrected, as evidenced in the Reply on the Merits, ¶188; Compass Lexecon Rebuttal Report, ¶127, 30-52, and 142. See Transcripts (English), Day 1, 2 April 2013, 117:13-126:19.

356Id., ¶171; Reply on the Merits, ¶110-112; Claimante’s Post-Hearing Brief, ¶¶100, and 106. See Mohammad Ammar Al-Bahloul v. Republica of Tajikistan (SCC Case No. V (06/2008)), Partial Award on Jurisdiction and Liability, 2 September 2009 (Hertzfeld, Happ and Zykin) (Exhibit CL-64); ADC Affiliate Limited and ADC & ADMC Management Limited v. Republic of Hungary (ICSID Case No. ARB/03/16), Award, 2 October 2006 (Kaplan, Brower and van den Berg) (Exhibit CL-38). See Transcript (English), Day 1, 2 April 2013, 75:2-77:8.

357Statement of Defense, ¶115; Rejoinder on the Merits, ¶147-149; Respondent’s Post-Hearing Brief, ¶¶81-83. See Transcript (English), Day 1, 2 April 2013, 188:6-188:8.

358Id., ¶121; Respondent’s Post-Hearing Brief, ¶82. See Transcript (English), Day 1, 2 April 2013, 195:14-196:10.

359Id., ¶126-134. See Transcript (English), Day 1, 2 April 2013, 186:9-186:10.

360Id., ¶124, 136-139. See Amoco International Finance Corporation v. The Government of the Islamic Republic of Iran
(Iran-US Claims Tribunal, Case No. 56), Partial Award, 14 June 1987 (Virally, Three and Brower) (Exhibit RL-76); Goetz and others v. Burundi (ICSID Case No. ARB/95/3), Award, 10 February 1999 (Weil, Bedjaoui and Bredin) (Exhibit RL-70). See Transcript (English), Day 1, 2 April 2013, 187:22-188:8.

Statement of Defense, ¶150; Rejoinder on the Merits, ¶¶161-168. See Transcript (English), Day 1, 2 April 2013, 190:2-190:4.

Statement of Defense, ¶154; Rejoinder on the Merits, ¶160. See Transcript (English), Day 1, 2 April 2013, 189:21-189:24.

Statement of Defense, ¶¶155-158, 160-162; Rejoinder on the Merits, ¶128. See Transcript (English), Day 1, 2 April 2013, 190:10-190:17.

Statement of Defense, ¶159. See Transcript (English), Day 1, 2 April 2013, 190:19-190:21.

Statement of Defense, ¶¶166-171; Rejoinder on the Merits, ¶¶123-128, and 172. See Minutes of the Meeting held by Bolivia, Rurelec and GAI, dated 5 July 2010 (Exhibit C-187); “Profin valora acciones del Elfiect”, Los Tiempos, 13 August 2010 (Exhibit R-81). See Transcript (English), Day 1, 2 April 2013, 185:10-185:15, 185:17-185:19, 186:2-186:4, 186:9-186:10, 190:10-190:17.


Statement of Defense, ¶223; Econ One Report, ¶20.

Statement of Defense, ¶¶224-227; Econ One Report, ¶¶220-21, and 123; Paz, ¶¶113-115. In this regard, Respondent explains that since Claimants have disregarded stabilization when preparing their reports, so has Respondent when preparing its.

id., ¶¶236-237; Paz, ¶¶129-130, and 132.


id., ¶¶243-246; Aliaga, ¶32; Paz, ¶79; Econ One Report, ¶¶32-33. See Transcript (English), Day 1, 2 April 2013, 222:10-222:22.

id., ¶¶248-250; Paz, ¶137; Econ One Report, ¶38. See Transcript (English), Day 1, 2 April 2013, 223:9-223:21.

id., ¶¶251-252; Compass Lexecon Report, ¶¶39-40. The Respondent explains that the mistake in this case does not necessarily benefit Bolivia. See Transcript (English), Day 1, 2 April 2013, 223:22-224:3.

id., ¶¶253-254; Econ One Report, ¶¶44-45. See Transcript (English), Day 1, 2 April 2013, 224:5-224:24.

id., ¶¶255-261; Paz, ¶¶134-136; Econ One Report, ¶48. See Transcript (English), Day 1, 2 April 2013, 225:4-226:7.


id., ¶¶270-278; Econ One Report, ¶¶52-84.


See Transcript (English), Day 1, 2 April 2013, 227:16-231:18; Transcript (English), Day 6, 9 April 2013, 1459:15-1468:19.

See Himpurna California Energy Ltd. v. PT (Persero) Perusahaan Listriuk Negara, Award, 4 May 1999 (Exhibit RL-92); Patuha Power Ltd. v. PT (Persero) Perusahaan Listriuk Negara, Award, 4 May 1999 (Exhibit RL-137); Mobil Cerro Negro, Ltd. v. Petroleos de Venezuela, S.A. and PDVSA Cerro Negro, S.A. (ICC Case No. 15416/JRF/CA), Award, 23 December 2011 (Exhibit RL-138); Joseph Charles Lemire v. Ukraine (ICSID Case No. ARB/06/18), Award, 28 March 2011 (Armesto, Paulsson and Voss) (Exhibit CL-70); Railroad Development Corporation (RDC) v. Guatemala (ICSID Case No. ARB/07/23), Award, 29 June 2012 (Sureda, Eizenstat and Crawford) (Exhibit RL-139).

Rejoinder on the Merits, ¶¶210-233.

Statement of Defense, ¶280.


Rejoinder on the Merits, ¶¶254-261.

Statement of Defense, ¶278; Rejoinder on the Merits, Section 2.5; Econ One Report, ¶¶87-88.


Id., ¶¶180-183. See Azurix Corp v. Argentine Republic (ICSID Case No. ARB/01/12), Award, 14 July 2006 (Sureda, Lalonde and Martins) (Exhibit CL-37); MTD Equity Sdn Bhd and MTD Chile S.A. v. Republic of Chile (ICSID Case No. ARB/01/7), Award, 25 May 2004 (Sureda, Lalonde, Oreamuno Blanco) (Exhibit CL-30); Saluka Investments BV v. Czech Republic (UNCITRAL Case), Partial Award, 17 March 2006 (KCMG, Fortier and Behrens) (Exhibit CL-36); PSEG Global Inc., and Konya Ilgin Elektrik Uretim ve Ticaret Limited Sirketi v. Republic of Turkey (ICSID Case No. ARB/02/5), Award, 19 January 2007 (Orrego Vicu?a, Fortier and Kauffmann-Kohler) (Exhibit CL-40). See Transcript (English), Day 1, 2 April 2013, 78:10-78:20.

Id., ¶184. See Bayindir Insaat Turizm Ticaret Ve Sayanisi A.S. v. Islamic Republic of Pakistan (ICSID Case No. ARB/03/29), Award, 27 August 2009 (Kauffmann Kohler, Berman, Bo?ckstiegel) (Exhibit CL-63); Joseph Charles Lemire v. Ukraine (ICSID Case No. ARB/06/18), Decision on Jurisdiction and Responsibility, 28 March 2011 (Fernandez-Armesto, Paulsson and Voss) (Exhibit CL-70); Tecnicas Medioambientales TECMED S.A. v. United Mexican States (ICSID Case No. ARB (AF) 00/2). Award, 29 May 2003 (Grigera Nao?n, Ferna?dez Rozas and Bernal Verea) (Exhibit CL-28). See Transcript (English), Day 1, 2 April 2013, 78:21-79:6.

See CME Czech Republic BV v. Czech Republic (UNCITRAL Case), Partial Award, 13 September 2001 (Ku?hn, Schewebel and Ha?ndl) (Exhibit CL-74).

See Azurix Corp v. Argentine Republic (ICSID Case No. ARB/01/12), Award, 14 July 2006 (Sureda, Lalonde and Martins) (Exhibit CL-37).

See Siemens A.G. v. Argentine Republic (ICSID Case No. ARB/05/3), Award, 6 February 2007 (Sureda, Lalonde and Martins) (Exhibit CL-37).

See Siemens A.G. v. Argentine Republic (ICSID Case No. ARB/05/3), Award, 6 February 2007 (Sureda, Lalonde and Martins) (Exhibit CL-37).


Statement of Claim, ¶¶189-191; Claimants’ Post-Hearing Brief, ¶¶107, and 109.


See National Grid PLC v. Argentine Republic (UNCITRAL), Award, 3 November 2008 (Garro, Kessler and Sureda) (Exhibit CL-55).

Reply on the Merits, ¶¶131-133.

Statement of Defense, ¶¶348-350, 353-365, and 395-400. Rejoinder on the Merits, ¶¶300-312. See, inter alia, Biwater Gauff (Tanzania) Ltd. v. United Republic of Tanzania (ICSID Case No. ARB/05/22), Award, 24 July 2008 (Born, Landau and Hanotiau) (Exhibit CL-51); Ulisseas, Inc. v. Ecuador (UNCITRAL Case), Award, 12 June 2012 (Bernardini, Pryles and Stern) (Exhibit RL-94); Parkerings-Compagniet AS v. Republic of Lithuania (ICSID Case No. ARB/05/8), Award, 11 September 2007 (Le?vy, Lew and Lalonde) (Exhibit RL-13); El paso Energy International Company v. Argentine Republic (ICSID Case No. ARB/03/15), Award, 31 October 2011 (Callisch, Bernardini and Stern) (Exhibit RL-96).

Statement of Defense, ¶366. See Continental Casualty Company v. Argentina (ICSID Case No. ARB/03/9), Award, 5 September 2008 (Griffith, So?derlund and Ahtubera) (Exhibit CL-54); El Paso Energy International Company v. Argentine Republic (ICSID Case No. ARB/03/15), Award, 31 October 2011 (Callisch, Bernardini and Stern) (Exhibit RL-96); White Industries Australia Limited v. Republic of India (UNCITRAL Case), Final Award, 30 November 2011 (Brower, Lau SC and...
Rowley (Exhibit CL-73).


117 Rejoinder on the Merits, ¶315-324. See Letter from EGSA to the Minister of Hydrocarbons and Energy of 7 April 2010 (Exhibit R-149) and Agreement entered into by and between the Minister of Hydrocarbons and Energy and the Companies from the Electricity Sector – “Dignity Tariff” Strategic Alliance Agreement dated 11 March 2010, Section 2, Article 2.3 (Exhibit R-89). See Transcript (English), Day 1, 2 April 2013, 253:4-253:16.

118 Statement of Defense, ¶415-419. See, inter alia, Waste Management v. Mexico (No. 2) (ICSID Case No. ARB(AF)/00/3), Award, 30 April 2004 (Crawford, Civilotti and Magallo?n Go?mez) (Exhibit RL-99); Thunderbird v. Mexico (UNCITRAL Case), Award, 26 January 2006 (van den Berg, Ariosa and Wa?lde) (Exhibit RL-100).

119 Rejoinder on the Merits, ¶325; Econ One Second Report, ¶222-228. See Transcript (English), Day 1, 2 April 2013, 253:17-255:5.

120 Rejoinder on the Merits, ¶332-333.

121 Statement of Claim, ¶197.

122 Id., ¶199-200; CME Czech Republic BV v. Czech Republic (UNCITRAL Case), Partial Award, 13 September 2001 (Ku?hn, Schwebel and Ha?ndl) (Exhibit CL-74); Azurix Corp. v. Argentine Republic (ICSID Case No. ARB/01/12), Award, 14 July 2006 (Sureda, Lalonde and Martins) (Exhibit CL-37); Asian Agricultural Products Ltd v. Sri Lanka (ICSID Case No. ARB/87/3), Final Award, 27 June 1990 (El-Kosheri, Goldman and Asante) (Exhibit CL-10). See Transcript (English), Day 1, 2 April 2013, 82:11-82:16.

123 Reply on the Merits, ¶136-138. See Biwater Gauff (Tanzania) Ltd. v. Unified Republic of Tanzania (ICSID Case No. ARB/05/22), Award, 24 July 2008 (Born, Landau and Hanotiau) (Exhibit CL-51); National Grid PLC v. Argentine Republic (UNCITRAL Award), Award, 3 November 2008 (Garro, Kessler and Sureda) (Exhibit CL-55).

124 Statement of Claim, ¶201-205; Reply on the Merits, ¶140-141.

125 Statement of Defense, ¶436, and 439-441. See Azurix Corp. v. Argentine Republic (ICSID Case No. ARB/01/12), Award, 14 July 2006 (Sureda, Lalonde and Martins) (Exhibit CL-37); CME Czech Republic BV v. Czech Republic (UNCITRAL Case), Partial Award, 13 September 2001 (Kuhn, Schwebel and Handl) (Exhibit RL-33).


127 Id., ¶429-435. See El Paso Energy International Company v. Argentine Republic (ICSID Case No. ARB/03/15), Award, 31 October 2011 (Caflisch, Bernardini and Stern) (Exhibit RL-96); Asian Agricultural Products Ltd v. Sri Lanka (ICSID Case No. ARB/87/3), Final Award, 27 June 1990 (El-Kosheri, Goldman and Asante) (Exhibit CL-10); Saluka Investments BV v. Czech Republic (UNCITRAL Case), Partial Award, 17 March 2006 (Watts, Fortier and Behrens) (Exhibit CL-36).

128 Id., ¶442-443.

129 Statement of Claim, ¶208-209.

130 Reply on the Merits, ¶143-146. See Saluka Investments BV (Netherlands) v. Czech Republic (UNCITRAL Case), Partial Award, 17 March 2006 (Watts, Fortier and Behrens) (Exhibit CL-36); Biwater Gauff (Tanzania) Ltd. v. Unified Republic of Tanzania (ICSID Case No. ARB/05/22), Award, 24 July 2008 (Garro, Kessler and Sureda) (Exhibit CL-51).

131 Statement of Claim, ¶61; Claimants’ Post-Hearing Brief, ¶109.

132 Reply on the Merits, ¶204; Compass Lexecon Rebuttal Report, ¶135-136, and 125.

133 Statement of Claim, ¶263-265; Reply on the Merits, ¶120-207; Compass Lexecon Report, ¶121, 118-119, and 124-125; Corrections made to Compass Lexecon Rebuttal Report, ¶175. See Transcript (English), Day 1, 2 April 2013, 128:2-129:11; Transcript (English), Day 6, 9 April 2013, 1406:2-1407:9.

134 Statement of Defense, ¶449-451. See AIG Capital Partners, Inc. and CJSC Tema Real Estate Company v. Republic of Kazakhstan (ICSID Case No. ARB/01/6), Award, 7 October 2003 (Nariman, Bernardini and Vukmir) (Exhibit RL-103); Laudor v. Czech Republic (UNCITRAL Case), Award, 3 September 2001 (Briner, Klein and Cutler) (Exhibit CL-23).


138 Rejoinder on the Merits, ¶374.

139 Statement of Claim, ¶210-215; Reply on the Merits, ¶150, and 152; Claimants’ Post-Hearing Brief, ¶117-119. See White Industries Australias Limited v. Republic of India (UNCITRAL Case), Final Award, 30 November 2011 (Brower, Lau and Rowley) (Exhibit CL-73); EDF International S.A., SAUR International S.A. and Leon Participaciones Argentinas S.A. v. Argentine Republic (ICSID Case No. ARB/03/23), Award, 11 June 2012 (Kaufmann-Kohler, Remo?n and Park) (Exhibit CL-141); Bayindir Insaat Turizm Ticaret ve Sanayi A.S. v. Islamic Republic of Pakistan (ICSID Case No.
ARB/03/29, Award, 27 August 2009 (Kaufmann-Kohler, Berman and Bo?ckstiegel) (Exhibit CL-170); MTD Equity Sdn. Bhd and MTD Chile S.A. v. Republic of Chile (ICSID Case No. ARB/01/7), Award, 25 May 2004 (Exhibit CL-30). See Transcript (English), Day 1, 2 April 2013, 85:24-88:7.


Reply on the Merits, ¶¶153-154; Claimants’ Post-Hearing Brief, ¶122. See Transcript (English), Day 1, 2 April 2013, 90:16-92:1.


Statement of Claim, ¶¶268-270; Compass Lexecon Report, ¶¶128, 132, and 139; Reply on the Merits, ¶¶210-211; Compass Lexecon Rebuttal Report, ¶¶154-157, 160, 175, and footnote 199. See Transcript (English), Day 1, 2 April 2013, 129:12-130:20.

Statement of Defense, ¶¶491-492.

Id., ¶¶529-531. See Transcript (English), Day 1, 2 April 2013, 259:24-260:6.

Id., ¶523.


Id., ¶¶545-546, and 549. See White Industries Australia Limited v. Republic of India (UNCITRAL Case), Final Award, 30 November 2011 (Brower, Lau SC and Rowley) (Exhibit CL-73); Chevron Corporation and Texaco Petroleum Company v. Republic of Ecuador (UNCITRAL Case), Partial Award on the Merits, 30 March 2010 (Bo?ckstiegel, Brower and van den Berg) (Exhibit CL-66).

Id., ¶¶557-560, and 562-563. See Transcript (English), Day 1, 2 April 2013, 259:24-260:23.


Id., ¶¶575-576. See, inter alia, Eletronica Sicula S.p.A (ELSI) (United States v. Italy), ICJ Reports 1989, Judgment, 20 July 1989 (Exhibit RL-83); Archer Daniels Midland Company and Tate & Lyle Ingredients Americas, Inc. v. Mexico (ICSID Case No. ARB(AF)/05/22), Award, 21 November 2007 (Cremades, Rovine and Siqueiros) (Exhibit CL-47); Gami Investments Inc. v. Government of the United Mexican States (UNCITRAL (NAFTA) Case), Final Award, 15 November 2004 (Reisman, Muro? and Paulsson) (Exhibit RL-105). See Transcript (English), Day 1, 2 April 2013, 261:17-262:11.

Id., ¶¶577-581.

Statement of Defense, ¶¶587-596; Compass Lexecon Report, ¶¶129-130; Econ One Report, ¶¶130-131.

The original amount of USD 142.3 million is recalculated by Claimants in their Reply, and produces a result of USD 136.4 million. Moreover, they request post-award interest once again. For greater clarity, see damages summary table in Reply, ¶224.

Statement of Claim, ¶274; Reply on the Merits, ¶227; Claimants’ Post-Hearing Brief, ¶178.

Statement of Defense, ¶628; Rejoinder on the Merits, ¶428.

Ambiente Ufficio v. Argentine Republic, Decision on Admissibility and Jurisdiction, 8 February 2013, ¶¶111-147.

Ambiente Ufficio v. Argentine Republic, Decision on Admissibility and Jurisdiction, 8 February 2013, ¶141.


Rejoinder on Jurisdiction, ¶¶14-18, and documents referred thereto. See Exhibit R-61.


Siemens A.G. v. Argentina (ICSID Case No. ARB/02/8), Decision on Jurisdiction, 3 August 2004, ¶137: “[T]here is no explicit reference to direct or indirect investment as such in the [German/Argentine BIT]. The definition of ‘investment’ is very broad. An investment is any kind of asset considered to be under the law of the Contracting Party where the investment has been made. The specific categories of investment included in the definition are included as examples rather than with the purpose of excluding those not listed. The drafters were careful to use the words ‘not exclusively’ before listing the categories of ‘particularly’ included investments. One of the categories consists of ‘shares, rights of..."
participation in companies and other type of participation in companies’. The plain meaning of this provision is that shares held by a German shareholder are protected under the Treaty. The Treaty does not require that there be no interposed companies between the investment and the ultimate owner of the company. Therefore a literal reading of the Treaty does not support the allegation that the definition of investment excludes indirect investments.”

Ioannis Kardassopoulos v. Georgia (ICSID Case No. ARB/05/18), Decision on Jurisdiction, 6 July 2007, ¶123–124, interpreting the Greece-Georgia BIT.

Tza Yap Shun v. Republic of Peru (ICSID Case No. ARB/07/6), Decision on Jurisdiction, 19 June 2009, ¶106–111, where the tribunal based its decision on the text of Article 1 of the Peru-China BIT, the intention of the Contracting States to promote and protect investments, and the absence of an express limitation in the BIT.

Mobil Corporation and Others v. Bolivarian Republic of Venezuela (ICSID Case No. ARB/07/27), Decision on Jurisdiction, 10 June 2010, ¶162-66.


Romak S.A. (Switzerland) v. The Republic of Uzbekistan, Award, 26 November 2009.

Alps Finance v. The Slovak Republic, Award, 5 March 2011.

See Exhibit C-7.

Plama v. Bulgaria, Decision on Jurisdiction, 8 February 2005, ¶161. See also Ulysseas Inc. v. Ecuador, Interim Award, 28 September 2010, ¶172-173.

Ulysseas Inc. v. Ecuador, Interim Award, 28 September 2010, ¶172.

Given its decision that it lacks jurisdiction over GAI, and for simplicity’s sake, the award will from now on refer only to a single Claimant, Rurelec, unless explicitly stated otherwise.

Memorial on Jurisdiction, ¶155.

Notice of Arbitration, ¶61-62.

Notice of Arbitration, ¶63.

The Tribunal also agrees with the decision of the Ambiente Ufficio v. Argentine case, Decision on Admissibility and Jurisdiction, 8 February 2013, ¶¶570-585, and the decision of ICS v. Argentina case, Award on Jurisdiction, 10 February 2012, ¶¶263-273. According to the latter decision: “[t]he Tribunal cannot therefore create exceptions to treaty rules where these are merely based upon an assessment of the wisdom of the policy in question, having no basis in either the treaty text or in any supplementary interpretive source, however desirable such policy considerations might be seen to be in the abstract” (¶267).

ICS v. Argentina, Award on Jurisdiction, 10 February 2012, ¶272.

Counter-Memorial on Jurisdiction, ¶73.

Counter-Memorial on Jurisdiction, ¶64.

Notice of Arbitration, ¶4, 6.

See Exhibit C-40 (the same wording has been used in the Notice of Arbitration).


In any event the decommissioning and future sale could not occur, at least in practical terms, without the agreement of the regulator.

Rejoinder on the Merits, ¶133; Claimants’ Opening Statement, 2 April 2013; Transcript (English), Day 1, 2 April 2013, 92:1-92:4.

In the latter case, had the regulatory environment not been changed, the additional funds would have gone into the Stabilization Fund and therefore would not have created a positive cash flow in time (Rejoinder on the Merits, ¶371). This would nonetheless have had a positive impact on the economic fundamentals of EGSA, thereby increasing its capacity to obtain third party funding.

Mr Earl and Mr Lanza expected that, once in operation, the CCGT would double the EGSA EBIDTA (see, for instance, Earl’s Cross-Examination, Transcript (English), Day 1, 2 April 2013, 25:20-25:22).

Although it is true that some delays could have been avoided in the licensing phase, the main reasons for the lack of credits before nationalisation were not related to these delays, but to the complexity of the process.


Compass Lexecon Rebuttal Report, ¶20 and note 4.

Rejoinder on Merits, ¶270.

Llarens’ Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1022:15-1022:17.

For the definition of “reserva fria”, see Paz’s Cross-Examination, Transcript (English), Day 4, 5 April 2013, 869:6-
869:13.


498 Reply on the Merits, ¶¶131, 133-134.

499 Rejoinder on Merits, ¶291.

500 Statement of Claim, ¶89.

501 Statement of Claim, ¶192.

502 Reply on the Merits, ¶79.

503 Statement of Defence, ¶330; Reply on Merits, ¶76.

504 Reply on the Merits, ¶82-83.


506 Claimants’ Closing Statement, 9 April 2013, Slide 18.

507 Statement of Claim ¶¶37-38; Statement of Defence, ¶302.

508 Later “Autoridad de Electricidad”. For the evolution of the legal and regulatory framework since 1994, see Respondent’s Opening Statement, 2 April 2013, Slide 245.

509 Statement of Defence, ¶352-355 et seq.

510 Reply on the Merits, ¶167, notably as to interest rate.

511 Albeit that the Tribunal is convinced that causation and harm has been proven—see Reply on the Merits, ¶200 et seq.


514 Compass Lexecon Report, ¶78.

515 Statement of Defence, ¶54.

516 It is true that PROFIN’s valuation had been considered as “un elemento estratégico en la negociación con GA” (PROFIN Consultores, S.A. “Estimación del valor de la empresa eléctrica Guaracachi S.A.” (Exhibit R-154)) but this does not mean that the conduct of Bolivia was wilful—see Claimants’ Post-Hearing Brief, ¶5.

517 Reply on the Merits, ¶111.

518 ADC Affiliate Limited and ADC & ADMC Management Limited v. Republic of Hungary (ICSID Case No. ARB/03/16), Award, 2 October 2006 (Kaplan, Brower and van den Berg) (Exhibit CL-38); Ioannis Kardassopoulos and Ron Fuchs v. Georgia (ICSID Cases Nos. ARB/05/18 and ARB/07/15), Award, 3 March 2010 (Fortier, Orrego Vicuña and Lowe) (Exhibit CL-65).

519 Reply on the Merits, ¶101, 106.

520 Rejoinder on the Merits, p. 50.

521 Respondent’s Closing Statement, 9 April 2013, Slide 35.

522 Compass Lexecon Report, ¶¶284-287.

523 Econ One Report, ¶¶89-98.


525 Econ One Second Report, ¶¶50-73.

526 Claimants’ Closing Statement, 9 April 2013, Slide 5; Respondent’s Opening Statement, 2 April 2013; Transcript (English), Day 1, 2 April 2013, 194:1-194:3.

527 With the relevant exceptions of “size premium” and “country risk premium multiplier”, to be addressed below.

528 Compass Lexecon Report, ¶66.

529 The appropriate risk-adjusted discount factor is the WACC of an efficiently managed firm in a similar market, contractual and institutional environment. The WACC is a firm’s (or a project’s) cost of raising funds from both shareholders (equity) and lenders (debt) in an efficient proportion, otherwise known as the optimal capital structure” (Compass Lexecon, Report, ¶¶68, 93). “El WACC representa la mínima tasa de rentabilidad que una empresa tiene que ofrecer a sus proveedores de capital para que inviertan en ella. Para una empresa que se financia con deuda y con capital propio, el WACC se calcula como el promedio ponderado del costo de la deuda (neto de impuestos) y el costo del capital propio” (Econ One Report, ¶51).

530 Gemplus S.A. v The United Mexican States (ICSID Case Nos. ARB(AF)/04/3 & ARB(AF)/04/4), Award, 16 June 2010 (Fortier, Magallo?n Go?mez, and Veeder), ¶13.91 (Exhibit CL-67).

531 This difference is explained primarily by Econ One’s ... assessments of the discount rate, spot energy price forecasts.
and capacity revenues” (Compass Lexecon Rebuttal Report, ¶4), meaning Revenues and Discount Rate, corresponding almost to 95% of the difference between the two experts positions (id. ¶10). See also Compass Lexecon Rebuttal Report, ¶53; Econ One Second Report, ¶111; Respondent’s Opening Statement, 2 April 2013, Slide 107; Claimants’ Opening Statement, 2 April 2013, Slides 101-104.

Compass Lexecon Rebuttal Report, ¶53.

Compass Lexecon Rebuttal Report, ¶106 et seq. These assumptions, which relate to future needs for energy and the actual structure of production, provide a huge variety of results. It is therefore necessary to select which one to retain—see Llarens’ Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1019-1022.

In relation to Carbon credits (Compass Lexecon Report, ¶83 and Econ One Report, ¶29) both experts calculate the sales value of the credits the same way. However, Compass Lexecon did not initially deduct the 30% that should revert to Bolivia in the first report. See the explanations and corrections of Dr Abdala (Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April, 1188).

Including the expectations of the willing seller and the way it fulfilled or not what it had expected.

Paz’s Cross-Examination, Transcript (English), Day 4, 5 April 2013, 936:18-936:21. See also Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1183:12-1184:8; Flores’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1277:13-1278:1.

See, for instance, Paz’s Cross-Examination, Transcript (English), Day 4, 5 April 2013, 936:5-936:21; Transcript (English), Day 4, 5 April 2013, 935:5-935:21; Transcript (English), Day 4, 5 April 2013, 954:3-954:8.

Claimants’ Post-Hearing Brief, ¶165.


Respondent’s Post-Hearing Brief, ¶111 et seq.


First Witness Statement of Paz, ¶¶96-97.

Compass Lexecon Rebuttal Report, ¶¶110, 112, and footnote 122.


And assuming that a WB could have anticipated 9 years for the construction (First Witness Statement of Paz, Annex 29, p. 104).

Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1083:7-1083:19.

Abdala considers this opinion his “judgement call”, albeit the CNDC inputs and lack of budget confirm his point of view (Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1080:22-1080:23; 1082:18-1082:21).

As the 2012 international bond issue of Bolivia would confirm.


If Rositas commenced production in 2018, the value of the damages, in accordance with Compass Lexecon’s valuation, would be USD 900,000 (Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1079). This figure has not been subject to any comment from Mr Flores or the Respondent.

The same reasoning shall be applied to ARJ 1, ARJ 2 and ARJ 3.


Aliaga’s Cross-Examination, Transcript (English), Day 2, 3 April 2013, 441:7-441:12; Andrade’s Cross-Examination, Transcript (English), Day 2, 3 April 2013, 471:21-472:3.

Compass Lexecon Rebuttal Report, ¶¶119-120.

See, for example, in relation to the decommissioning of units ARJ 5 and ARJ 6, Resolution SSDE No. 107/2007, 2 April 2007 (Exhibit C-136); Resolution SSDE No. 341/2007, 8 November 2007 (Exhibit C-141); and Resolution SSDE No. 185/2009, 25 September 2009 (Exhibit C-176).

In any case, the difference at stake in relation to Karachipampa is of USD 1.1million (Compass Lexecon Rebuttal Report, ¶120).

Compass Lexecon Report, ¶80; Compass Lexecon Rebuttal Report, ¶123; Econ One Second Report, ¶194.

Respondent’s Closing Statement, 9 April 2013, Econ One Report, ¶7, Table 1.

Respondent’s Closing Statement, 9 April 2013, Slide 74, quoting Lanza’s Cross-Examination, Transcript (English),

564Flores’ Direct Examination Presentation, Slides 9-14 (albeit that Slide 13 shows as “Indexacio?n Econ One” the standard index that is less favourable to the Respondent than that accepted by the Tribunal).
565First Witness Statement of Paz, ¶¶126-132.
566First Witness Statement of Paz, ¶131 (Table).
567Third Witness Statement of Paz, ¶¶55-56.
568Compass Lexecon Rebuttal Report, ¶¶169-173, 179.
569Tax has been considered as an issue, but Compass Lexecon agreed in its Rebuttal Report (Compass Lexecon Rebuttal Report, ¶140) with Econ One’s remarks (Econ One Report, ¶34).
570Econ One Report, ¶20.
571Econ One Second Report, ¶219.
572Econ One Second Report, ¶¶219-221.
573Compass Lexecon Rebuttal Report, ¶141.
574Econ One Report, ¶39.
575Econ One Second Report, ¶¶219-221.
576Compass Lexecon Rebuttal Report, ¶141.
577Econ One Report, ¶41-45; Compass Lexecon Rebuttal Report, ¶¶126-131; Econ One Second Report, ¶¶204-210.
578Compass Lexecon Report, ¶90.
579Compass Lexecon Report, ¶91; Transcript (English), Day 5, 8 April 2013, 1070 et seq.
582Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1065:11-1065:23.
584First Witness Statement of Paz, ¶135.
585Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1105:7.
586Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1110-1112.
587For all the respect that Professor Damodaran commands among practitioners and financial experts, his texts are not always fully polished. Professor Damodaran’s text literally refers to 2009, which seems to be an obvious mistake, as the document was actually written in early 2009.
588Context suggests that Professor Damodaran did not mean “used” in the past, but rather “have now used” in the annual update he is referring to.
589A. Damodaran, “The year that was and hopefully will not see again for a while...Thoughts on 2009”, 2009, p.1 (Exhibit C-168).
592In the Tribunal’s view, it bears noting that the indication made by the Respondent that all the reports at Exhibit C-300 come from the Latin American Equity Research Department of just one single bank (Banco Santander). Moreover, even if Exhibit C-300 was dated 27 August 2009 by the Claimants, it still contains reports dated in Santiago de Chile at three different times, showing a series of market premiums in its WACC estimates for Argentina, Chile, Colombia and Peru (namely: August 27, 2009: 6.5%; June 8, 2010: 5.50%; October 25, 2010: 5.50%).
593Compass Lexecon Report, ¶155.
594Compass Lexecon Report, ¶156.
595Compass Lexecon Report, ¶¶157-159.
596Econ One Report, ¶¶62-65.
597Econ One Second Report, ¶¶167-173.
598Compass Lexecon Report, ¶167.
599Econ One Report, ¶¶83-85.
600Compass Lexecon Rebuttal Report, ¶¶100-102.
601Econ One Second Report, ¶¶176-178.
As indicated in line 15 of Table 2 above, the debt to capital ratio (41.60%) is the result of dividing the debt/equity ratio by (1 + debt/equity), i.e. 0.7124/1.7124 = 0.4160. The difference between this number and 1 is the ratio equity/capital (0.5840).

This number is the consequence of “re-levering” the “unlevered beta” according to the formula at line 9 of Table 2 above: 0.68226 (1 + (1-0.25) x 0.7124).

Compass Lexecon Report, ¶160. See also Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1054:2 - 1054:7, and Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1256:13-1256:20.

Compass Lexecon Report, ¶161.

Spanish original: “La tasa de actualizaci?n a utilizar en la aplicaci?n de la presente ley sera? de diez por ciento (10%) anual, en te?rminos reales. Esta tasa solo podra? ser modificada por el Ministerio, mediante resolucio?n administrativa debidamente fundamentada. La nueva tasa de actualizaci?n fijada por el Ministerio no podra? diferir en m?s de dos (2) puntos porcentuales de la tasa vigente”. Electricity Law, Article 48 (Exhibit C-5).

Claimants’ Post-Hearing Brief, ¶154.


Econ One Report, ¶75-76.

MORNINGSTAR, “Markets Results for Stocks, Bonds, Bills and Inflation 1926-2009 - Ibboston SBBI 2010 Valuation Yearbook” ( Exhibit EO-13); Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1289:11-1289:12.


Compass Lexecon Rebuttal Report, ¶60-67; Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1051:9-1051:16, quoting Damodaran.

J. Tarbell, “The Small Company Risk Premium: Does it Really Exist?” American Society of Appraisers, 18th Annual Advanced Business Valuation Conference, New Orleans, Louisiana, 1999 (Exhibit C-247). This piece was actually dated 1999 and not 2012, as referred to in the Compass Lexecon Rebuttal Report, ¶63. Dr Abdala noted this mistake during the hearings and corrected it (See Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1130).

Also, in accordance with Mr Abdala, even if any of those items existed, the size premium would not be used automatically, as its potential application would become a matter of judgment (see Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1132). Mr Abdala noted that in more than 150 valuations he had only used size premium in one or two cases in which very severe illiquidity situations were present (see Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1130:6-1130:12).

See, for instance, Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1122:15-1122:23; 1123:1-1123:5.

Econ One Second Report, ¶126-135.

Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1229:25-1230:5.

Claimants’ Post-Hearing Brief, ¶137.

The Respondent notes that Fama and French’s position was taken two years after the relevant date for valuation (see Respondent’s Post-Hearing Brief, ¶140; and Flores’ Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1239-1242). Professor Damodaran stated in April 2011 that he refuses to use the “Fama-French model or added a small premium cap to a CAPM model in intrinsic valuation” (A. Damodaran, “Alternatives to the CAPM: Part 2: Proxy Models”, 20 April 2011, p.3 (Exhibit C-370)), but Dr Flores disagrees with Professor Damodaran’s approach (Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1243:12-1243:13; 1253:11-1253:15). See also Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1292-1293.

Claimants’ Post-Hearing Brief, ¶138-139.

Claimants’ Post-Hearing Brief, ¶141.

Claimants’ Post-Hearing Brief, ¶145; Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1243-8-1248:6. However, when redirected, Dr Flores brought new arguments related to the need to sacrifice the “granulate” effect to statistic strength (Flores’ Cross-Examination, Transcript (English) Day 5, 8 April 2013, 1291-1292).

Dr Abdala holds a totally opposite view with the Respondent as to the point that, if a single item is applicable, the size premium would be justified (Abdala’s Cross-Examination, Transcript (English), Day 5, 8 April 2013, 1131-1132).

A. Damodaran, “Comatose Markets: What If Liquidity Is Not The Norm?”, Stern School of Business, December 2010,
pp. 53-54 (Exhibit C-268).


640 Statement of Claim, ¶238.

641 Compass Lexecon Report, ¶98.


643 Econ One Report, ¶136

644 Claimants’ Post-Hearing Brief, ¶¶176-177.


647 Available at: and in the document called “MONEDA Y MERCADO 2010” (available at ). At that website, one can see that the “TASAS DE INTERESES ACTIVAS ANUALES” in foreign currency as at May 2010 were, for commercial bank loans: nominal (5.474092%) and effective (5.633331%).

Referring Principles:

- VII.6 - Duty to pay interest
- VII.7 - Right to charge compound interest
- XI.1 - Compensation for expropriation